The Self-Insurance Institute of America, Inc. (SIIA) is the only national association exclusively dedicated to protecting and promoting self-insurance and alternative risk transfer.

Since its founding in 1981, the association has grown dramatically and now includes members from across the nation and several countries around the world.

Who are our members?
♦ Self-Insured Entities
♦ Third Party Administrators
♦ Managing General Underwriters
♦ Excess/Stop-Loss Insurance Carriers
♦ Group Self-Insured Funds (SIFs)
♦ Provider Networks
♦ Brokers/Consultants
♦ Captive Insurance Companies
♦ Risk Retention Groups
♦ And, a variety of other disciplines that have an interest in the self-insurance and alternative risk transfer marketplace

SIIA is the undisputed leader in the self-insurance/ART industry. The association provides membership services in four primary areas: information, education, networking and legislative/regulatory representation. Whether your company utilizes the self-insurance/ART option, or you provide products/services to self-insureds, membership in SIIA will give you the tools needed to be successful in this fast-paced, ever-changing industry.

Become a SIIA member today and let the association become your best business partner!

800.851.7789 ♦ www.siia.org
Now more than ever, the self-insurance and alternative risk transfer (ART) marketplace needs a powerful champion to protect it. SIIA focuses all of its resources and energy on producing measurable, bottom-line value for our members through regulatory reform, the enactment of critical legislation and building strategic relationships.

Industry leaders rightly view SIIA as a sound investment. SIIA fulfills its members’ needs by concentrating on four key service areas.

♦ Advocacy
SIIA is an active advocate for the interests of the alternative risk transfer community. Focusing on details as well as the big picture, we quickly get to the heart of the most complex legal, regulatory and political issues – be it at the state level or from inside the Beltway. Leveraging solid relationships with policymakers, key media outlets and industry groups, we champion our members’ interests with an articulate voice. SIIA members come to us with concerns knowing we will come back with solutions.

♦ Education
For more than 27 years, SIIA has been producing cutting-edge educational content to its members through a variety of educational forums big and small. No other organization has such an extensive professional network of recognized industry experts to put together and deliver education like SIIA does.

♦ Information
No matter where their business takes them, SIIA members are assured of a steady flow of critical information and industry insights from a variety of electronic and other communication products. Our website and regular member communications, which include the weekly Washington Report, the monthly Source and the Self-Insurer Magazine, look beyond the headlines to give members a sense of what every development means to their business.

♦ Networking
SIIA’s members are the leaders in the self-insurance/ART market, and they know the importance of making the right contacts and maximizing their business opportunities through networking. SIIA’s Annual National Conference and various targeted events and conferences give executives and employees valuable time to connect with the people they need to know in order to promote the success of their businesses.

Why Should My Company Join SIIA?
The Self-Insurance Institute of America, Inc. has been the leading source of congressional and state legislative tracking, news and analysis for more than 25 years. Well-connected on The Hill, SIIA lobbyists protect and advocate for the industry by working with influential legislators and leadership.

SIIA equips members with the most current industry developments at the national and state levels by producing legislative services, events and publications including:

♦ **Advocacy**
Representation of SIIA policy positions on Capitol Hill and before state legislatures.

♦ **The Source**
This monthly electronic newsletter covers the news and events taking place on Capitol Hill.

♦ **The Lookout**
Published monthly in The Self-Insurer, this article provides information on all major bills of interest to self-insureds/ART before Congress, including prospects for passage and related bills pending in state legislatures.

♦ **Special Bulletins**
Timely, comprehensive reports distributed via e-mail and fax on fast-breaking federal and state legislation and regulatory issues.

♦ **Legislative Bill Tracking**
Summaries of all key federal Senate and House bills from introduction to passage, with the most detailed information on self-insured issues found anywhere and reported on SIIA’s website at www.siia.org.

♦ **What’s New**
Weekly updates of federal and state legislative and regulatory developments on self-insurance, captives, risk retention groups, group health and Workers’ Comp issues at www.siia.org under “What’s New” and “Legislative and Regulatory”.

♦ **Legislative/Regulatory Conference**
This popular annual conference features leading policymakers from Capitol Hill and state legislators who address key legislative and regulatory issues which impact the self-insurance/ART industry. Conference attendees receive specially prepared legislative reports with comprehensive information on pending legislation.

♦ **Legislative Update**
A comprehensive legislative update is presented annually at SIIA’s Annual National Educational Conference & Expo.

For more information please visit our website at [www.siia.org](http://www.siia.org) or call 800.851.7789
SIIA’s Lobbying & Litigation Victories

SIIA has a long and successful track record of delivering victories for its members through lobbying and litigation initiatives. Provided below is a snapshot of recent and anticipated association victories.

♦ **Defend ERISA Preemption**
SIIA has consistently led the fight to preserve ERISA preemption on Capitol Hill and in the courts. ERISA waiver legislation was defeated in the mid-90s and was sidetracked again in 2007 in large part due to the association’s lobbying efforts.

♦ **Assessment Victories in Indiana, Georgia, North Carolina and Michigan**

♦ **Countering Threats to the Alternative Risk Transfer Marketplace**
During 2007, SIIA lobbyists sidetracked a proposal from the IRS that would have negatively impacted the captive insurance industry and alternative risk transfer market by changing the current tax treatment of certain captive insurance companies.

♦ **Medical Records Workers’ Comp. Self-Insurers**
Congress was considering legislation in 1999 that would have prevented workers’ compensation from accessing individual medical records necessary for effective claims management. SIIA lobbyists educated key members of Congress on the problems such legislation would create, and as result the legislation was killed.

♦ **Preserve Self-Insured Health Plans**
In an all out grass-roots lobbying effort, SIIA played a major role in defeating the “Clinton Health Care Plan,” which would have eliminated self-insured group health plans. This major effort to preserve self-insurance included organizing and managing a nationwide lobbying program with hundreds of Hill visits, letters and phone calls by SIIA members with elected representatives.

♦ **Expanding Self-Insurance Option for Small Businesses**
SIIA drafted the original association health plan (AHP) bill introduced in Congress in the late 80’s and since then has led the effort to enact federal standards for self insured association health plans, which would allow small business to take advantage of self-insurance. This resulted in passage of AHP legislation with self-insurance provisions in the House six times. While the Senate has not passed similar legislation, the issue continues before the U.S. Congress.

♦ **Sticking Up for Subrogation Rights**
Recognizing the importance of subrogation rights for self-insured employers, SIIA has participated in two successful lawsuits ruled on by the U.S. Supreme Court. Agreeing with SIIA’s amicus brief filed in March of 2006, the Supreme Court upheld the right of ERISA plans to enforce the subrogation terms of their contract. In 1990, SIIA won a landmark case in *SIIA v Gallagher*, as that decision upheld the validity of ERISA preemption. More recently, a SIIA amicus brief in the *FMC v. Holliday* case contributed to a 9-0 decision by the high court sustaining ERISA preemption over a Pennsylvania law that attempted to limit the ability of self-insured plans in subrogation cases.

For the most up-to-date lobbying and litigation news, please visit [www.siia.org](http://www.siia.org)
Joining SIIA is a great investment and the first step towards true involvement in the self-insurance and alternative risk transfer industry.

Membership in SIIA includes the following benefits:

- Legislative and regulatory representation at the federal and state levels
- Access to the Members Only section of the SIIA website, including the membership directory which lists company name, contact, title, city, state and e-mail address
- Substantial discounts on registration, exhibiting and sponsorship fees for SIIA sponsored educational conferences
- Annual subscription to The Self-Insurer, America’s Leading Alternative Risk Transfer Journal, published monthly
- Eligibility to serve on committees, board of directors and as officers (A great networking opportunity!)

- Complimentary copy of the annual Who’s Who in Self-Insurance and Alternative Risk Transfer Services Users Directory
- Annual subscription to The Source
- Complimentary copy of Industry White Papers
- Substantial discounts on advertising in The Self-Insurer
- Substantial discounts on listings and advertising in the annual Who’s Who in Self-Insurance and Alternative Risk Transfer Services Users Directory
- Special consideration for speaking engagements at SIIA educational conferences
- Opportunity to write feature articles for publication in The Self-Insurer

Upgrade your membership to increase your company’s exposure and position yourself as an industry leader.

Upgraded membership tiers include the following benefits, in addition to those listed above:

**Contributing Membership**
- One complimentary pass to SIIA’s Annual Legislative/Regulatory Conference

**Supporting Membership**
- Two complimentary passes to SIIA’s Annual Legislative/Regulatory Conference
- An additional 10% discount on all Educational Conferences (excluding the Annual National Educational Conference & Expo) for Voting Representative and all employees
- One complimentary Associate Membership for a staff member

**Sustaining Membership**
- Complimentary 1/2 page ad in one issue of The Self-Insurer
- Three complimentary passes to SIIA’s Annual Legislative/Regulatory Conference
- An additional 15% discount on all Educational Conferences (excluding the Annual National Educational Conference & Expo) for Voting Representative and all employees
- Opportunity to pre-select exhibit space and sponsorship packages at National Conference prior to the general selection process

- Two complimentary Associate Memberships for your staff members

**Premier Membership**
- Banner ad with link to company website included on the homepage of the SIIA website
- Complimentary 1/2 page ad in each issue of The Self-Insurer for 12 months
- Five complimentary passes to SIIA’s Annual Legislative/Regulatory Conference
- One complimentary pass plus an additional 25% discount for all employees for the Annual National Educational Conference & Expo)
- An additional 25% discount on all Educational Conferences for all employees
- Opportunity to pre-select exhibit space and sponsorship packages at National Conference prior to the general selection process
- Three complimentary Associate Memberships for your staff members
- Eligibility to Serve on the Executive Advisory Council Government Relations and Public Affairs Committee
Membership Application

Please print or type all information. Information required in each field in order to process application.

COMPANY NAME

ADDRESS

CITY       STATE   ZIP

TELEPHONE (            )    FAX (            )

E-MAIL      WEB SITE

NAME OF VOTING REPRESENTATIVE (FIRST, MIDDLE INITIAL, LAST)

TITLE

Other Key Personnel:

CEO E-MAIL

PRES.  E-MAIL

CFO E-MAIL

DIR. EMPLOYEE BENEFITS E-MAIL

RISK MANAGER E-MAIL

TYPE OF BUSINESS (Check only one)

- 21: Self-Insured Employer - Group Health
- 22: Self-Insured Employer - Workers' Compensation/P&C
- 23: Group Self-Insured Workers' Compensation Fund - SIF
- 31: Third Party Administrator - Health Benefits
- 32: Third Party Administrator - Workers' Comp
- 33: MGU/Excess Insurer/Reinsurer-Life & Health/Employee Benefits
- 34: MGU/Excess Insurer/Reinsurer-Property & Casualty/Workers' Comp
- 35: Provider Network - Health Benefits
- 36: Provider Network - Workers' Comp
- 37: Broker/Consultant - Health Benefits
- 38: Broker/Consultant - Workers' Comp
- 39: Utilization Review - Health Benefits
- 40: Utilization Review - Workers' Comp
- 41: Legal/Accounting/Actuarial Services - Health Benefits
- 42: Legal/Accounting/Actuarial Services - Workers' Comp
- 43: Captive Insurance Company/RRG
- 44: Captive Management Company
- 45: Pharmacy Benefit Manager
- 46: Software Products/Technology Services - Health Benefits
- 47: Software Products/Technology Services - Workers' Comp
- 48: Other Industry Product/Service Provider - Health Benefits
- 49: Other Industry Product/Service Provider - Workers' Comp
- 50: Other
- 51: Association
- 52: Risk Management Consultant
- 53: International
- 54: Subrogation

PAYMENT INFORMATION

- Total Amount Due: $_______________________________ Please charge the following:

- Enclosed is my check made payable to SIIA in U.S. funds
- VISA
- MasterCard
- American Express
- Discover

Credit Card Number

VAL Code (Visa/MC/Discover - last 3 digits on card back: AmEx - 4 digits on card front)

Card in the Name of

Billing Address

City

State

Zip

Signature

Expiration Date

Mail Completed Application and Payment to:
SIIA • P.O. Box 1237 • Simpsonville, SC 29681
Phone: 800.851.7789 • Fax: 864.962.2483 • www.siia.org

DUES STRUCTURE FOR SERVICE PROVIDERS

<table>
<thead>
<tr>
<th>Membership Tier</th>
<th>Dues Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Regular</td>
<td>$1,295</td>
</tr>
<tr>
<td>Contributing</td>
<td>$2,500</td>
</tr>
<tr>
<td>Supporting</td>
<td>$5,000</td>
</tr>
<tr>
<td>Sustaining</td>
<td>$10,000</td>
</tr>
<tr>
<td>Premier</td>
<td>$25,000</td>
</tr>
</tbody>
</table>

A list of additional benefits for upgraded membership tiers can be accessed at www.siia.org

DUES STRUCTURE FOR EMPLOYERS

(Industry product and/or service providers do not qualify for Employer dues structure)

<table>
<thead>
<tr>
<th>Individual Self-Insured Entities</th>
<th>Group Self-Insured Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Under 250 employees</td>
<td>- Fewer than 100 members</td>
</tr>
<tr>
<td>- 250 to 499</td>
<td>- 100 to 499</td>
</tr>
<tr>
<td>- 500 to 2,499</td>
<td>- 500 to 999</td>
</tr>
<tr>
<td>- 2,500 to 4,999</td>
<td>- 1,000</td>
</tr>
<tr>
<td>- 5,000 to 9,999</td>
<td>- More than 5,000</td>
</tr>
<tr>
<td>- 10,000 to 19,999</td>
<td></td>
</tr>
<tr>
<td>- 20,000 to 49,999</td>
<td></td>
</tr>
<tr>
<td>- More than 50,000</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Membership Tier</th>
<th>Dues Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Fewer than 100 members</td>
<td>$350</td>
</tr>
<tr>
<td>- 100 to 499</td>
<td>$500</td>
</tr>
<tr>
<td>- 500 to 999</td>
<td>$750</td>
</tr>
<tr>
<td>- 1,000 to 4,000</td>
<td>$1,000</td>
</tr>
<tr>
<td>- More than 5,000</td>
<td>$1,295</td>
</tr>
</tbody>
</table>

DUES STRUCTURE FOR SERVICE PROVIDERS

<table>
<thead>
<tr>
<th>Membership Tier</th>
<th>Dues Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Regular</td>
<td>$1,295</td>
</tr>
<tr>
<td>Contributing</td>
<td>$2,500</td>
</tr>
<tr>
<td>Supporting</td>
<td>$5,000</td>
</tr>
<tr>
<td>Sustaining</td>
<td>$10,000</td>
</tr>
<tr>
<td>Premier</td>
<td>$25,000</td>
</tr>
</tbody>
</table>

A list of additional benefits for upgraded membership tiers can be accessed at www.siia.org

DUES STRUCTURE FOR EMPLOYERS

(Industry product and/or service providers do not qualify for Employer dues structure)

<table>
<thead>
<tr>
<th>Individual Self-Insured Entities</th>
<th>Group Self-Insured Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Under 250 employees</td>
<td>- Fewer than 100 members</td>
</tr>
<tr>
<td>- 250 to 499</td>
<td>- 100 to 499</td>
</tr>
<tr>
<td>- 500 to 2,499</td>
<td>- 500 to 999</td>
</tr>
<tr>
<td>- 2,500 to 4,999</td>
<td>- 1,000</td>
</tr>
<tr>
<td>- 5,000 to 9,999</td>
<td>- More than 5,000</td>
</tr>
<tr>
<td>- 10,000 to 19,999</td>
<td></td>
</tr>
<tr>
<td>- 20,000 to 49,999</td>
<td></td>
</tr>
<tr>
<td>- More than 50,000</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Membership Tier</th>
<th>Dues Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Fewer than 100 members</td>
<td>$350</td>
</tr>
<tr>
<td>- 100 to 499</td>
<td>$500</td>
</tr>
<tr>
<td>- 500 to 999</td>
<td>$750</td>
</tr>
<tr>
<td>- 1,000 to 4,000</td>
<td>$1,000</td>
</tr>
<tr>
<td>- More than 5,000</td>
<td>$1,295</td>
</tr>
</tbody>
</table>