



MEMBERSHIP INFORMATION & APPLICATION



MEMBERSHIP DETAILS

OVERVIEW

The Self-Insurance Institute of America, Inc. (SIIA) is a dynamic, member-based association dedicated to protecting and promoting the business interests of companies involved in the self-insurance/alternative risk transfer (ART) industry, both domestically and internationally. It is a single association that meets all the information, educational, networking and legislative/regulatory representation that a company needs.

Members of SIIA Include:

- Self-Insured Entities
- Captive Insurance Companies
- Risk Retention Groups
- Third Party Administrators
- Excess/Stop-Loss/Reinsurance Carriers
- Global Health Care Entities/Facilities
- Industry Service Providers



To complement its role as the umbrella association for the self-insurance/ART industry, SIIA operates the membership sections including Health Care, Alternative Risk Transfer, Workers' Compensation, and International to facilitate more targeted membership benefits. Members may enroll in any or all sections within their base membership.

BENEFITS OF MEMBERSHIP

Joining SIIA is a great investment and the first step towards true involvement in the self-insurance and alternative risk transfer industry.

Membership in SIIA includes the following benefits:

- Legislative and regulatory representation at the federal and state levels
- Access to the Members Only section of the SIIA website, including the membership directory which lists company name, contact, title, city, and state
- Substantial discounts on registration, exhibiting and sponsorship fees for SIIA-produced educational conferences
- Annual subscription to *The Self-Insurer*, America's Leading Alternative Risk Transfer Journal, published monthly
- Eligibility to serve on committees, board of directors and as officers (a great networking opportunity!)
- Complimentary copy of the annual *Who's Who in Self-Insurance and Alternative Risk Transfer Services User Directory*
- Complimentary copy of SIIA-produced industry white papers
- Substantial discounts on advertising in *The Self-Insurer*
- Substantial discounts on listings and advertising in the annual *Who's Who in Self-Insurance and Alternative Risk Transfer Services User Directory*
- Preferred consideration for speaking engagements at SIIA educational conferences
- Preferred consideration for feature article publication in *The Self-Insurer*

MEMBERSHIP UPGRADE

Upgrade your membership to increase your company's exposure and position yourself as an industry leader. Upgraded membership tiers include additional benefits:

Contributing Membership

- One pass to SIIA's Annual Legislative/Regulatory Conference
- Preferred consideration for committee participation
- A 50-word company description in all SIIA conference workbooks

Supporting Membership

- Two passes to SIIA's Annual Legislative/Regulatory Conference
- An additional 10% discount on all Educational Conferences (excluding the Annual National Educational Conference & Expo) for Voting Representative and all employees
- One Associate Membership for a staff member
- Preferred consideration for committee participation
- Banner advertisement on selected pages of SIIA website

Sustaining Membership

- Half-page advertisement in one issue of *The Self-Insurer*
- Three passes to SIIA's Annual Legislative/Regulatory Conference
- An additional 15% discount on all Educational Conferences (excluding the Annual National Educational Conference & Expo) for Voting Representative and all employees
- Opportunity to pre-select exhibit space and sponsorship packages at National Conference prior to the general selection process
- Two Associate Memberships for your staff members
- Preferred consideration for committee participation
- Banner advertisement on selected pages of SIIA website
- Half-page advertisement in all SIIA conference workbooks

Premier Membership

- Banner ad with link to company website included on the homepage of the SIIA website
- Full-page advertisement in all SIIA conference workbooks
- Half-page ad in each issue of *The Self-Insurer* for 12 months
- Five passes to SIIA's Annual Legislative/Regulatory Conference
- One pass plus an additional 25% discount for all employees for the Annual National Educational Conference & Expo
- An additional 25% discount on all Educational Conferences for all employees
- Opportunity to pre-select exhibit space and sponsorship packages at National Conference prior to the general selection process
- Three Associate Memberships for your staff members
- Preferred consideration for committee participation

NOTE: Additional upgraded membership options available based on larger contributions. Please call for details.



SIIA IS A KEY BUSINESS PARTNER
FOR COMPANIES INVOLVED IN
THE SELF-INSURANCE/
ART INDUSTRY

LEGISLATIVE/REGULATORY REPRESENTATION

Protecting & Promoting Self-Insurance and ART on Capitol Hill

SIIA is the leading advocate for the legislative/regulatory interests of the self-insurance and ART industry at both the state and federal levels. It is the only self-insurance and ART association that has a full-time lobbying presence in Washington, DC. When members of Congress need guidance on self-insurance and ART issues, they turn to SIIA.

To complement its effective direct lobbying capabilities, SIIA engages its members:

- **THE WASHINGTON REPORT** – Weekly electronic newsletter on Capitol Hill news.
- **SPECIAL BULLETINS** – In-depth reports on developing legislative stories.
- **LEGISLATIVE BILL TRACKING** – Online summaries of all key federal Senate and House bills from introduction to passage.
- **LEGISLATIVE/REGULATORY CONFERENCE** – Annual conference featuring leading policymakers and state legislators who address key legislative and regulatory issues impacting the industry.
- **LEGISLATIVE/REGULATORY UPDATE** – A comprehensive legislative/regulatory update is presented annually at SIIA's Annual National Educational Conference & Expo.

Lobbying & Litigation Victories

SIIA has a long and successful track record of delivering victories for its members through lobbying and litigation initiatives:

- **DEFENDING ERISA PREEMPTION** – ERISA waiver legislation was defeated in the mid-90s and was sidetracked again in 2008 in large part due to the association's lobbying efforts.
- **ASSESSMENT VICTORIES IN THE STATES OF IN, GA, NC AND MI** – SIIA's lobbying campaigns opposing state legislation to impose assessments on stop-loss carriers in IN (1998),

GA (2000, 2006), NC (2007) and MI (2007) saved tens of millions of dollars in higher costs for self-funded group health plans in these states.

- **FIGHTING OFF THE IRS** – During 2007, SIIA lobbyists sidetracked a proposal from the IRS that would have negatively impacted the captive insurance industry and alternative risk transfer market by changing the current tax treatment of certain captive insurance companies.
- **MEDICAL RECORDS WORKERS' COMP SELF-INSURERS** – In 1999, Congress was considering legislation that would have prevented workers' compensation self-insurers from accessing individual medical records necessary for effective claims management. SIIA lobbyists educated key members of Congress on the problems such legislation would create, and as a result the legislation was killed.
- **EXPANDING THE ART MARKETPLACE** – SIIA has been pushing for legislation modernizing the Liability Risk Retention Act (LRRRA) to allow risk retention groups to write additional lines of coverage, while prompting more federal oversight over state regulatory actions that may improperly impede the ability of RRGs to conduct lawful business activities.

INFORMATION

No matter where their business takes them, SIIA members are assured a steady flow of critical information and industry insights from a variety of electronic and printed communication products.



The Self-Insurer Magazine

The monthly publication, *The Self-Insurer*, educates members on developments and initiatives within the self-insurance and ART industry. It takes a look beyond the headlines to give members a sense of what the development means to the industry and how it may impact their business.

www.SIIA.org

The association's website is a vital means of information, education, and interaction. Search summaries of legislative bills, sign up for daily and weekly updates, and learn about upcoming educational and networking events.



NETWORKING

SIIA's members are the leaders in the industry, and they know the importance of making the right contacts and maximizing their business opportunities through networking. SIIA's Annual National Conference as well as other targeted events and conferences throughout the year give executives and employees valuable time to connect with the people they need to know in order to promote the success of their businesses.

EDUCATION

For nearly three decades, SIIA has been producing cutting-edge educational content for its members through a variety of educational forums big and small. No other organization has such an extensive professional network of recognized industry experts to put together and deliver education like SIIA does.



MEMBERSHIP APPLICATION FOR INDUSTRY VENDORS AND SELF-INSURED EMPLOYERS



Please print or type all information.

Each company shall maintain a single voting representative. That person may also be the representative for one or more membership sections, or companies may designate different representatives for one or more sections. You are only required to enroll in a minimum of one membership section.

To help SIIA enroll your company in the appropriate section(s), please complete this enrollment form. Should you have any questions, please contact SIIA headquarters at 800-851-7789.

VOTING REPRESENTATIVE (REQUIRED)

Name _____
Title _____
Company _____
Address _____
Phone _____ E-Mail _____



ALTERNATIVE RISK TRANSFER REPRESENTATIVE

Name _____
Title _____
Address _____
Phone _____ E-Mail _____



WORKERS' COMPENSATION REPRESENTATIVE

Name _____
Title _____
Address _____
Phone _____ E-Mail _____



INTERNATIONAL REPRESENTATIVE

Name _____
Title _____
Address _____
Phone _____ E-Mail _____



HEALTH CARE REPRESENTATIVE

Name _____
Title _____
Address _____
Phone _____ E-Mail _____





MEMBERSHIP APPLICATION FOR INDUSTRY VENDORS AND SELF-INSURED EMPLOYERS



TYPE OF BUSINESS (CHECK ONLY ONE)

- 31** Third Party Administrator – Health Benefits
- 32** Third Party Administrator – Workers’ Comp
- 33** MGU/Excess Insurer/Reinsurer – Life & Health/Employee Benefits
- 34** MGU/Excess Insurer/Reinsurer – Property & Casualty/Workers’ Comp
- 35** Provider Network – Health Benefits
- 36** Provider Network – Workers’ Comp
- 37** Broker/Consultant – Health Benefits
- 38** Broker/Consultant – Workers’ Comp
- 39** Utilization Review – Health Benefits
- 40** Utilization Review – Workers’ Comp
- 41** Legal/Accounting/Actuarial Services – Health Benefits
- 42** Legal/Accounting/Actuarial Services – Workers’ Comp
- 43** Captive Insurance Company/RRG
- 44** Captive Management Company
- 45** Pharmacy Benefit Manager
- 46** Software Products/Technology Services – Health Benefits
- 47** Software Products/Technology Services – Workers’ Comp
- 48** Other Industry Product/Service Provider – Health Benefits
- 49** Other Industry Product/Service Provider – Workers’ Comp
- 50** Software Products/Technology Services – ART
- 51** Risk Management Consultant
- 52** Association
- 53** Global Health Care Entities/Facilities
- 54** Other _____

MEMBERSHIP CATEGORY (CHECK ONLY ONE)

Industry Vendors

- Regular – \$1,495
- Contributing – \$2,500
- Supporting – \$5,000
- Sustaining – \$10,000
- Premier – \$25,000

Self-Insured Employers/ Group Self-Insured Funds

- \$500

MEMBER REFERRED BY:

Name _____

Company Name _____

MAIL COMPLETED APPLICATION AND PAYMENT TO:

**Self-Insurance Institute
of America, Inc.**

P.O. Box 1237
Simpsonville, SC 29681

phone 800-851-7789
fax 864-962-2483

www.SIIA.org

PAYMENT INFORMATION

- Enclosed is my check made payable to SIIA in U.S. funds

Please charge the following:

- VISA
- MasterCard
- American Express
- Discover

Credit Card Number _____

VAL Code (last 3 digits on reverse of card; AMEX - 4 digits on card front) _____

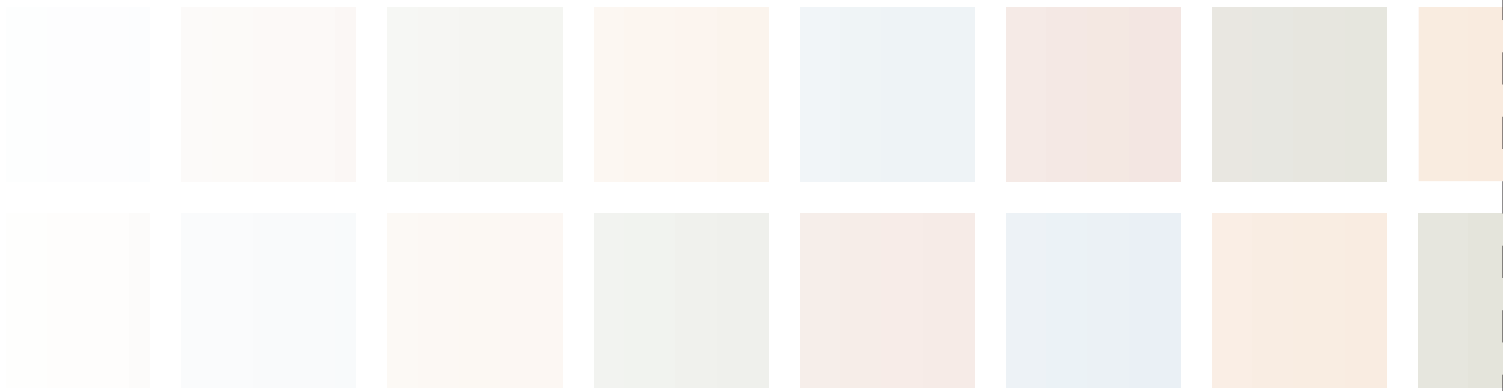
Card in the Name of _____

Expiration Date _____

Billing Address _____

City _____ State _____ Zip _____

Signature _____ Today's Date _____



CORPORATE OFFICE

883 NE Main Street, 2nd Floor
P.O. Box 1237
Simpsonville, SC 29681
phone 800-851-7789
fax 864-962-2483

LEGISLATIVE OFFICE

1250 H Street, NW, Suite 901
Washington, DC 20005
phone 202-463-8161
fax 202-463-8155

www.SIIA.org