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With 15 years benefits-specific experience, I began working at a small regional brokerage that was owned by a larger company operating in many sectors (payroll, HR, staffing, job boards, etc.). As a result, I have a background of several years working in the areas of HR and Payroll, but a superior skillset when it comes to group benefits. After 4 years, I purchased my 'book of business' and founded Prosperity Benefits, LLC. Most of my original clients are still with me today. I've worked on over a thousand benefits renewals, and dedicate hours each week to industry study, self-improvement, and reinventing what is broken in this industry (rising costs, lack of access to claims data, increasing deductibles and employee cost-sharing, etc.).

In January of 2018 year, I won a national award that recognized "Rising Stars" in the Employee Benefits industry. One of just 20 of my peers, it is an honor to be part of a movement to break clients away from paying more each year and generally being kept in the dark.
<https://www.employeebenefitadviser.com/list/employee-benefit-advisers-2018-rising-stars-in-advising#slide-4>.

I'm a national speaker in the industry as well, having given an address in 2017 to a national association in Napa, CA, and I again received recognition as a benefits expert in April 2019, in San Diego. Health and Wellness is a passion, not a job.