

Bill Fitzpatrick
Senior Vice President
Granite Management Limited

As the Senior Vice President Business Development at Granite Management Limited, Bill leverages his 40+ years of experience and expertise in employee benefits and captive strategy to drive business growth and innovation. He has a strong risk management acumen, a deep understanding of the global employee benefits market, and a passion for delivering value-added solutions to clients.

Bill's previous role as the VP Corporate Risk Benefits at Deutsche Post DHL (DPDHL) involved overseeing and managing the employee benefit captive program that reinsured risk from over 110 countries, covering more than 300,000 employees. He also implemented the DPDHL Global Health & Wellbeing program to address rising healthcare costs more effectively on a long-term basis. Bill is a recognized leader and pioneer in the employee benefits captive field, having received the European Captive 2020 Outstanding Contribution Award and spoken at numerous events on the topic. Bill has driven peer-peer networks that aim to maximize the captive employee benefits proposition and to drive insurer network capabilities and capacity. Bill holds a bachelor's degree in Business Marketing & Psychology from North Central College.