

Dave Gillis
VP, Business Development
Captive Resources

Dave serves as the Head of Business Development at Captive Resources. He's had the pleasure of spending 15 years in the health insurance industry with the majority of his work being done in the stop-loss arena. Having built and led four different distribution models and teams, he has diverse experience within the carrier side, point solutions, and now group captives.

At Captive Resources, he has scaled the Health Solutions business development team through hiring, training, and deploying different strategic alignments to propel CRI as a leader in the captive marketplace.