

Ted Levy
Vice President of Sales
Health Delegates

Ted Levy brings over 25 years of specialized experience in Rebate Aggregation, Specialty Pharmacy, and 340B Discount Drug Programs. For more than a decade, Ted has served as the Vice President of Sales at Health Delegates, where he leads the sales efforts, manages the rebate analysis process, and oversees contract negotiations.

Ted is known for his consultative sales approach, which begins with a deep understanding of client needs and is followed by delivering tailored recommendations rooted in industry expertise and best practices. His ability to build and maintain long-standing business relationships has earned him a solid reputation within the industry.

Before his tenure at Health Delegates, Ted was a Principal in a specialty pharmacy that was successfully sold to a publicly traded company. Additionally, he served as Vice President and led one of the industry's pioneering 340B contract pharmacies specializing in oncology.