

33RD ANNUAL EDITION

THE SELF-INSURANCE

**SOLUTIONS PROVIDER
DIRECTORY**

2020



LEAVE PAYMENT PROBLEMS

in the Past



That's
Payments ***Simplified***[®]

CONNECT

Enjoy immediate connection to over 900,000 providers

COMPLY

Maintain compliance across HIPAA, OFAC, and IRS 1099 reporting

SIMPLIFY

Utilize a single source of reconciliation for every payment type

ECHO[®]
Payments ***Simplified***

Contact us to learn more.
echohealthinc.com | 440.835.3511

ADVERTISERS

Accresa	147
AccuRisk Solutions LLC	29
AmWINS Group Benefits	75
Aratai International, LLC	90
Arbor Benefit Group, L.P.	31
ARC Fertility Employer Program	54
Beacon Technologies Group, Inc.	63
Benefit Indemnity Corporation	77
BenefitMall	33
Claim Watcher/Homestead Smart Health Plans	137
ClaimDOC	130
Crum & Forster	120
ECHO Health, Inc.	Inside Front Cover
EHO	67
Hannover Re	122
Hi-Tech Health, Inc.	140
IPMG	26
Madison Scottsdale	97
Maestro Health	142
Midlands Management Corporation	51
NorthWind, LLC	40
PharmPix Corporation	71
Renalogic	95
Swiss Re Corporate Solutions	46
UMR	21
Virtual Benefits Administrator (VBA)	Outside Back Cover
Voya Employee Benefits	48
WellDyneRx	152
WellRight	154
Zelis Healthcare	Inside Back Cover

THE SELF-INSURANCE SOLUTIONS PROVIDER DIRECTORY 2020



CONTENTS

SECTION	1	Third Party Administrators (TPA) Life and Health/Employee Benefits	5
	2	Third Party Administrators (TPA) P&C/Workers' Compensation/Captives	24
	3	MGU/Medical Stop-Loss Carriers Life and Health/Employee Benefits	28
	4	MGU/Excess Insurance Carriers P&C/Workers' Compensation/Captives	49
	5	Medical Provider Networks	53
	6	Onsite Clinics	60
	7	Technology Vendors	61
	8	Broker/Consultants	74
	9	Utilization Review/Case Management	89
	10	Financial Services	96
	11	Attorneys, Actuaries, Accountants, & Auditors	100
	12	Consumer Driven Health Care Services	107
	13	Captive Management Services	111
	14	Reinsurance	119
	15	Subrogation	127
	16	Loss Prevention/Control Services	129
	17	Trade Associations	133
	18	Reference Based Pricing Services	135
	19	Direct Primary Care	146
	20	Other	148
21	Index	156	

©2019/2020 SELF-INSURERS' PUBLISHING CORP.
All listing information contained herein was supplied by the individual companies, and SIIA/SIPC is not responsible for statements made, or for their accuracy. SIIA/SIPC urges readers to check references prior to contracting the services of any company listed. Statements of fact and opinion made are the responsibility of the companies alone, and do not imply an opinion on the part of the officers, directors, staff or members of SIIA/SIPC.



PRESIDENT
Erica Massey

EDITOR
Jennifer Ivy

DIRECTOR OF OPERATIONS
Justin Miller

ACCOUNTING
Grace Chen

DIRECTOR OF ADVERTISING
Shane Byars

Published as a community service by:
SELF-INSURERS' PUBLISHING CORP.
P.O. 1237, Simpsonville, SC 29681
888.394.5688 www.sipconline.net



THE SELF-INSURANCE INSTITUTE OF AMERICA, INC. (SIIA) is a dynamic, member-based association dedicated to protecting and promoting the business interests of companies that utilize self-insurance/captives or are involved in the industry, both domestically and internationally. SIIA is truly a “one-stop-shop” for companies looking for a single association to meet all of their informational, educational, networking and legislative/regulatory representation needs. To complement its role as the “umbrella” association for the self-insurance/captive industry, SIIA operates the following membership sections to facilitate more targeted membership benefits:

Health Care • Captive • Workers’ Compensation • International

SIIA DELIVERS MEMBERSHIP SERVICES IN FOUR MAIN AREAS:

I. Legislative/Regulatory Representation

SIIA is the leading advocate for the legislative/regulatory interests of the self-insurance/captive industry at both the state and federal level.

II. Education

For nearly three decades, SIIA has been producing cutting-edge educational content for its members through a variety of educational forums big and small. No other organization has such an extensive professional network of recognized industry experts to put together and deliver education like SIIA does.

III. Information

No matter where their business takes them, SIIA members are assured a steady flow of critical information and industry insights from a variety of electronic and printed communication products. Our website and regular member communications, which include the State Regulatory Reports and the monthly *Self-Insurer* Magazine, look beyond the headlines to give members a sense of what every development means to their business.

IV. Networking

SIIA's members are the leaders in the self-insurance/captive industry and they know the importance of making the right contacts and maximizing their business opportunities through networking. SIIA's Annual National Conference and other targeted events and conferences throughout the year give executives and employees valuable time to connect with the people they need to know in order to promote the success of their businesses.

PROTECTING & PROMOTING SELF-INSURANCE/CAPTIVES ON CAPITOL HILL

SIIA is the only self-insurance/captive association that has a full-time lobbying presence in Washington, DC. When members of Congress need guidance on self-insurance/captive issues, they turn to SIIA. To complement its effective direct lobbying capabilities, SIIA engages its members through a variety of communications and activities, including:

• STATE REGULATORY REPORTS

An electronic newsletter covers the news and events taking place on Capitol Hill of specific interest to companies involved in the self-insurance/captive industry.

• SPECIAL BULLETINS

In-depth reports focused on developing legislative/regulatory stories.

• LEGISLATIVE BILL TRACKING

Summaries of all key federal Senate and House bills from introduction to passage.



THIRD PARTY ADMINISTRATORS (TPAs)

1

LIFE & HEALTH/EMPLOYEE BENEFITS

ABA

Susan Thompson, Marketing Manager
8150 North Central Expressway, Suite 1700
Dallas, TX 75206 - United States
PHONE: (214) 269-9185
EMAIL: sthompson@abadmin.com
WEB: www.abadmin.com



Since 1985, ABA has been offering innovative, cost-efficient health benefits to self-funded plan sponsors that are a strategic asset and not just an added cost. Our concierge-style service results in the right care, at the right place, at the right time and at the right price.

ACS Benefit Services, LLC

Kari Niblack, Esq., Chief Executive Officer
5660 University Parkway, 5th Floor
Winston Salem, NC 27105 - United States
PHONE: (336) 759-2013
EMAIL: kniblack@acsbenefitservices.com
WEB: www.acsbenefitservices.com



ACS is committed to investing in the future - your future. We take the time to align your strategic goals with your benefit plan and continually expand our product portfolio and cost containment solutions delivering optimal plan data reporting to build customized benefit solutions. Building better health plans is what we do.

Aeromedevac, Inc. Air Ambulance

Michael Weiland, Director of Business Development
1860 Joe Crosson Drive, Hangar I
El Cajon, CA 92020 - United States
PHONE: (800) 462-0911
EMAIL: michael@aeromedevac.com
WEB: www.aeromedevac.com



National and international air ambulance service. Eliminate Assignment of Benefit billing risk. All cases quoted in advance in full. Medical, surgical, behavioral health, trauma patients. Intensive & critical care. Dedicated air ambulances & medical teams. FAA Air Carrier #F09A4761.

Aither Health

Lisa True, Cofounder & Co-Chief Executive Officer
P.O. Box 111453
Carrollton, TX 75011 - United States
PHONE: (833) 408-4080
EMAIL: ltrue@aitherhealth.com
WEB: www.aitherhealth.com



Aither Health is a healthcare solutions company and TPA offering innovative products and services for TPAs and risk bearing entities such as self-funded employers, health plans and providers. Aither is disrupting the healthcare industry by reducing health care cost trends and placing the physicians back in charge of health care.

1 THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

Allegiance Benefit Plan Management, Inc.

Dirk Visser, Chief Executive Officer
2806 South Garfield Street
Missoula, MT 59801 - United States
PHONE: (406) 523-3175
EMAIL: rayni.lenz@askallegiance.com
WEB: www.AskAllegiance.com



At Allegiance, we measure our success by the value we deliver to our customers. We take a consultative, team-based approach with each of our clients to be their overall resource for employee benefits. Our experience, flexibility, and technology ensures fast, accurate claims processing together with high-touch customer service.

AmeriHealth Administrators, Inc.

Sally Schufreider, Director - Sales and Client Management
1900 Market Street, Suite 500
Philadelphia, PA 19103 - United States
PHONE: (215) 830-2550
EMAIL: Sales@ahatpa.com
WEB: www.ahatpa.com



AmeriHealth Administrators, Inc. has a history of innovation in managing self-funded health plans, and providing business process outsourcing services for insurers and payers. We listen, anticipate, and respond by leveraging technology and carefully crafting strategies, tools, and services to help customers manage solutions for next generation health care. Visit www.ahatpa.com.

AmWINS Group Benefits

Sarah Ruckno Cleary, Senior Marketing Project Manager
50 Whitecap Drive
North Kingstown, RI 02852 - United States
PHONE: (704) 749-2769
EMAIL: sarah.rucknocleary@amwins.com
WEB: www.amwins.com



AmWINS Group Benefits offers the industry's most compelling solutions for self-funded group insurance programs and administrative services. Our mission is to provide benefit professionals with the tools they need to mitigate the risk associated with self-funding. Through individual attention and responsiveness, we become an invaluable partner to those we serve.

AudioNet America, Inc.

Kevin Crudder, Senior Account Executive
33830 Harper Avenue
Clinton Township, MI 48035 - United States
PHONE: (586) 913-3776
EMAIL: kevin@audionetamerica.com
WEB: www.audionetamerica.com



AudioNet America is a licensed Third-Party Administrator & National Network Manager specializing in hearing benefit administration. Our "Audiologist Only" network has over 4,400 Audiologists/ENTs at over 7,700 locations. AudioNet works under a bundled payment arrangement with a plan design that includes professional services/hearing aid(s) with no balance billing.

THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

1

Auxiant

Steve Chapman

424 1st Avenue North East
Cedar Rapids, IA 52401 - United States
PHONE: (319) 398-3283
EMAIL: schapman@auxiant.com
WEB: www.auxiant.com



Professional health benefits administrator dedicated to superior service in order to maximize savings while ensuring quality and appropriateness of care. A powerful advantage for any self-funded employer group. Auxiant is known for its innovation and technology, constantly evolving to meet the needs of our clients.

AvMed

Leda Silver, ASO Sales Operations Manager

9400 South Dadeland Boulevard, Suite 370
Miami, FL 33156 - United States
PHONE: (305) 671-4749
EMAIL: leda.silver@avmed.org
WEB: www.avmed.org



AvMed works with Employers to deliver best-in-class service, affordable solutions and self-funded programs that maximize coverage, minimize hassles, improve health and keep costs under control. We tailor our programs to meet the needs of Employers, encouraging employees to live healthier lives and providing a Better Member Health Experience.

Benefit Management Administrators, Inc. (BMA)

James (Jamey) Burkholder, President/Chief Executive Officer

11550 West I-10, Suite 220
San Antonio, TX 78230 - United States
PHONE: (800) 934-6302
EMAIL: jburkholder@bmatpa.com
WEB: www.bmatpa.com

Benefit Management Administrators (BMA) is a professional TPA specializing in the administration of self-funded employer sponsored benefit plans. BMA utilizes the most advanced cloud based processing system for managing and controlling medical claim costs. BMA employer clients use BMA's secure web portal to communicate with claims examiners and medical providers, saving time while encouraging employee wellness. BMA automates plan enrollment and administration for HR and streamlines monthly billing and claim funding through an easy to use advanced web portal.

BRMS

Shelley Harlan, Director of Sales & Marketing

80 Iron Point Circle, Suite 200
Folsom, CA 95630 - United States
PHONE: (916) 467-1400
EMAIL: sales@brmsonline.com
WEB: www.brmsonline.com



BRMS is a leading employee benefit administration and healthcare risk management TPA that is building trusted and valued relationships to reduce healthcare costs. Redefining the value of Third Party Administration with the most advanced technology solutions, BRMS helps organizations control their benefit costs with advanced administration services, creative funding options and an innovative Web-based Virtual Benefits Administration System (Vbas) that streamlines processes.

THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

Collective Health

Shauna Kashyap, Vice President of Platform Partnerships & Strategy
85 Bluxome Street
San Francisco, CA 94107 - United States
PHONE: (844) 265-3288
EMAIL: shauna.kashyap@collectivehealth.com
WEB: www.collectivehealth.com



Collective Health is the first Workforce Health Management System (WHMS) that gives employers a platform to mix-and-match the right networks and point solutions, administer plans and adjudicate claims through one integrated system, engage members through one connected experience, and leverage comprehensive analytics to optimize their health benefits program.

Considine & Associates HealthClaim Solutions®

James Considine, MD, MBA, President and Chief Executive Officer
25401 Cabot Road, Suite 200
Laguna Hills, CA 92653 - United States
PHONE: (949) 470-1800
EMAIL: jimconsidine@healthclaim.net
WEB: www.healthclaim.net



Considine & Associates HealthClaim Solutions® provides exceptional medical claim solutions for group health, workers' comp and excess payers. Medical appropriateness, cost analysis and individualized claim payment recommendations are provided in the setting of a URAC-accredited IRO. Hospital/facility bill review is provided on a flat-fee non-contingent basis.

Consociate Health

Darren Reynolds, JD, CBWA, President & Chief Executive Officer
2828 North Monroe Street
Decatur, IL 62526 - United States
PHONE: (800) 798-2422
EMAIL: darrenr@consociate.com
WEB: www.consociatehealth.com



Consociate Health delivers superior performance health plans with defined results. Our high tech, high touch service model helps all members navigate health care at the right place, time, outcome and value. We partner with employers to transition their benefits from an operating expense into a performing asset.

Continental Benefits

Laurie Gardner
5701 East Hillsborough Avenue, Suite 1417
Tampa, FL 33610 - United States
PHONE: (813) 210-8201
EMAIL: lgardner@continentalbenefits.com
WEB: www.continentalbenefits.com



National third party administrator of employee health benefits.

THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

1

Custom Design Benefits

Amanda Guinan, Vice President, Business Development & Compliance
5589 Cheviot Road
Cincinnati, OH 45247 - United States
PHONE: (800) 598-2929
EMAIL: aguinan@customdesignbenefits.com
WEB: www.customdesignbenefits.com



Custom Design Benefits (CDB), founded in 1991, is Cincinnati's largest, independent Third Party Administrator of self-funded health benefit plans and consumer-driven services as well as compliance solutions. CDB is recognized as a national leader in the development and implementation of reference-based-pricing plans and other healthcare strategies.

D.W. Van Dyke & Co., Inc.

Walter Roland, President
2 Corporate Drive, Suite 642
Shelton, CT 06484 - United States
PHONE: (203) 761-9300 Ext. 312
EMAIL: wroland@dwvd.com
WEB: www.dwvd.com



A&H Reinsurance Intermediary that works with carriers, reinsurers, distributors, MGUs, TPAs. We identify and secure reinsurance partners for insurers and MGUs. Product expertise in multiple lines with particular strengths in the ESL business and other healthcare finance. Annually conduct carrier and MGU survey, includes \$5+ Billion annual premium.

DAKOTACARE Administrative Services, Inc. (DAS)

Greg Jasmer, Chief Administrative Officer
2600 West 49th Street
Sioux Falls, SD 57105 - United States
PHONE: (605) 274-3166
EMAIL: Greg.Jasmer@dakotacare.com
WEB: www.dakotacare.com



DAS has nearly 30 years' experience as a third party administrator for self-funded health plans as well as outsourced administrative services to other payers. DAS specializes in medical, dental, and vision claims payment services as well as subrogation, COBRA/FLEX/HSA/HRA/STD administration, and population health management with real-time analytics and reporting solutions.

Delta Health Systems

Rich Roge, President
3244 Brookside Road
Stockton, CA 95219 - United States
PHONE: (209) 939-3485
EMAIL: Rich.roge@delapro.com
WEB: www.deltahealthsystems.com



TeamCare is a full service wellness company that engages employees, reduces claims and increases healthcare savings through a proven suite of integrated solutions. Our comprehensive approach to wellness gives employers unparalleled insight into their workforces' health and the tools necessary to effectively reduce population health risk.

THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

Diversified Group

Brooks Goodison, President
 369 North Main Street/P.O. Box 299
 Marlborough, CT 06042 - United States
 PHONE: (888) 322-2524
 EMAIL: bgoodison@diversifiedgb.com
 WEB: www.dgb-online.com



Diversified Group was built on the premise that self-funding is the most cost effective and transparent health insurance option for most companies. With over 50 in business, our experience allows us to provide comprehensive and cost effective approaches to healthcare. We are passionate about healthcare, cost control and customer service.

Eliance Health Solutions

Erica Brandt
 Urban Place, 480 New Holland Avenue, Suite 7203
 Lancaster, PA 17602 - United States
 PHONE: (717) 560-9494
 EMAIL: ebrandt@phcunity.com
 WEB: www.eliancehealthsolutions.org



Eliance Health Solutions brings employers, providers and members together for better health. We offer employers in the Lancaster, Pennsylvania area an integrated suite of self-funded group health plans, corporate wellness and occupational medicine services. As part of Lancaster General Health, Eliance is uniquely positioned to offer direct access to nationally recognized programs and services. Our program offers custom solutions to help businesses better control medical benefits, reduce costs and enhance employees' health and wellness.

Employee Benefit Logistics

Holli Titus, Chief Executive Officer/TPA
 P.O. Box 2220
 Brighton, MI 48116 - United States
 PHONE: (877) 480-7442
 EMAIL: holli@yourebl.com
 WEB: www.yourEBL.com



Michigan's only hospital system and DPC direct contracted TPA.

Employee Plans, LLC

Deb Eovaldi, Director
 1111 Chestnut Hills Parkway
 Fort Wayne, IN 46814 - United States
 PHONE: (260) 625-7347
 EMAIL: deb.eovaldi@employeeplansllc.com
 WEB: www.employeeplansllc.com



At Employee Plans, we put the health of the employee and your business first. We're the benefits administrator that employees, employers and brokers trust for creative benefit solutions and superior person service.

THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

1

Exceedent

Todd Kuehl, National Vice President of Sales
W129 N7055 Northfield Drive
Menomonee Falls, WI 53051 - United States
PHONE: (844) 532-5200
EMAIL: todd.kuehl@exceedenthealth.com
WEB: www.exceedent.com



Exceedent is an innovative full-service third-party administrator (TPA) that specializes in serving self-funded employers locally and nationally. Exceedent delivers an optimized health and wellness planning experience that provides employers with assets and solutions they should expect from their health care benefit administrator.

Exemplar Health Benefits Administrator, LLC

Theresa Dixon, Chief Executive Officer
1107 West Market Center Drive
High Point, NC 27260 - United States
PHONE: (804) 338-2892
EMAIL: theresa.dixon@exemplarhba.com
WEB: www.exemplarhba.com



Exemplar Health Benefits Administrator (EHBA) is an experienced third-party administrator (TPA) that's committed to providing cost-effective healthcare solutions that are customized for individual client needs. We believe in true partnership and provide a very personal approach to ensure that we improve your organization's member health benefits every time.

Gilsbar

Doug Layman, President of Health & Life
2100 Covington Centre
Covington, LA 70433 - United States
PHONE: (800) 445-7227
EMAIL: gilsbarmarketing@gilsbar.com
WEB: www.Gilsbar.com



For more than half a century, Gilsbar has offered services and solutions for businesses looking for happier constituents and healthier bottom lines.

As one of the nation's largest privately held health and benefits management organizations, Gilsbar delivers an unwavering commitment to partnerships guided by a corporate vision focused on the clients we serve—employers, brokers, consultants, affinity groups, insurance carriers and more.

These professionals choose Gilsbar for our innovation, ingenuity, knowledge and world-class service. Our expertise makes Gilsbar the trusted choice for clients across the nation.

1 THIRD PARTY ADMINISTRATORS (TPAs) LIFE & HEALTH/EMPLOYEE BENEFITS

Global Benefits Group (GBG)

Melissa Nicholson, Director, Marketing & Communications
27422 Portola Parkway, Suite 110
Foothill Ranch, CA 92610 - United States
PHONE: (888) 824-6627
EMAIL: melissa.nicholson@gbg.com
WEB: www.gbg.com

For more than 35 years, Global Benefits Group (GBG) has been specializing in the international financial services market, serving as leading underwriters, developers, and distributors of international insurance products. Because of our unique underwriting platform, GBG can offer a multitude of insurance solutions, including TPA services, to groups around the world.

Group & Pension Administrators, Inc.

Kathy Enochs, Chief Executive Officer
12770 Merit Drive Suite 200
Dallas, TX 75251 - United States
PHONE: (972) 744-2445
EMAIL: kathye@gpatpa.com
WEB: www.gpatpa.com



Since our founding over 50 years ago, GPA has grown to be the largest independently owned third-party administrator (TPA) in the Southwest. Our success is built on providing self-insured employers a truly personalized approach to healthcare. Our approach relies on combining industry-leading technology with high-touch patient care to deliver the healthiest employees and a better bottom line.

Group Management Services

Heather Summers, Benefits Administration Manager
3750 Timberlake Drive
Richfield, OH 44286 - United States
PHONE: (330) 659-0190
EMAIL: Hsummers@groupmgmt.com
WEB: www.groupmgmt.com



GMS TPA Services offers comprehensive solutions for both insurance brokers and employers. When you partner with GMS, our TPA services include: * Self-funded benefit plans *Level-funded benefit plans *Stop loss insurance *HRA (Health Reimbursement Arrangement) *COBRA *Eligibility management *Consolidated billing.

Group Marketing Services, Inc.

James Kaiser, President
P.O. Box 19040
Kalamazoo, MI 49019-0040 - United States
PHONE: (800) 354-4768
EMAIL: jbk@groupmarketingservices.com
WEB: www.groupmarketingservices.com



Group Marketing Services, Inc. has been offering group benefits to small and medium businesses since 1972. With offices in Kalamazoo and Grand Rapids, MI, we are able to serve your group insurance needs throughout Michigan, Indiana, Ohio and the entire Midwest. We offer and administer self-funded and fully-insured Major Medical, Dental, Vision, Life and Disability insurance. We also offer COBRA and Flexible Spending Account administration. We pride ourselves in customer service and our ability to customize solutions to meet each employer's group benefit needs.

Hawaii-Mainland Administrators, LLC

Jeremy Ramsland, Director, Managed Care Contracting
1600 West Broadway Road, Suite 300
Tempe, AZ 85282 - United States
PHONE: (480) 921-8944 Ext. 3214
EMAIL: jeremy.ramsland@hmatpa.com
WEB: www.hma-az.com



Hawaii-Mainland Administrators is one of the largest Third-Party Administrators (TPA) of self-funded and fully insured health plans throughout Hawaii and the US continental southwest. For nearly 30 years, HMA has provided services including claims adjudication, medical management, technology and infrastructure and customer service to Employers, Payers, Taft-Hartley Trust Plans, Native American Tribes and more. Utilizing a variety of exceptional technology services, including complete healthcare management software, data warehouses, specialized applications, and advanced optical scanning software, HMA offers our clients a wide range of solutions.

Health One Alliance

Mark Mixer, Chief Executive Officer
201 West Waugh Street 3rd Floor
Dalton, GA 30720 - United States
PHONE: (877) 668-1015
EMAIL: mmixer@alliantplans.com
WEB: www.alliantplans.com



Health plan and network located in North Georgia. Serving all size employer groups and the individual/family plan markets.

Health Plans, Inc.

Deborah Hodges, President
1500 West Park Drive, Suite 330
Westborough, MA 01581 - United States
PHONE: (508) 475-6105
EMAIL: cmagnusson@healthplansinc.com
WEB: www.healthplansinc.com



Health Plans, Inc. (HPI) is a team of forward-thinking entrepreneurs rooted in 35 years of TPA experience. Our flexible, innovative approach, along with our commitment to quality, technology, and personalized service, enables us to bring HPI's unique self-funding solutions and best practices to companies across the country.

HealthComp

Keri Dixon, Vice President Marketing & Account Management
621 Santa Fe Street
Fresno, CA 93721 - United States
PHONE: (559) 312-2551
EMAIL: kdixon@healthcomp.com
WEB: www.healthcomp.com



With over 400,000 members, HealthComp is one of the nation's leading independent health plan administrators. We have a proven track record managing health care costs, delivering unparalleled service and member experience and providing insights through our proprietary analytics solution, resulting in an NPS of 77 (>6x higher than industry average).

1 THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

HealthSCOPE Benefits

Mary Catherine Person, President

27 Corporate Hill Drive

Little Rock, AR 72205 - United States

PHONE: (501) 225-1551

EMAIL: mary.person@healthscopebenefits.com

WEB: www.healthscopebenefits.com



HealthSCOPE Benefits is a full-service claims administration and health management firm providing administrative and other support services to self-funded employers. As noted in the 2019 Business Insurance rankings, HealthSCOPE Benefits is the 3rd largest benefits-only TPA in the U.S. based on administrative fee revenue. Most importantly, we are uniquely positioned to provide custom-tailored solutions for our clients. Headquartered in Little Rock, AR, HealthSCOPE Benefits administers benefits in all 50 states for more than 500 clients and more than 700,000 members. The company's more than 800 employees support clients in the management of greater than 1.6 billion in annual healthcare expenditures.

HealthSmart

Ron Wozny, Vice President of Marketing

222 West Las Colinas Boulevard, Suite 500N

Irving, TX 75039 - United States

PHONE: (214) 574-2362

EMAIL: ron.wozny@healthsmart.com

WEB: www.healthsmart.com



HealthSmart is one of the largest third party administrators of self-funded health plans and the premier provider of innovative, customizable healthcare and claims solutions for employers, brokers and payers. We offer benefit administration, pharmacy solutions, provider networks, care management and wellness programs, as well as claims and administration services for property, casualty and workers' compensation.

HealthVue360

James G. Patton, Partner

3806 Bunny Run

Austin, TX 78746 - United States

PHONE: (512) 633-5166

EMAIL: jpatton@healthvue360.com

WEB: www.healthvue360.com



HealthVue360 solves the inflexibilities of today's payor platforms using Salesforce.com application platform as its core system enabling revolutionary UI and UX; providing world-class security, built-in API access and analytics software; and, integrated hardware and software for one-time plan inputs providing a 360-degree view of client information anytime and anywhere.

Hi-Tech Health, Inc.

Michael Carrara, President

1500 Route 517

Hackettstown, NJ 07840 - United States

PHONE: (908) 813-3440

EMAIL: mcarrara@hi-techhealth.com

WEB: www.hi-techhealth.com



If you're a "startup" Third Party Administrator, just entering the self-insurance industry, an insurance company, union, large corporation, or small brokerage firm wanting control of your client's health care claims through a turnkey, customized Claim Administration System, then your organization needs Hi-Tech Health, Inc. Please visit our website for more information regarding Custom Software Solutions that will allow you to run your business YOUR way.

THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

1

HMA

Lindsay Harris, Chief Client Officer
10700 Northup Way, Suite 100
Bellevue, WA 98004 - United States
PHONE: (425) 462-1000
EMAIL: lindsay.harris@accesstpa.com
WEB: www.accesstpa.com



HMA is a leading provider of data-driven health benefit services for self-funded organizations. Grounded in 35 years of experience with access to top-tier networks, we focus on delivering the highest quality services at unrivaled value, striking the right balance between cost and quality of healthcare. Proving What's Possible In Healthcare®

HRMP, LLC

John Mange, President
300 Rosewood Drive, Suite 250
Danvers, MA 01923 - United States
PHONE: (978) 762-9780
EMAIL: jmange@hrmp.com
WEB: www.hrmp.com



HRMP is a distinctive third-party administrator positioned to offer creative solutions to underwriters, insurance carriers, and re-insurers. Our unique solutions include back office or run-out administration, auditing services, life conversions, and more. We'll be there for you because Our Success Can Only Follow Yours.®

IHS - ClaimsBridge Direct

Robert Schmidt, President
1511 Ritchie Highway, Suite 205
Arnold, MD 21012 - United States
PHONE: (410) 349-3222
EMAIL: rschmidt@claimsbridge.com
WEB: www.claimsbridge.com



ClaimsBridge Direct provides cost containment for self-funded plans through its custom provider networks using Medicare based direct contracts customized to the self-funded plan's medical services need. ClaimsBridge Direct reduces the self-funded employer's medical spend and growth trend, without the financial risk of large network or reference based ("no network") solutions.

Interactive Medical Systems - IMS

Eric Ludwig, President
11635 Northpark Drive, Suite 330
Wake Forest, NC 27587 - United States
PHONE: (919) 882-5318
EMAIL: ELudwig@IMS-tpa.com
WEB: www.IMS-tpa.com



For over 35 years Interactive Medical Systems has designed benefit packages that save money while providing the best possible health care for Plan members. IMS provides services for over 200 groups, including self-funded Health, Dental & Vision Plans (RBP & PPO), and HSA, FSA, HRA, and COBRA administration.

1 THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

IPMG

Gregg Peterson, President & Chief Executive Officer
225 Smith Road
St. Charles, IL 60174 - United States
PHONE: (630) 485-5849
EMAIL: gregg.peterson@IPMG.com
WEB: www.ipmg.com



IPMG's claims management and employee benefits services offer a comprehensive approach that exceed traditional handling of claims to help self-insurers achieve real, impactful change to their finances and their employees. We're proud to serve a variety of organizations, including public entities, long-term care providers and alternative funding group programs.

Key Benefit Administrators

Craig Frazier, Vice President, Human Resources
360 Kingsley Park Drive, Suite 200
Ft. Mill, SC 29715 - United States
PHONE: (803) 396-4837
EMAIL: craig.frazier@keybenefit.com
WEB: www.keybenefit.com



Key Benefit Administrators (KBA) is a nationally recognized employee benefit expert because of our competency in working with complex healthcare administration and risk management. Our process is patented by the US Patent Office, resulting in 98% of our customers experiencing a reduction in their healthcare costs in relation to the current medical trend.

Leading Edge Administrators, Inc.

Tom Cardwell, Director of Operations
14 Wall Street, Suite 5B
New York, NY 10005 - United States
PHONE: (224) 532-8613
EMAIL: tcardwell@leadingedgeadmin.com
WEB: www.Lleadingedgeadmin.com



National TPA specializing in Taft Hartley and Corporate self funded programs. Strive for innovation using National carrier based networks, High Value Networks and Reference Based Pricing to assist our clients in managing the cost and quality of care in managing the risk of their self funded programs.

Lifetime Benefit Solutions

Lori Florack, President
333 Butternut Drive
Syracuse, NY 13214 - United States
PHONE: (585) 453-6291
EMAIL: Lori.Florack@LifetimeBenefitSolutions.com
WEB: www.lifetimebenefitsolutions.com



As a full-service third-party administrator, Lifetime Benefit Solutions facilitates the insurance, self-funding and consulting needs of thousands of clients throughout the United States. Our products and services include Self-funding Third Party Administration (TPA), Reimbursement Account Administration, COBRA Administration, Retirement Services and Compliance Services.

THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

1

Maestro Health

Jillian Best, Director of Marketing
500 West Madison Street, Suite 1250
Chicago, IL 60661 - United States
PHONE: (312) 517-3500
EMAIL: jbest@maestrohealth.com
WEB: www.maestrohealth.com



Maestro Health is on a mission to make employee health & benefits people-friendly again. Our innovative health plan management approach to self-funding, known as (me)SELF-FUNDED BENEFITS,[™] integrates the best technology, high-quality care and personalized service to improve the health of employees and lower costs for employers.

MCA Administrators, Inc.

Charles Davidson, President
1910 Cochran Road, Suite 605
Pittsburgh, PA 15220 - United States
PHONE: (412) 638-3694
EMAIL: ced@mcoa.com
WEB: www.mcaadministrators.com



SBA Certified Small Woman Owned Business.TPA for over 40 years. Processes all lines of medical, dental, vision, FSA, HRA, Taft Hartley, UR/UM. Willing to act as subcontractor/vendor for RFPs requiring minority or women owned participation.

Meritain Health

Sales Department

300 Corporate Parkway
Amherst, NY 14226 - United States
PHONE: (800) 242-6226
EMAIL: emily.shields@meritain.com
WEB: www.meritain.com



At Meritain Health, we are your Advocates for Healthier Living. By listening to and understanding our clients' needs, we offer flexible, cost-effective and easy-to-use healthcare solutions. We're dedicated to providing compassionate support and guidance to help our members be active participants in their health.

Nova Healthcare Administrators

Todd Martin, National Sales Director
6400 Main Street, Suite 210
Buffalo, NY 14221 - United States
PHONE: (716) 932-5105
EMAIL: tmartin@novahealthcare.com
WEB: www.novahealthcare.com



Nova offers personalized service with a tailored approach to cost management and customized, actionable strategies to improve health plan performance. Beyond traditional administrative services, Nova supports plans with DPC and RPB leveraging in-house medical management, HSA, FSA and HRA products. Nova also provides a variety of private-labeled solutions.

1 THIRD PARTY ADMINISTRATORS (TPAs) LIFE & HEALTH/EMPLOYEE BENEFITS

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
P.O. Box 597
Muskego, WI 53150 - United States
PHONE: (414) 248-6419
EMAIL: Anna.Mathy@nttdata.com
WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or off-shore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

Pharmacy Benefit Dimensions

Michelle Plimpton, Regional Sales Manager
511 Farber Lakes Drive
Buffalo, NY 14221 - United States
PHONE: (716) 635-3578
EMAIL: Michelle.Plimpton@pbdrx.com
WEB: www.pbdrx.com



Pharmacy Benefit Dimensions believes that each client is unique and that pharmacy benefits should not be a "one-size-fits-all" solution. Our understanding of total cost of care, coupled with our experience in managing prescription drug benefits, sets us apart from other PBMs. We deliver greater quality, better service and lower cost.

PharmPix Corporation

Carmen Mendez, Sales & Account Services Director
3340 Peachtree Road, Suite 1800
Atlanta, GA 30326 - United States
PHONE: (404) 566-2000
EMAIL: cmendez@pharmpix.com
WEB: www.pharmpix.com



PharmPix Corp is a pharmacy benefit management(PBM) company offering services to health plans, insurers, employers and union groups, government health programs and to Pharmacy Benefit Managers. The company is focused on controlling pharmacy benefit costs, and impacting medical cost through applied clinical expertise, using our state-of-the-art proprietary technology called OneArk. This claims adjudication and ancillary PBM applications platform is the key for PharmPix's proactive and preventive approach that is triggered at the point-of-sale, even before the prescription is dispensed, generating accurate alerts, which address the inefficiencies inherent in most PBM offerings. This is the most efficient and effective quality and cost control approach. Find out how we have changed the way PBM's do business.

THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

Planned Administrators, Inc.

Clay Kelley, Director of Sales
17 Technology Circle, Suite E2AG
Columbia, SC 29203 - United States
PHONE: (800) 768-4375 Ext. 3117
EMAIL: ckelley@paisc.com
WEB: www.paisc.com



PAI is a third party administrator offering benefit plan design flexibility and customization. PAI specializes in Self-funded major medical health plans, voluntary Specialty Products for part time and hourly employees, Property and Casualty products, and Population Health options. PAI is known for service excellence and minimizing cost for clients.

Prairie States Enterprise, Inc.

Felicia Wilhelm RN, Chief Executive Officer
35 East Wacker Drive, Suite 3200
Chicago, IL 60601 - United States
PHONE: (312) 464-1888
EMAIL: fwilhelm@prairieontheweb.com
WEB: www.prairieontheweb.com



Health Benefit Plan Third Party Administration (TPA) Services for Self-Insured Organizations with Health Management Services by RNs, Wellness Programs, Consulting, Data Analytics, Risk Mitigation & Predictive Modeling. Services include Medical, Dental, Vision, Disability, Hospital Bill Audit, and more. Trend maintained at 2.6% for 10 years. 99% financial accuracy rate guaranteed.

ProAct, Inc.

Erison Rodriguez, Director of Sales Operations
6333 Route 298, Suite 210
East Syracuse, NY 13057 - United States
PHONE: (888) 254-3552
EMAIL: ErisonRodriguez@proactrx.com
WEB: www.proactbenefits.com



ProAct, Inc. is a Pharmacy Benefit Management Company that provides innovative, affordable and flexible solutions for clients. ProAct services a diversified client base consisting of school districts, higher education, municipalities, hospitals and healthcare providers, corporations, labor unions, not-for-profit organizations, financial institutions and manufacturers. Our unique solutions provide customized cost-effective prescription benefits

Renalogic

Jim Wachtel, Executive Vice President, Sales and Marketing
22601 North 19th Avenue, Suite 230
Phoenix, AZ 85027 - United States
PHONE: (623) 594-3060
EMAIL: solutions@renalogic.com
WEB: www.renalogic.com



Renalogic has led the industry for 17 years in dialysis cost containment. Now we are changing how employers think about dialysis. Cost savings is important but cost avoidance is better. Contact us today about our Chronic Kidney Disease Management Program.

1 THIRD PARTY ADMINISTRATORS (TPAs)

LIFE & HEALTH/EMPLOYEE BENEFITS

SISCO

Dick Sigwarth, Vice President and Chief Operating Officer
800 Main Street
Dubuque, IA 52001 - United States
PHONE: (563) 587-5285
EMAIL: dsigwarth@siscobenefits.com
WEB: www.siscobenefits.com



Established in 1980, SISCO is a premier third-party administrator offering innovative cost control solutions, high quality customer service and intergrated medical management and wellness services. SISCO administers plans with expert care and diligence, carefully examining all claims prior to adjudication and encouraging frequent communication with our in-house nursing staff.

Southern Premier Administrators

Lynn Smith, President
5301 SouthWest Parkway, Suite 425
Austin, TX 78735 - United States
PHONE: (512) 306-0201
EMAIL: smithl@southernpremieradmin.com
WEB: www.southernpremieradmin.com



Southern Premier Administrators is a non-risk assuming, full-service TPA, delivering the highest quality of service. Through our team of dedicated Customer Care Specialists and Benefit Advisors/Analysts, we are committed to providing you with the worry free, cost effective service that you deserve.

Summit Administration Services, Inc.

Alfred Gregory
P.O. Box 25160
Scottsdale, AZ 85255 - United States
PHONE: (480) 505-0400
EMAIL: alfred@summit-inc.net
WEB: www.summit-inc.net



Established in 1996, Summit provides TPA services for Medical, Dental, Vision, STD, FSA, HRA and COBRA. Having emphasized expertise in Governmental, Public School and Native American Plans.

TCC Benefits Administrator

Phil Ericksen, Senior Vice President and Chief Marketing Officer
4400 Leeds Avenue
North Charleston, SC 29405 - United States
PHONE: (800) 815-3314
EMAIL: pericksen@tccba.com
WEB: www.tccba.com



TCC Benefits Administrator is a full-service third party administrator of self-funded and fully-insured health and ancillary benefits. Since 1972 TCC has earned a reputation for self-funding expertise, leading edge technology, and legendary customer care. TCC is small enough that you'll know your contacts by name, yet part of a large A+ (Superior) health insurance group, providing enormous resources.

PROVEN

70 YEARS OF TPA EXPERIENCE

PIONEER

REVOLUTIONIZING SELF-FUNDING

PARTNER

LONG & SHORT-TERM STRATEGIES

At UMR, we meet the customer where they are.

- Custom plan designs
- Cost containment solutions
- Member experience-focused

Get to know UMR, UnitedHealthcare's TPA solution, and the value we bring self-funded employee benefit plans.

Visit us at umr.com or contact Mike Benson at 715-841-6112.



A UnitedHealthcare Company

1 THIRD PARTY ADMINISTRATORS (TPAs) LIFE & HEALTH/EMPLOYEE BENEFITS

The Health Plan

Richard Legg, Vice President
1110 Main Street
Wheeling, WV 26003 - United States
PHONE: (740) 699-6260
EMAIL: rlegg@healthplan.org
WEB: www.healthplan.org



We are a fast growing TPA as well as an insurance carrier, offering fully insured plans, doing government programs administration. Our clinical services are best class in the industry, along with our claims processing, customer service. We have our own Behavioral Health Unit, our own Prescription Benefit Manager.

Trustmark Health Benefits

Erin Polis, Senior Director, Marketing
400 North Field Drive
Lake Forest, IL 60045 - United States
PHONE: (847) 283-2496
EMAIL: epolis@coresource.com
WEB: www.trustmarkbenefits.com



Trustmark Health Benefits' (formerly CoreSource) expertise and dedication to clients has propelled them to become one of the nation's leading administrators of self-funded employee health plans. With an innovative and evolving suite of solutions, Trustmark Health Benefits designs personalized and comprehensive benefit plans – all aimed at reducing clients' healthcare spend without sacrificing access and quality of care.

UMR

Mike Benson, Director Sales Operations
11 Scott Street
Wausau, WI 54403 - United States
PHONE: (715) 841-6112
EMAIL: mike.benson@umr.com
WEB: www.UMR.com



UMR, UnitedHealthcare's TPA solution, is the country's largest third-party administrator (TPA) of health benefits, providing customized solutions, cost-effective networks and compassionate service for self-funded medical, dental, vision, disability and risk management plans.

Wellfleet

Benjamin Larsen, Marketing & Communications Manager
2077 Roosevelt Avenue
Springfield, MA 01104 - United States
PHONE: (413) 733-4540
EMAIL: marketing@wellfleetinsurance.com
WEB: www.wellfleetinsurance.com



Wellfleet, formerly known as Consolidated Health Plans, delivers customer-centric accident and health insurance, with quality service and uncompromising ethics. Wellfleet works to protect people against risk throughout every stage of life – from grade school to college to the workplace.

WorldCare International, Inc.

Tina Karas, Vice President, Marketing
7 Bulfinch Place, Suite 301
Boston, MA 02127 - United States
PHONE: (617) 250-5142
EMAIL: tkaras@worldcare.com
WEB: www.worldcare.com



We improve medical outcomes worldwide by connecting people to 20,000+ specialists in the top-ranked hospitals of The WorldCare Consortium™ to deliver medical second opinions. As the industry pioneer, our multi-disciplinary approach is unique. No one else delivers everything in one package: experience; superior level of clinical rigor and impact.

Zelis Healthcare

Rita Ferrari, Senior Director of Enterprise Marketing
2 Crossroads Drive
Bedminster, NJ 07921 - United States
PHONE: (888) 311-3505
EMAIL: rita.ferrari@zelis.com
WEB: www.zelis.com



Zelis Healthcare is a healthcare technology company and market-leading provider of integrated healthcare cost management and payments solutions including network analytics and design, network access and cost management, claims cost management and electronic payments to payers, healthcare providers and consumers in the medical, dental and workers' compensation markets.

2 THIRD PARTY ADMINISTRATORS (TPAs)



P&C/WORKERS' COMPENSATION/CAPTIVES

Aeromedevac, Inc. Air Ambulance

Michael Weiland, Director of Business Development
1860 Joe Crosson Drive, Hangar I
El Cajon, CA 92020 - United States
PHONE: (800) 462-0911
EMAIL: michael@aeromedevac.com
WEB: www.aeromedevac.com



National and international air ambulance service. Eliminate Assignment of Benefit billing risk. All cases quoted in advance in full. Medical, surgical, behavioral health, trauma patients. Intensive & critical care. Dedicated air ambulances & medical teams. FAA Air Carrier #F09A4761.

Considine & Associates HealthClaim Solutions®

James Considine, MD, MBA, President and Chief Executive Officer
25401 Cabot Road, Suite 200
Laguna Hills, CA 92653 - United States
PHONE: (949) 470-1800
EMAIL: jimconsidine@healthclaim.net
WEB: www.healthclaim.net



Considine & Associates HealthClaim Solutions® provides exceptional medical claim solutions for group health, workers' comp and excess payers. Medical appropriateness, cost analysis and individualized claim payment recommendations are provided in the setting of a URAC-accredited IRO. Hospital/facility bill review is provided on a flat-fee non-contingent basis.

HealthSmart

Ron Wozny, Vice President of Marketing
222 West Las Colinas Boulevard, Suite 500N
Irving, TX 75039 - United States
PHONE: (214) 574-2362
EMAIL: ron.wozny@healthsmart.com
WEB: www.healthsmart.com



HealthSmart is one of the largest third party administrators of self-funded health plans and the premier provider of innovative, customizable healthcare and claims solutions for employers, brokers and payers. We offer benefit administration, pharmacy solutions, provider networks, care management and wellness programs, as well as claims and administration services for property, casualty and workers' compensation.

IPMG

Gregg Peterson, President & Chief Executive Officer
225 Smith Road
St. Charles, IL 60174 - United States
PHONE: (630) 485-5849
EMAIL: gregg.peterson@IPMG.com
WEB: www.ipmg.com



IPMG's claims management and employee benefits services offer a comprehensive approach that exceed traditional handling of claims to help self-insurers achieve real, impactful change to their finances and their employees. We're proud to serve a variety of organizations, including public entities, long-term care providers and alternative funding group programs.

Midlands Management Corporation

Richard Bird, Chief Operating Officer
3817 Northwest Expressway, Suite 1000
Oklahoma City, OK 73112 - United States
PHONE: (800) 800-4007
EMAIL: rbird@midman.com
WEB: www.midlandsmgt.com



Midlands Management Corp. offers a robust portfolio of insurance services, products and programs distributed through retail agents and brokers. We specialize in excess and surplus lines, Excess Workers' Compensation and Public Entity. With Midlands, you have access to the world's best carriers and exclusive programs.

Planned Administrators, Inc.

Clay Kelley, Director of Sales
17 Technology Circle Suite E2AG
Columbia, SC 29203 - United States
PHONE: (800) 768-4375 Ext. 3117
EMAIL: ckelley@paisc.com
WEB: www.paisc.com



PAI is a third party administrator offering benefit plan design flexibility and customization. PAI specializes in Self-funded major medical health plans, voluntary Specialty Products for part time and hourly employees, Property and Casualty products, and Population Health options. PAI is known for service excellence and minimizing cost for clients.

PMA Companies

Michael MacAulay, Senior Vice President, Sales
380 Sentry Parkway
Blue Bell, PA 19422 - United States
PHONE: (856) 727-3157
EMAIL: Michael_MacAulay@pmagroup.com
WEB: www.pmacompanies.com



PMA is a leading provider of workers' compensation and liability Third-Party Administrator (TPA) and Risk Services to employers. Our holistic approach integrates pre-loss, loss-reduction and post-loss strategies to reduce clients' total cost of risk. With average client retention of 98% and 95% client satisfaction, our TPAs, PMA Management Corp. and PMA Management Corp. of New England, exceed clients' expectations.



CLAIMS MANAGEMENT SERVICES FROM IPMG

MORE THAN JUST HANDLING YOUR CLAIMS

For self-insureds, it pays to have a partner committed to delivering the services and resources necessary to protect their bottom line and ensure best possible outcomes. IPMG is that partner.

IPMG's Claims Management Services team offers a comprehensive approach that goes far beyond simply managing claims. From our aggressive claim management approach and focused litigation management to our enhanced case management and nurse case management services, IPMG goes above and beyond to bring real, impactful financial change to our clients.

SERVICES OVERVIEW

- » Workers' compensation claims management
- » Property and liability claims management
- » Nurse case management and enhanced case management
- » Industry-leading analytics and benchmarking
- » Much more

WHO WE SERVE

- » Public entities
- » Long term care providers
- » Alternative funding group programs (captives, risk retention groups and industry-specific pools)

TO LEARN MORE, GO TO WWW.IPMG.COM OR SEND INQUIRIES TO:

MIKE CASTRO Sr. VP, Claims Management Services
Mike.Castro@ipmg.com • 630.485.5895



Pro Group Management, Inc.

Robert Vogel, President
575 South Saliman Road
Carson City, NV 89701 - United States
PHONE: (775) 887-2480
EMAIL: tanyaalso@pgmnv.com
WEB: www.pgmnv.com



Pro Group is an administrator of self insured groups for workers' compensation and Captive Manager specializing in alternative risk transfer solutions for businesses of all sizes and types managing 5 self insured workers' compensation groups and over 50 captives for clients from over 40 states.

Renalogic

Jim Wachtel, Executive Vice President, Sales and Marketing
22601 North 19th Avenue, Suite 230
Phoenix, AZ 85027 - United States
PHONE: (623) 594-3060
EMAIL: solutions@renalogic.com
WEB: www.renalogic.com



Renalogic has led the industry for 17 years in dialysis cost containment. Now we are changing how employers think about dialysis. Cost savings is important but cost avoidance is better. Contact us today about our Chronic Kidney Disease Management Program.

Zelis Healthcare

Rita Ferrari, Senior Director of Enterprise Marketing
2 Crossroads Drive
Bedminster, NJ 07921 - United States
PHONE: (888) 311-3505
EMAIL: rita.ferrari@zelis.com
WEB: www.zelis.com



Zelis Healthcare is a healthcare technology company and market-leading provider of integrated healthcare cost management and payments solutions including network analytics and design, network access and cost management, claims cost management and electronic payments to payers, healthcare providers and consumers in the medical, dental and workers' compensation markets.

3 MGU/MEDICAL STOP-LOSS CARRIERS



LIFE AND HEALTH/EMPLOYEE BENEFITS

AccuRisk Solutions LLC

Dan Boisvert, President & Chief Executive Officer
10 South LaSalle Street, Suite 3450
Chicago, IL 60603 - United States
PHONE: (312) 857-9100
EMAIL: info@accurisksolutions.com
WEB: www.accurisksolutions.com



AccuRisk Solutions, LLC is a Chicago-based Managing General Underwriter focused on providing its producers with innovative insurance products and outstanding customer service. We have partnered with leading insurance carriers and healthcare industry visionaries to provide a comprehensive array of healthcare and employee benefit solutions to meet your employer clients' needs.

Aeromedevac, Inc. Air Ambulance

Michael Weiland, Director of Business Development
1860 Joe Crosson Drive, Hangar I
El Cajon, CA 92020 - United States
PHONE: (800) 462-0911
EMAIL: michael@aeromedevac.com
WEB: www.aeromedevac.com



National and international air ambulance service. Eliminate Assignment of Benefit billing risk. All cases quoted in advance in full. Medical, surgical, behavioral health, trauma patients. Intensive & critical care. Dedicated air ambulances & medical teams. FAA Air Carrier #F09A4761.

American Fidelity Assurance Company

Diana Lee, Assistant Vice President
9000 Cameron Parkway
Oklahoma City, OK 73114 - United States
PHONE: (405) 523-5635
EMAIL: diana.lee@americanfidelity.com
WEB: www.americanfidelity.com



American Fidelity Assurance Company is a third-generation, family-owned organization providing insurance products and financial services to education employees, trade association members and employer groups throughout the United States and across the globe. We specialize in employer stop-loss, medical excess and supplemental benefits insurance products.



When it comes to your risk mitigation partner, is an off-the-shelf solution really maximizing your investment?

At AccuRisk, we don't just talk about doing things differently when it comes to risk; we actually do things differently. We're shaking up the industry by delivering customized, cutting-edge—not cookie-cutter—solutions that make “innovation” less of a buzzword and more of a battle cry, delivering value at every turn.

**Ready to experience the AccuRisk difference?
Connect with us at the conference.**



Dan Boisvert • 312.888.4786 • 617.834.6008 (M)
Kevin Hokanson • 312.888.4785 • 617.594.9304 (M)
accurisksolutions.com

AmWINS Group Benefits

Sarah Ruckno Cleary, Senior Marketing Project Manager
 50 Whitecap Drive
 North Kingstown, RI 02852 - United States
 PHONE: (704) 749-2769
 EMAIL: sarah.rucknocleary@amwins.com
 WEB: www.amwins.com



AmWINS Group Benefits offers the industry's most compelling solutions for self-funded group insurance programs and administrative services. Our mission is to provide benefit professionals with the tools they need to mitigate the risk associated with self-funding. Through individual attention and responsiveness, we become an invaluable partner to those we serve.

Anthem Stop Loss

Kris Lange, Vice President
 5850 Opus Parkway, Suite 190
 Minnetonka, MN 55343 - United States
 PHONE: (952) 238-1448
 EMAIL: kristine.lange@anthem.com
 WEB: www.anthemstoploss.com



Anthem Stop Loss is a full-service claims administration and health management firm, providing administrative and other support services to self-funded employers. With nearly 40 million members insured through its affiliated health plans, Anthem brings an experienced, dedicated clinical team and industry-leading analytics to our robust network of community connections. Learn more at anthemstoploss.com.

Arbor Benefit Group, L.P.

Karen Harrison, Executive Vice President
 281 Farmington Avenue
 Farmington, CT 06032 - United States
 PHONE: (860) 674-9748
 EMAIL: Karenh@arborbg.com
 WEB: www.arborbg.com



Arbor Benefit Group, L.P. is a Managing General Underwriter serving Brokers, Consultants and Third Party Administrators throughout the United States. Arbor is built on a foundation of over thirty years experience in self-funded group health plans and excess loss policies. Since 2000, Arbor has been helping business maintain profitability with customized stop loss products and cost containment services all backed by integrity, financial stability, and an unwavering dedication to personal services.

AXA XL Reinsurance America, Inc.

Steve Donnelly, Senior Vice President – Accident & Health Reinsurance
 Seaview House - 70 Seaview Avenue
 Stamford, CT 06902 - United States
 PHONE: (203) 964-3899
 EMAIL: steve.donnelly@axaxl.com
 WEB: www.axaxl.com/reinsurance



With an experienced staff the Health team at AXA XL Reinsurance America is focused on providing creative solutions to meet the demands of a dynamic Medical Reinsurance marketplace. The addition of the 49 state stop-loss policy filing of Greenwich Insurance Company provides us with an additional tool to satisfy the needs of your clients.



Arbor Benefit Group
Proven Solutions. Exceptional Service.

For more than 19 years we have been a trusted source
for your Stop Loss needs; Helping business maintain profitability
with customized Stop Loss products and Cost Containment services.

INTEGRITY. STABILITY. DEDICATION.

Arbor Benefit Group, L.P. | 860-674-9478 | www.arborbg.com

Bardon Insurance Group, Inc.

Adam Thaler, President
8326 East Hartford Drive, Suite 100
Scottsdale, AZ 85255 - United States
PHONE: (480) 682-1400
EMAIL: adam.thaler@bardon.net
WEB: www.bardon.net



Bardon Insurance Group is a MGU of medical excess loss coverage for single employer groups with 25 to 5,000+ employee lives. Our business was founded on the principles of honesty, integrity, and excellence and its our goal to form partnerships with medical Third Party Administrators which share these same values.

Beacon Risk Strategies, An AmWINS Group Benefits Company

Wright Dickinson, Principal
180 Nickerson Street, Suite 304
Seattle, WA 98109 - United States
PHONE: (206) 298-0092
EMAIL: wright.dickinson@amwins.com
WEB: www.beaconrisk.com



Specialty underwriter, distributor and program manager for medical stop loss and other niche A&H products. Brokers, TPAs and reinsurers rely on the higher standard set by Beacon in everything we do from our underwriting expertise to our superior claims administration and customer service. We deliver solutions, service and insights to our clients that can't be found anywhere else.

Benefit Indemnity Corporation

Rodger Bayne

The Client First Building, 303 Allegheny Avenue
Towson, MD 21204 - United States
PHONE: (443) 275-7412
EMAIL: rodger.bayne@benefitindemnity.co
WEB: www.benefitindemnity.co



Benefit Indemnity is broker focused company dedicated to lowering the hurdles for brokers and groups to enter the self-funded marketplace. We design, build and distribute health plans through professional producers nationwide through a single on line enrollment and risk analysis portal.

BenefitMall

Kim Johnson, Director, Business Operations
2111 East Highland Avenue, Suite B-210
Phoenix, AZ 85016 - United States
PHONE: (602) 308-0797
EMAIL: Kim.Johnson@benefitmall.com
WEB: www.benefitmall.com



Our Self-Funded Division includes experts in the self-funded medical marketplace. BenefitMall can provide you and your clients with superior benefits plans at the most competitive rates. We also offer a customer service staff dedicated to resolving your administrative needs, such as billing, commission, claim issues and compliance.

Berkley Accident and Health

Brad Nieland, President

2445 Kuser Road
Hamilton Square, NJ 08690 - United States
PHONE: (609) 584-6990
EMAIL: contact@BerkleyAH.com
WEB: www.BerkleyAH.com



Berkley Accident and Health is a risk management leader that offers a creative, analytical approach to risk and the strong backing of our parent company, W. R. Berkley Corporation, a Fortune 500 company. We are a direct writer of Stop Loss insurance in all 50 states. Policies are issued by Berkley Life and Health Insurance Company, rated A+ (Superior) by A.M. Best. We also offer Stop Loss Group Captives, which provide small- and midsize companies a gateway to self-funding.

Berkshire Hathaway Specialty Insurance

John Snyder, Head of Stop Loss

300 Spectrum Center Drive, #750
Irvine, CA 92618 - United States
PHONE: (213) 712-9033
EMAIL: john.snyder@bhspecialty.com
WEB: www.bhspecialty.com/msl



Berkshire Hathaway Specialty Insurance's team of highly experienced stop loss professionals delivers a broad and flexible product offering. Our name is synonymous with trust and integrity. We do the right thing for customers and business partners - including moving claim payments forward swiftly, and being there for policyholders long term.

INNOVATIVE STOP LOSS AND ANCILLARY SOLUTIONS



At BenefitMall, we know that employer groups benefit most from treating their health plan as an investment rather than an expense. Our team of self funded consultants can help you succeed by offering:

- Unbiased Expertise and Review
- Initial Placement, Implementation and Renewal of Coverage
- Claims Audit, Submission, Tracking, and Resolution Services
- Reporting, Compliance Services and Plan Document Review
- Billing and Premium Collection
- Ancillary Products and Services



©2018 BenefitMall. All rights reserved.

www.benefitmall.com/Self-Funded 888.248.8952

Certus Management Group

Steven Butz, Executive Vice President
300 North Meridian Street, Suite 1010
Indianapolis, IN 46204 - United States
PHONE: (463) 203-5127
EMAIL: steve.butz@certusmg.com
WEB: www.certusmg.com



Certus Management Group is a Managing General Underwriter of medical stop loss insurance and related lines. Since 1998, we have been providing certainty of stop loss protection to self-funded employee benefit plans in a wide array of sizes and applications.

Considine & Associates HealthClaim Solutions®

James Considine, MD, MBA, President and Chief Executive Officer
25401 Cabot Road, Suite 200
Laguna Hills, CA 92653 - United States
PHONE: (949) 470-1800
EMAIL: jimconsidine@healthclaim.net
WEB: www.healthclaim.net



Considine & Associates HealthClaim Solutions® provides exceptional medical claim solutions for group health, workers' comp and excess payers. Medical appropriateness, cost analysis and individualized claim payment recommendations are provided in the setting of a URAC-accredited IRO. Hospital/facility bill review is provided on a flat-fee non-contingent basis.

Crum & Forster

Lauren Woods, SVP, Marketing & Business Development, A&H Division
 5 Christopher Way
 Eatontown, NJ 07724 - United States
 PHONE: (732) 676-9833
 EMAIL: lauren.woods@cfins.com
 WEB: www.cfins.com



The Crum & Forster Accident & Health team is dedicated to developing and distributing a wide variety of niche insurance and reinsurance products including Stop Loss, Managed Care Excess, Fixed Indemnity, Accident Medical, AD&D, Occupational Accident, Special Risk, College Sports, K-12, Travel, Inbound/Outbound, Bloodstock and Pet along with international product capabilities through its Lloyds coverholder arrangement.

D.W. Van Dyke & Co., Inc.

Walter Roland, President
 2 Corporate Drive, Suite 642
 Shelton, CT 06484 - United States
 PHONE: (203) 761-9300 Ext. 312
 EMAIL: wroland@dwvd.com
 WEB: www.dwvd.com



A&H Reinsurance Intermediary that works with carriers, reinsurers, distributors, MGUs, TPAs. We identify and secure reinsurance partners for insurers and MGUs. Product expertise in multiple lines with particular strengths in the ESL business and other healthcare finance. Annually conduct carrier and MGU survey, includes \$5+ Billion annual premium.

DHR Management, LLC

Kirstin Coppola, Vice President Marketing/Sales
 701 Whitehorse Road, Suite 3
 Voorhees, NJ 08043 - United States
 PHONE: (856) 346-1300
 EMAIL: cheryl@dhrmanagement.com
 WEB: www.dhrmanagement.com



DHR Management, LLC is a managing general underwriter specializing in Medical Stop Loss Insurance for employer groups 100+ lives with experience. Underwriting on behalf of A-rated carrier partners, we take pride in delivering exceptional individualized service while providing competitive underwriting within a 24 hour standard quote turnaround time.

East Coast Underwriters, LLC

Jonathan Socko, Senior Vice President, Sales & Business Development
 121 West Main Street, Suite B
 Spartanburg, SC 29306 - United States
 PHONE: (864) 542-1565
 EMAIL: jsocko@ecumgu.com
 WEB: www.ecumgu.com



East Coast Underwriters is a Managing General Underwriter providing Medical Stop Loss to employer groups with 25+ enrolled lives. ECU offers traditional and level funded Stop Loss products for benefit consultants and TPA's in all 50 states. ECU underwrites on behalf of Pan American Life and Gerber Life (A+ rated).

Ethos Underwriting Services

Mike McDonald, President
227 West Trade Street, Suite 1600
Charlotte, NC 28202 - United States
PHONE: (704) 831-2185
EMAIL: mike_mcdonald@ethosmgu.com
WEB: www.programsmgu.com



Ethos is a full-service MGU providing specific and aggregate medical stop loss on behalf of Chubb/ACE American Insurance Company.

Evolution Risk Partners, LLC

Arleigh Kennedy, Senior Vice President, Risk & Strategic Partnerships
222 West Merchandise Mart Plaza, Suite 575
Chicago, IL 60654 - United States
PHONE: (781) 929-7014
EMAIL: arleigh@evolutionrisk.com
WEB: www.evolutionrisk.com



Evolution Risk Partners (ERP) is a MGU that specializes in providing comprehensive, compelling and leading-edge solutions for the Medical Stop Loss community. An organization built with the intent of redefining partnership through a shared vision of success, we endeavor to have a highly collaborative and engaged relationship with our broker and consultant partners. Our ultimate goal is to understand your client's needs and to utilize our experience and knowledge to provide a flexible, efficient and seamless customer experience.

Excess Reinsurance Underwriters, Inc.

Brian Zidek, President
48 North Broad Street
Woodbury, NJ 08096 - United States
PHONE: (856) 251-2280
EMAIL: cmustac@excessre.com
WEB: www.excessre.com



Excess Re is a national, full service managing general underwriter specializing in employer stop-loss insurance, referenced based pricing, MEC and MVP coverage, consortium and coalition programs, and captive reinsurance solutions. Excess Re's history, reputation, and innovative underwriting enable it to deliver products and services to meet the needs of an evolving industry.

Excess Risk Reinsurance/Ironshore Insurance Service LLC

David Johnson, Marketing Manager
P.O. Box 1170
Ridgeland, MS 39158 - United States
PHONE: (601) 427-0235
EMAIL: david.johnson@ironshore.com
WEB: www.ironshore.com



Excess Risk Reinsurance - subsidiary of Ironshore, Inc. (a Liberty Mutual Company) is a direct carrier with a A excellent rating with A.M. Best.

Excess Risk Solutions, Inc.

Chuck Osborne, President
 1523 Dale Mabry Highway, Suite 102
 Lutz, FL 33548 - United States
 PHONE: (813) 289-2464
 EMAIL: cosborne@ExcessRiskSolutions.com
 WEB: www.ExcessRiskSolutions.com



Excess Risk Solutions Inc. provides Pre-Underwriting, Marketing, Sales Assistance to our MGU/Carrier stop-loss partners through our preferred TPA relationships around the US. With over 40+ years of self-funding experience, we continue to be an Industry Leader that Builds and Maintains Trusted Legacy Relationships.

Golden Triangle Specialty Network

Hy Byrd, Chief Operating Officer
 2195 Osburn Road
 Arrington, TN 37214 - United States
 PHONE: (615) 712-6289
 EMAIL: byrdh@gtspecnet.com
 WEB: www.gtspecnet.com



Golden Triangle Specialty Network is a medical cost containment company with a proven track record in delivering secure savings for both dialysis and medical spend specialty pharmacy. Contact GTSN to learn more about GTRx and how our holistic approach can deliver significant savings for self-insured clients.

Greymatter Risk Management, LLC

Jim McEntee, Executive Vice President, Sales
 6505 East 82nd Street, Suite 206
 Indianapolis, IN 46250 - United States
 PHONE: (770) 280-5270
 EMAIL: jmcentee@greymatterrisk.com
 WEB: www.greymatterrisk.com



Greymatter Risk Management (GRM) underwrites Aggregate and Specific Excess Loss insurance with American National Insurance Company and Garden State Life Insurance Company. GRM's niche is the labor and public sector but also underwrites groups within the corporate sector. GRM's management team has vast experience that spans more than 50 years combined in the stop loss market.

Group Marketing Services, Inc.

James Kaiser, President
 P.O. Box 19040
 Kalamazoo, MI 49019-0040 - United States
 PHONE: (800) 354-4768
 EMAIL: jbk@groupmarketingservices.com
 WEB: www.groupmarketingservices.com



Group Marketing Services, Inc. has been offering group benefits to small and medium businesses since 1972. With offices in Kalamazoo and Grand Rapids, MI, we are able to serve your group insurance needs throughout Michigan, Indiana, Ohio and the entire Midwest. We offer and administer self-funded and fully-insured Major Medical, Dental, Vision, Life and Disability insurance. We also offer COBRA and Flexible Spending Account administration. We pride ourselves in customer service and our ability to customize solutions to meet each employer's group benefit needs.

Hi-Tech Health, Inc.

Michael Carrara, President
1500 Route 517
Hackettstown, NJ 07840 - United States
PHONE: (908) 813-3440
EMAIL: mcarrara@hi-techhealth.com
WEB: www.hi-techhealth.com



If you're a "startup" Third Party Administrator, just entering the self-insurance industry, an insurance company, union, large corporation, or small brokerage firm wanting control of your client's health care claims through a turnkey, customized Claim Administration System, then your organization needs Hi-Tech Health, Inc. Please visit our website for more information regarding Custom Software Solutions that will allow you to run your business YOUR way.

HIIG Accident & Health

Matthew Paul, Senior Vice President Sales
600 TownPark Lane, Suite 500
Kennesaw, GA 30144 - United States
PHONE: (484) 328-8022
EMAIL: chaneclark@hiig.com
WEB: www.hiigah.com



HIIG Accident & Health is a direct writer of Medical Stop Loss for employer groups and Taft-Hartley trusts that self-fund their medical benefits. HIIG A&H is a leading provider of Medical Stop Loss, bringing creative stop loss solutions to Third Party Administrators, Brokers and Consultants, through a variety of flexible stop loss options.

HM Insurance Group

Tom Doran, President of HM Insurance Group, CFO of Highmark Health
120 Fifth Avenue
Pittsburgh, PA 15222 - United States
PHONE: (412) 544-2221
EMAIL: Thomas.Doran@Highmark.com
WEB: www.hmig.com



A recognized leader in Employer Stop Loss insurance, HM Insurance Group (HM) works to protect self-funded groups from the potential financial risk associated with catastrophic health care costs. Headquartered in Pittsburgh, HM holds licenses in 50 states and the District of Columbia, helping to guard the financial health of its policyholders nationwide.

IHS - ClaimsBridge Direct

Robert Schmidt, President
1511 Ritchie Highway, Suite 205
Arnold, MD 21012 - United States
PHONE: (410) 349-3222
EMAIL: rschmidt@claimsbridge.com
WEB: www.claimsbridge.com



ClaimsBridge Direct provides cost containment for self-funded plans through its custom provider networks using Medicare based direct contracts customized to the self-funded plan's medical services need. ClaimsBridge Direct reduces the self-funded employer's medical spend and growth trend, without the financial risk of large network or reference based ("no network") solutions.

Intermediary Insurance Services, Inc. (IISI)

Jim Henry, Executive Vice President
 731 Sansome Street, 2nd Floor
 San Francisco, CA 94111 - United States
 PHONE: (415) 399-6723
 EMAIL: jim_henry@iisinet.com
 WEB: www.iisinet.com



IISI is full service MGU established in 1983. In addition to being a market leader in Reference Based Pricing, we also write traditional stop loss for groups of 50+. IISI is a subsidiary of Companion Life Insurance Company.

International Risk Consultants

Michael McGrath, President and Chief Executive Officer
 One Corporation Way
 Peabody, MA 01960 - United States
 PHONE: (781) 581-9800
 EMAIL: MMcGrath@lrc-Ohu.com
 WEB: www.lrc-inc.org

International Risk Consultants a full service MGU has been setting the standard for Medical Stop Loss risk solutions for over 30 years. We provide brokers, consultants and third-party administrators with innovative and effective solutions to meet the evolving needs of their clients. We emphasize flexible underwriting, outstanding service and a tradition of strength and stability.

M-D Underwriting Services, Inc.

Ben Hollingsworth, National Sales Executive
 1880 General George Patton Drive
 Franklin, TN 37067 - United States
 PHONE: (615) 969-3701
 EMAIL: ben@mdusi.com
 WEB: www.mdusi.com



MDU is dedicated to providing customers with the medical excess products, expertise and service that best serves our clients. We do this by open, honest and direct communication with our customers. Since 2000, MDU has earned a reputation as a RELIABLE, INNOVATIVE and SECURE choice as your Managing General Underwriter.

Medical Captive Underwriters

Donald McCully, Managing Member
 540 N State Street, #2108
 Chicago, IL 60654 - United States
 PHONE: (703) 966-9797
 EMAIL: don@medicalcaptive.com
 WEB: www.medicalcaptive.com



Medical Captive Underwriters manages programs utilizing alternative risk transfer solutions to lower employer insurance costs in both accident and health & property and casualty. Employee benefit advisors utilize ClearCaptive to lower medical spend and medical trend. ClearCaptive is a 50 state open access stop-loss captive solution for employers above 50 enrolled.

Medical Risk Managers, Inc.

Jennifer Unsworth, Senior Vice President-Marketing & Business Development
1170 Ellington Road
South Windsor, CT 06074 - United States
PHONE: (800) 732-3248
EMAIL: junsworth@mrmstoploss.com
WEB: www.mrmstoploss.com



Medical Risk Managers, Inc. is a stop loss consultant, underwriter and actuary. We underwrite nearly \$200 million in annual premiums and have underwritten over \$3 billion throughout our history. We are the largest underwriter in the country. Our services include underwriting, extensive network evaluation, consulting, stop loss claim adjudication, actuarial and accounting support.

Monumental Risk Strategies

Alex Giordano, President
8445 Freeport Parkway, Suite 260
Irving, TX 75063 - United States
PHONE: (516) 302-6515
EMAIL: agiordano@monumentalrisk.com
WEB: www.monumentalrisk.com



MRS is a full-service MGU with quoting, policy issuance, premium administration, and claims reimbursement authority. Partnering with a carrier that is A rated by AM Best, Monumental Risk Strategies provides medical stop loss coverage to employers that self-fund their employee health benefits. The stop loss product is available in 49 states. Ancillary products are also available.

National Underwriting Services, Inc.

Dana Driscoll, FLMI, Executive Vice President
14893 S.H. 16 North, Suite 1
Helotes, TX 78023 - United States
PHONE: (210) 695-2381
EMAIL: ddriscoll@nus1.com
WEB: www.nus1.com



National Underwriting Services, Inc. has provided turn-key underwriting, administration and management services for innovative and customized stop loss solutions for over 34 years. NUS has become the expert underwriter for reference based pricing, direct contract plans and other specialty programs including captive underwriting and administration.

Nationwide Specialty Insurance

Tom DeNoma, Head of Program Business Development U.S.
One Nationwide Plaza, 4-6-101
Columbus, OH 43215 - United States
PHONE: (614) 677-3843
EMAIL: denomat@nationwide.com
WEB: www.nationwide.com



Nationwide Specialty Insurance (NSI) is an entrepreneurial arm of Nationwide that exists to serve member needs in specialized insurance markets such as Stop Loss, Gap, Dental, Travel, Legal, Limited Medical, Group Life, and Short and Long Term Disability.

Stop-Loss Worksite Benefits RX Carve-Out

NorthWind. Stop-Loss That Works.

To receive a quotation, please contact
Douglas Thomas at 610-840-0401 x103 (dthomas@northwindllc.com)

NorthWind, LLC

3162 Phoenixville Pike, Malvern, PA 19355
www.northwindllc.com

NorthWind, LLC

Douglas Thomas, President
3162 Phoenixville Pike
Malvern, PA 19355 - United States
PHONE: (610) 840-0401 Ext. 103
EMAIL: dthomas@northwindllc.com
WEB: www.northwindllc.com



We specialize in smaller groups (50-250) but can work on larger groups too. Our niche, partner-centered focus ensures that you will get the attention and service you need to succeed!

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
P.O. Box 597
Muskego, WI 53150 - United States
PHONE: (414) 248-6419
EMAIL: Anna.Mathy@nttdata.com
WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or offshore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

OneBeacon Accident & Health

Christine Vago, Senior Vice President - Specialty Health Sales
1696 Georgetown Road
Hudson, OH 44236 - United States
PHONE: (781) 332-7924
EMAIL: cvago@onebeacon.com
WEB: www.onebeaconsphhealth.com



OneBeacon is a direct stop loss carrier that is A+ (Superior) rated by AM Best and recognizes the value of strong claim management practices. OneBeacon only targets employers who select a top-tier administrator and high quality cost containment vendors to actively manage their self-funded plans.

Optum

Kurt Haag, Senior Vice President, Optum Stop Loss
11000 Optum Circle
Eden Prairie, MN 55344 - United States
PHONE: (704) 442-4102
EMAIL: kurt.haag@optum.com
WEB: www.optum.com



Optum is a leading health services innovation company dedicated to helping make the health system work better for everyone. With more than 160,000 people collaborating worldwide, Optum combines technology, data and expertise to improve the delivery, quality and efficiency of health care.

Partners Managing General Underwriters (Partners MGU)

Matt Ward, Chief Sales and Marketing Officer
11811 North Tatum Boulevard, Suite 3078
Phoenix, AZ 85028 - United States
PHONE: (602) 715-0396
EMAIL: matt.ward@partnersmgu.com
WEB: www.partnersmgu.com



Partners is an entrepreneurial organization underwriting medical Stop Loss for the self-insured marketplace. Licensed in all 50 states, our team is comprised of seasoned professionals with a long history in employee benefits. We offer a unique opportunity unlike anything in the marketplace and it's available only to our Producer-Partners.

Phoenix Excess Risk Underwriters, LLC

Thomas A. (Tap) Power, Managing Member
3730 Roswell Road, Suite 275
Marietta, GA 30062 - United States
PHONE: (770) 977-9601
EMAIL: thomaspower@perullc.com
WEB: www.perullc.com



A MGU for over 30 years providing creative, medical stop loss solutions to you and your clients.

QBE

Ed Wadhams, Vice President, National Partnerships
 123 Pleasant Street, 3rd Floor
 Marblehead, MA 01945 - United States
 PHONE: (770) 883-1357
 EMAIL: Ed.Wadhams@us.qbe.com
 WEB: www.qbe.com/us



QBE is an integrated specialist insurer and one of the largest insurers and reinsurers worldwide. Our Accident & Health business provides insurance solutions and risk services to support the specialized needs of self-insured employers and captives as a leading direct-writing provider of Medical Stop Loss, Organ Transplant and Accident coverage.

Renalogic

Jim Wachtel, Executive Vice President, Sales and Marketing
 22601 North 19th Avenue, Suite 230
 Phoenix, AZ 85027 - United States
 PHONE: (623) 594-3060
 EMAIL: solutions@renalogic.com
 WEB: www.renalogic.com



Renalogic has led the industry for 17 years in dialysis cost containment. Now we are changing how employers think about dialysis. Cost savings is important but cost avoidance is better. Contact us today about our Chronic Kidney Disease Management Program.

Risk & Insurance Consulting Services

Jamie Brown, Vice President
 5500 Lilburn Stone Mountain Road, Suite B
 Stone Mountain, GA 30087 - United States
 PHONE: (770) 923-3133
 EMAIL: jamie.brown@rics-reinsurance.com
 WEB: www.rics-reinsurance.com



RICS is an independent, reinsurance intermediary bringing value-added, innovative solutions to make clients more successful. Our expertise spans across a wide range of products for MGUs, Carriers, Reinsurers, TPAs, MEWAs, Association Health Plans, Employer Groups, and Captives. Our commitment to client-focused service enables RICS to deliver exceptional risk transfer and insurance solutions.

RxReins, LLC

Crystal Williams, President
 235 East Broadway, Suite 960
 Long Beach, CA 90802 - United States
 PHONE: (888) 797-3467
 EMAIL: Cwilliams@rxreins.com
 WEB: www.RxReins.com



RxReins, LLC is a dedicated Managing General Underwriter (MGU) specializing in prescription drug stop loss insurance and fully insured indemnity prescription drug plans. With a variety of products to protect employers from rising prescription drug costs, we excel at Rx carve-out scenarios from both fully insured medical plans and from existing medical specific stop loss policies.

Sextant Self Funding, LLC

Bill Lutz, Managing Director
6443 Ridings Road, Suite 101
Syracuse, NY 13206 - United States
PHONE: (315) 433-5214 Ext. 201
EMAIL: bill.lutz@ssflc.com
WEB: www.ssflc.com



Sextant Self Funding is a full service stop loss MGU. As a MGU, you can expect us to be responsive, creative and nimble, and due to our relationship with Greenwich Insurance Company, we carry the same strength and backing of a direct writer, thus giving you and your clients the best of both worlds!

Spectrum Underwriting Managers, Inc.

Kurt Ridder, President
429 North Pennsylvania Street, Suite 103
Indianapolis, IN 46204 - United States
PHONE: (800) 804-7732
EMAIL: k.ridder@spectrumhq.com
WEB: www.spectrumhq.com



Founded in 1990, Spectrum is a full-service Managing General Underwriter of specific, aggregate and integrated stop loss insurance, specializing in the prompt delivery of comprehensive and competitive products and services designed for employer groups down to 15 employee lives. Stability, experience, dependability, longevity and focus – make Spectrum's qualities your assets.

StarLine

Michael Ann Johnson, Executive Sales Director, National Markets
804 Main Street, Suite 2A
Osterville, MA 02655 - United States
PHONE: (425) 739-1185
EMAIL: m.johnson@starlinegroup.com
WEB: www.linkedin.com/company/star-line-group



Approachable, Knowledgeable, Dependable—these qualities are at the core of StarLine's Excess of Loss Self-Insurance and reinsurance offerings. From stable underwriting, to claim and compliance expertise, to our Orion Navigator medical resource, StarLine's trusted team prides itself on offering the best underwriting management experience. We look forward to working with you.

Stop Loss Insurance Services

Gerry Gates, President
100 Front Street, Suite 600
Worcester, MA 01608 - United States
PHONE: (800) 944-7659 Ext. 3073
EMAIL: gerald.gates@amwins.com
WEB: www.stoploss.amwins.com



Stop Loss Insurance Services leverages more than 30 years of stop-loss experience to deliver a competitive edge to our broker, consultant and TPA clients. Our value-added services deliver peace-of-mind and frees you to focus on what really matters – satisfying clients' needs. Your time matters. Leave the Stop Loss to SLIS.

Strategic Underwriting Solutions, LLC

Thomas Frank, National Director of Sales and Marketing
 2593 Development Drive, Suite 200
 Green Bay, WI 54311 - United States
 PHONE: (630) 696-1875
 EMAIL: tfrank@stratuw.com
 WEB: www.strategicunderwritingsolutions.com



Strategic Underwriting Solutions is a full-service MGU and consultant, providing a wide range of stop-loss products and services to the self-funded marketplace. SUS brings unparalleled expertise in the underwriting of level-funded and traditional stop loss coverages for employer groups of all sizes as well as the development of customized solutions for MEWAs, block acquisitions, Captives, and other specialized markets. With 25+ years of experience, up-to-date technology and top-rated carrier and reinsurer partners, SUS offers “best-in-class” service and support to meet all your underwriting, compliance, and consulting needs.

Summit Reinsurance Services, Inc.

Michael Holthaus, Vice President, Employer Stop Loss
 1700 Highway 36 West, Suite 450
 Roseville, MN 55113 - United States
 PHONE: (651) 340-7048
 EMAIL: mholthaus@summit-re.com
 WEB: www.summit-re.com



Summit Re is a managing general underwriter and reinsurance advisor working with health insurers, managed care organizations, provider groups, and self-funded employers throughout the US. We help our customers manage and transfer risk to protect their financial stability, and we also assist with formulating and implementing new products and strategies.

Sun Life Financial

Tricia Conboy

One Sun Life Financial Park
 Wellesley Hills, MA 02181 - United States
 PHONE: (781) 446-2365
 EMAIL: tricia.conboy@sunlife.com
 WEB: www.sunlife.com/us



Sun Life Financial is one of the largest group benefits providers in the U.S., with a broad product portfolio including Stop-Loss, Disability, Absence Management, Dental and Vision, and Life insurance. We are a leading stop-loss provider with more than 30 years of experience delivering risk management solutions for self-funded employers.

Sutton Special Risk

Barbara Klingenberg, Assistant Vice President, Stop Loss Manager

1500 District Avenue, Suite 2072
 Burlington, MA 01803 - United States
 PHONE: (781) 270-7458
 EMAIL: bklingenberg@suttonspecialrisk.com
 WEB: www.suttonspecialrisk.com



Since 1978, Sutton Special Risk has been a leading provider of specialty accident & health insurance. The Sutton Stop Loss team’s consultative approach, underwriting expertise and commitment to exceptional service is supported by the strength of over 50 years of experience. With direct access to our claims and underwriting teams, a plan review available for each account, and claims processing turnaround times that exceed expectations, Sutton Special Risk is the right Stop Loss partner for your clients.

Swiss Re Corporate Solutions

Ken Gumbiner, Head Accident and Health, Sales
1670 Magnavox Way
Fort Wayne, IN 46804 - United States
PHONE: (260) 435-8368
EMAIL: Ken_Gumbiner@swissre.com
WEB: www.corporatesolutions.swissre.com/ESL



Our Swiss Re Corporate Solutions Employer Stop-Loss portfolio includes: medical stop-loss, group stop-loss captives, and an organ transplant solution program. We are a direct writer for self-insured employer groups in all 50 states and coverage is underwritten by Westport Insurance Corporation, rated A+ (Superior) by A.M. Best Company.

Symetra

Jeremy Freestone, Senior Vice President, Stop Loss
777 108th Avenue North East, Suite 1200
Bellevue, WA 98004 - United States
PHONE: (800) 426-7784
EMAIL: jeremy.freestone@symetra.com
WEB: www.symetra.com



At Symetra, we are committed to helping groups across the country manage health care costs while providing valuable benefits to employees and their families. We earn the trust of our distribution partners and clients by following through on our promises and supporting every plan with professional, informative and responsive service.

The Health Plan

Richard Legg, Vice President
1110 Main Street
Wheeling, WV 26003 - United States
PHONE: (740) 699-6260
EMAIL: rlegg@healthplan.org
WEB: www.healthplan.org



We are a fast growing TPA as well as an insurance carrier, offering fully insured plans, doing government programs administration. Our clinical services are best class in the industry, along with our claims processing, customer service. We have our own Behavioral Health Unit, our own Prescription Benefit Manager.

Tokio Marine HCC - Stop Loss Group

David Grider, Senior Vice President, Marketing & Sales
225 TownPark Drive, Suite 350
Kennesaw, GA 30144 - United States
PHONE: (800) 447-0460
EMAIL: dgrider@tmhcc.com
WEB: www.tmhcc.com/life



HCC Life Insurance Company, operating as Tokio Marine HCC – Stop Loss Group, has been leading the way in medical stop loss insurance for over 40 years. We also offer Taft-Hartley, captive and organ transplant solutions. Rated A++ (Superior) by A.M. Best Company, Tokio Marine HCC – Stop Loss Group is backed by the financial stability of its parent company, Tokio Marine HCC.

Your
high
expectations

+

Our
expert
capabilities

=

Extra
peace of mind



Swiss Re Corporate Solutions

We've got your back. Four words that you want to hear when seeking to self-fund employee medical benefits, particularly when facing the potential costs and risks associated with a self-funded benefit plan. At Swiss Re Corporate Solutions, our integrative National Employer Captive program brings our brokers, payers and their clients extra peace of mind through protection against catastrophic claims. Designed for groups with 50-400 enrolled employees, this captive program allows a small or medium size employer to participate as a member of a risk bearing entity with like-minded employers, providing both peer support and long-term financial stability. Most importantly, captive members get to jointly control their own risk and spend only the money they use. **We're smarter together.**

corporatesolutions.swisre.com/eslcaptives

USBenefits Insurance Services, LLC

Marcus Floyd, Executive Vice President, Marketing
43 Corporate Park, Suite 101
Irvine, CA 92606 - United States
PHONE: (949) 468-3023
EMAIL: mf@usbstoploss.com
WEB: www.usbstoploss.com



USBenefits is a full service MGU, providing Medical Stop Loss Reinsurance to employer groups of over 50 lives. USBenefits has total responsibility for all administration, claims and underwriting decisions pertaining to its Medical Stop Loss program. Staffing includes actuarial, claims, underwriting, administrative and marketing departments that work in concert to deliver financially stable Stop-Loss products.

Verikai, Inc.

Chris Chen, President & Chief Operating Officer
473 Pine Street 2nd Floor
San Francisco, CA 94104 - United States
PHONE: (415) 272-8873
EMAIL: chris@verikai.com
WEB: www.verikai.com



Verikai provides scores to Stop-Loss MGU's and carriers through the use of alternative data and machine learning to help them to make better and faster decisions within underwriting. We leverage a database of 250 million people and over 1 trillion behavioral, life event, and consumer choice data points to power our scores.

Voya Employee Benefits

William Barrera, CEBS, Vice President, Stop Loss Distribution & Strategic Relationships
20 Washington Avenue South
Minneapolis, MN 55401 - United States
PHONE: (508) 641-6902
EMAIL: william.barrera@voya.com
WEB: www.voya.com



One of the nation's largest direct writers of excess risk insurance for more than 40 years, Voya Employee Benefits, a division of ReliaStar Life Insurance Company and ReliaStar Life Insurance Company of New York, has also offered group life, voluntary and disability income insurance products through employers for over 90 years. In 2019, we introduced Health Savings and Spending Accounts to our financial wellness offerings.

Western Skies MGU

Daniel Smith, President
9300 Sun City Boulevard, Suite 105
Las Vegas, NV 89134 - United States
PHONE: (702) 685-2074
EMAIL: daniel.smith@wsmgu.com
WEB: www.wsmgu.com



We are underwriters offering a full range of services as MGU and program manager.



Stop Loss that does more than stop loss

Looking for an insurance carrier that does more than identify trends?

At Voya Employee Benefits, we take the next step, providing in-depth insights into what's driving costs. Our proprietary data and analytics tools reveal the solutions that help your self-funded clients manage risk better—and protect assets over time.

40+ years
of Stop Loss
experience

Among the top 3
Stop Loss carriers
in the U.S.¹

Known for
consultative broker
relationships

For Stop Loss insurance that does more, contact your local Voya Employee Benefits sales representative or to download our latest proprietary insights visit voyastoploss.com.

PLAN | INVEST | PROTECT

VOYA[®]
FINANCIAL

¹Ranking of top stop loss providers in the United States based on yearly premium as of 06/09/2018 by MyHealthGuide Newsletter: News for the Self-Funded Community, and does not include managed health care providers.

Stop Loss Insurance is underwritten by ReliaStar Life Insurance Company (Minneapolis, MN) and ReliaStar Life Insurance Company of New York (Woodbury, NY). Within the State of New York, only ReliaStar Life Insurance Company of New York is admitted, and its products issued. Both are members of the Voya[®] family of companies. Voya Employee Benefits is a division of both companies. Product availability and specific provisions may vary by state.



MGU/EXCESS INSURANCE CARRIERS

4

P&C/WORKERS' COMPENSATION/CAPTIVES

Aeromedevac, Inc. Air Ambulance

Michael Weiland, Director of Business Development
1860 Joe Crosson Drive, Hangar I
El Cajon, CA 92020 - United States
PHONE: (800) 462-0911
EMAIL: michael@aeromedevac.com
WEB: www.aeromedevac.com



National and international air ambulance service. Eliminate Assignment of Benefit billing risk. All cases quoted in advance in full. Medical, surgical, behavioral health, trauma patients. Intensive & critical care. Dedicated air ambulances & medical teams. FAA Air Carrier #F09A4761.

Brentwood Reinsurance Intermediaries, Inc.

Keith Fawcett, President
P.O. Box 1949
Brentwood, TN 37024 - United States
PHONE: (800) 524-0604
EMAIL: brentre@bwood.com
WEB: www.brentre.com



BrentRe is an independent reinsurance intermediary serving self insurers, captives, MGU's and insurance companies. Our responsive personal service spans the spectrum of Life, Accident, Health, Casualty and Workers' Compensation reinsurance.

Considine & Associates HealthClaim Solutions®

James Considine, MD, MBA, President and Chief Executive Officer
25401 Cabot Road, Suite 200
Laguna Hills, CA 92653 - United States
PHONE: (949) 470-1800
EMAIL: jimconsidine@healthclaim.net
WEB: www.healthclaim.net



Considine & Associates HealthClaim Solutions® provides exceptional medical claim solutions for group health, workers' comp and excess payers. Medical appropriateness, cost analysis and individualized claim payment recommendations are provided in the setting of a URAC-accredited IRO. Hospital/facility bill review is provided on a flat-fee non-contingent basis.

ELMC Risk Solutions

Richard Fleder, President

135 East 57th Street, Suite 1903

New York, NY 10022 - United States

PHONE: (917) 750-7340

EMAIL: rfleder@elmgroup.com

WEB: www.elmcgroup.com



ELMC Risk Solutions delivers innovative stop loss, reinsurance and Rx consulting solutions designed to help our partners meet today's challenges and anticipate those of the future. Our companies include IOA Re, ELMC RxSolutions, Sequoia Reinsurance Services, RxReins, Rockport Benefits and AST Risk. Let's discuss how we can help your business.

Midlands Management Corporation

Richard Bird, Chief Operating Officer

3817 Northwest Expressway, Suite 1000

Oklahoma City, OK 73112 - United States

PHONE: (800) 800-4007

EMAIL: rbird@midman.com

WEB: www.midlandsmgt.com



Midlands Management Corp. offers a robust portfolio of insurance services, products and programs distributed through retail agents and brokers. We specialize in excess and surplus lines, Excess Workers' Compensation and Public Entity. With Midlands, you have access to the world's best carriers and exclusive programs.

Midwest Employers Casualty

Renee Lunceford, Assistant Vice President, Marketing

14755 North Outer 40 Drive, Suite 300

Chesterfield, MO 63017 - United States

PHONE: (636) 449-7000

EMAIL: rlunceford@mecasualty.com

WEB: www.mecasualty.com



Midwest Employers Casualty provides tailored workers' compensation excess insurance products to individual employers, groups and insurance companies, nationwide. Midwest Employers Casualty helps customers take greater control of their costs by providing innovative solutions that will lower their total cost of risk. A+ rated. Member Company of W.R. Berkley Corporation.

Renalogic

Jim Wachtel, Executive Vice President, Sales and Marketing

22601 North 19th Avenue, Suite 230

Phoenix, AZ 85027 - United States

PHONE: (623) 594-3060

EMAIL: solutions@renalogic.com

WEB: www.renalogic.com



Renalogic has led the industry for 17 years in dialysis cost containment. Now we are changing how employers think about dialysis. Cost savings is important but cost avoidance is better. Contact us today about our Chronic Kidney Disease Management Program.

strength

in

balance

AN INTEGRATED APPROACH TO SELF-INSURED SOLUTIONS



Experts in coverage solutions for single entities, groups and public entities, our integrated approach gives self-insureds greater stability and control over their self-funded plan. Unparalleled underwriting expertise, innovative risk management and in-house claims management, work in sync and in perfect balance for best possible outcomes.



A Safety National® Company

800.800.4007
midlandsmgt.com
publicentity@midman.com

WORKERS' COMPENSATION | PUBLIC ENTITY | CATASTROPHIC CLAIMS MANAGEMENT | THIRD PARTY ADMINISTRATION | EXCESS WORKERS' COMPENSATION | AUDITS | COMMUTATION | UTILIZATION & REVIEW

Safety National

Rob Leitner, Vice President-Business Development
1832 Schuetz Road St. Louis, MO 63146 - United States
PHONE: (888) 995-5300
EMAIL: info@safetynational.com
WEB: www.safetynational.com



Safety National is a multi-line specialty insurance carrier that offers risk solutions for large commercial and public entity clients, providing specialized expertise, flexible program design and unique claims proficiency supported by relationship-driven customer service. The company is a Tokio Marine Group member and is A.M. Best rated A+, FSC XV.

TPAC Underwriters

Michael Meloch, President
3810 Pheasant Ridge Drive North East
Minneapolis, MN 55449 - United States
PHONE: (763) 231-8800
EMAIL: michael.meloch@tpac.com
WEB: www.tpac.com



For close to 30 years, TPAC Underwriters has been successfully helping clients control healthcare costs. They write profitable, creative business with our reinsurers in Traditional Medical Stop Loss and Spaggregate through Third-Party Administrators as well as a fully-funded capitated drug card program, Life and AD&D products.



Aeromedevac, Inc. Air Ambulance

Michael Weiland, Director of Business Development
1860 Joe Crosson Drive, Hangar I
El Cajon, CA 92020 - United States
PHONE: (800) 462-0911
EMAIL: michael@aeromedevac.com
WEB: www.aeromedevac.com



National and international air ambulance service. Eliminate Assignment of Benefit billing risk. All cases quoted in advance in full. Medical, surgical, behavioral health, trauma patients. Intensive & critical care. Dedicated air ambulances & medical teams. FAA Air Carrier #F09A4761.

ARC Fertility Employer Program

April Lee, Senior Vice President
20195 Stevens Creek Boulevard, Suite 100
Cupertino, CA 95014 - United States
PHONE: (888) 878-0025
EMAIL: alee@arcfertility.com
WEB: www.arcfertility.com/employers



ARC® Fertility has 22 years' experience and success as a proven and trusted national network of leading physicians dedicated to best outcomes and cost-effective care. ARC offers flexibility, easy integration, choice of subsidy level and payment only when used. Digital tools, education, Concierge Fertility Services and financing options support employees.

Care2Care Medical Travel

Pascal Orliac, Co-founder and Chief Marketing Officer
11 Shearwater Street
Durham, NH 03824 - United States
PHONE: (603) 781-4947
EMAIL: pascal@care2caremedicaltravel.com
WEB: www.care2caremedicaltravel.com



Care2care is a start-up company that offers all Americans secure access to High-quality, Affordable Medical and Pharmacy services in France. The French health care system is ranked as world's #1 in some studies. France is also known as the #1 Global Tourism destination.

CareClix

Augusteen Cowan, Vice President of Sales
1990 K Street North West, Suite 5
Washington DC, DC 20006 - United States
PHONE: (202) 438 9080
EMAIL: acowan@careclix.com
WEB: www.CareClix.com



CareClix provides comprehensive Telemedicine services. We can help you expand access to specialists in primary care, specialty care, and behavior health services. We enable remote consultations in a seamless and secure environment between patients and physicians and allows for the sharing and collaboration of clinical data between all parties involved.

5 MEDICAL PROVIDER NETWORKS

The ARC® Fertility Employer Program



Broader Access to Affordable Fertility Solutions.

One in 8 of your employees will have difficulties starting a family. Design a fertility benefit with ARC Fertility that fits you and your employees.



www.arcfertility.com/employers

To learn about ARC's Employer Program benefits email alee@arcfertility.com or call 408-647-9806

CareValet

Aaron D. Kessinger, President
4913 West Laurel Street
Tampa, FL 33607 - United States
PHONE: (866) 549-9533
EMAIL: aaron@carevalet.com
WEB: www.carevalet.com



CareValet is a technology platform designed for TPAs to customize a guided consumer experience including provider locators, telehealth and online appointment setting. Our solution is ideal for reference based pricing, direct provider contracting and network structure defined at the employer level. CareValet can be your member web and app service.

Exclusive Surgeries Solutions, LLC

Suzanne Webb, Chief Executive Officer
8671 West Union Hills, Suite #503
Peoria, AZ 85382 - United States
PHONE: (833) 378-2583
EMAIL: suzanne@esurgeries.com
WEB: www.Esurgeries.com



Our Solution is for self-insured Employers wanting to reduce planned surgical costs by 35% through pre-negotiated bundled case rates, which includes surgeon, anesthesia, facility, implants and 90 day guarantee. While utilizing local vetted providers & Ambulatory Surgical Centers.

First Health

Janice Leconte, Product Management/Development Manager
10260 Meanley Drive
San Diego, CA 92131 - United States
PHONE: (800) 247-2898
EMAIL: FirstHealthSales@firsthealth.com
WEB: www.firsthealth.com



First Health® and Cofinity® provide access to directly-contracted PPO network providers at over 1.5 million service locations nationally. Together, we offer multiple medical network solutions—primary and complementary national networks, supplemental network partners, and non-network fee negotiations—as well as the Aetna Dental® Administrators dental program.

Gilsbar

Doug Layman, President of Health & Life
2100 Covington Centre
Covington, LA 70433 - United States
PHONE: (800) 445-7227
EMAIL: gilsbarmarketing@gilsbar.com
WEB: www.Gilsbar.com



For more than half a century, Gilsbar has offered services and solutions for businesses looking for happier constituents and healthier bottom lines.

As one of the nation's largest privately held health and benefits management organizations, Gilsbar delivers an unwavering commitment to partnerships guided by a corporate vision focused on the clients we serve—employers, brokers, consultants, affinity groups, insurance carriers and more.

These professionals choose Gilsbar for our innovation, ingenuity, knowledge and world-class service. Our expertise makes Gilsbar the trusted choice for clients across the nation.

Golden Triangle Specialty Network

Hy Byrd, Chief Operating Officer
2195 Osburn Road
Arrington, TN 37214 - United States
PHONE: (615) 712-6289
EMAIL: byrdh@gtspecnet.com
WEB: www.gtspecnet.com



Golden Triangle Specialty Network is a medical cost containment company with a proven track record in delivering secure savings for both dialysis and medical spend specialty pharmacy. Contact GTSN to learn more about GTRx and how our holistic approach can deliver significant savings for self-insured clients.

Green Imaging, LLC

Catherine Dickerson, Managing Counsel
2020 Albans
Houston, TX 77005 - United States
PHONE: (713) 524-9190
EMAIL: legal@greenimaging.net
WEB: www.greenimaging.net



Green Imaging is a radiologist founded full-service direct care radiology network. We offer self-funded employers and other entities access to high-quality imaging across the country, often at 1/3 or less than the average price paid for in self-funded health plan. Centralized concierge, centralized claims.

Health & Wellness Bazaar

David Mora, Chief Executive Officer
 11965 Montana Avenue, Apt. 102
 Los Angeles, CA 90049 - United States
 PHONE: (858) 283-1111
 EMAIL: dmora@hwbazaar.com
 WEB: www.hwx.hwbazaar.com



With access to over 300 specialty brand-name medications worldwide, we are committed to providing the most competitive prices, meeting FDA and international quality standards, to help employers mitigate the high costs of specialty drugs. Employers save 60%-90% and members save 100% with zero out-of-pocket expenses through our pharmacy travel and mail-order programs.

Health City Cayman Islands

Mary Jones, US Region
 1283 Sea View Road, P.O. Box 10590
 Grand Cayman, KY1-1005 - Cayman Islands
 PHONE: (345) 325-8370
 EMAIL: mary.jones@healthcity.ky
 WEB: www.healthcitycaymanislands.com



A state of the art, tertiary care hospital located in Grand Cayman, Health City Cayman Islands is committed to delivering world class healthcare that is accessible and affordable, in a tranquil and tropical setting conducive to recovery. Recipient of the prestigious Joint Commission International (JCI) seal of approval.

Health Payment Systems

Marie Foley, Vice President Provider Relations & Actuarial Services
 735 North Water Street, Suite 333
 Milwaukee, WI 53202-4103 - United States
 PHONE: (414) 745-4783
 EMAIL: mfoley@hps.md
 WEB: www.hps.md

HPS offers a competitive broad Wisconsin network and unique consumer financial wellness toolset (SuperEOB®). Through innovative contracting solutions HPS drives more predictable healthcare costs; experiencing a 3 year 0.5% medical trend cost. The SuperEOB®, an easy-to-read monthly statement that combines all of a family's medical charges, simplifying the payment experience.

HealthSmart

Ron Wozny, Vice President of Marketing
 222 West Las Colinas Boulevard, Suite 500N
 Irving, TX 75039 - United States
 PHONE: (214) 574-2362
 EMAIL: ron.wozny@healthsmart.com
 WEB: www.healthsmart.com



HealthSmart is one of the largest third party administrators of self-funded health plans and the premier provider of innovative, customizable healthcare and claims solutions for employers, brokers and payers. We offer benefit administration, pharmacy solutions, provider networks, care management and wellness programs, as well as claims and administration services for property, casualty and workers' compensation.

HOMELINK

Dave Kazynski, President
1111 West San Marnan Drive
Waterloo, IA 50701 - United States
PHONE: (800) 482-1993
EMAIL: dave.kazynski@vgm.com
WEB: www.vgmhomelink.com



HOMELINK strives to provide outstanding home health care services for people to recover and experience a higher quality of life. HOMELINK connects over 1,200 payers to more than 36,000 core providers and an additional 72,000 community-based providers in our database, giving the highest quality of care. Visit www.vgmhomelink.com.

LifeTrac, Inc.

John Nohner-Black, Area Vice President of Sales
11100 Wayzata Boulevard, Suite 350
Minneapolis, MN 55305 - United States
PHONE: (763) 647-5035
EMAIL: jnohner@lifetracnetwork.com
WEB: www.lifetracnetwork.com



LifeTrac® is a trusted resource for making difficult cases easier to manage. We offer solutions that focus on high-cost, complex medical events from transplant to cellular therapies, oncology, and more. LifeTrac helps benefits payers manage the cost, risk and complexity of providing their members access to appropriate complex care.

MediOrbis/MySpecialistMD

Jonathan Wiesen, MD
30575 Bainbridge Road, Suite 200
Cleveland, OH 44139 - United States
PHONE: (216) 762-0777
EMAIL: jwiesen@myspecialistmd.com
WEB: www.myspecialistmd.com



MediOrbis is a multi-specialty telemedicine practice which is changing the way medical care is delivered across the world. By building a global collaborative clinical network comprising the best primary, specialty and subspecialty care physicians, MediOrbis delivers expert telemedicine services in almost any field of medicine, clinical care or diagnostics, efficiently and cost effectively. MediOrbis is shattering the barriers of traditional medicine and extending the reach of clinical care worldwide!

MultiPlan

Kurt Fullmer, Vice President, Sales and Account Management
222 West Las Colinas Boulevard
Irving, TX 75039 - United States
PHONE: (972) 884-1401
EMAIL: kurt.fullmer@multiplan.com
WEB: www.multiplan.com



MultiPlan is committed to helping healthcare payers manage the cost of care, improve their competitiveness and inspire positive change. Leveraging sophisticated technology, data analytics, and a team rich with industry experience, the company interprets clients' needs and customizes innovative solutions that combine its payment integrity, network-based and analytics-based services.

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
P.O. Box 597
Muskego, WI 53150 - United States
PHONE: (414) 248-6419
EMAIL: Anna.Mathy@nttdata.com
WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or offshore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

OptiMed Health Partners

Rusti Greis, Director, Industry Relations & Market Access
6480 Technology Avenue, Suite A
Kalamazoo, MI 49009 - United States
PHONE: (877) 232-2857
EMAIL: rgreis@optimedhealthpartners.com
WEB: www.OptiMedHealthPartners.com



OptiMed Health Partners specializes in ensuring competitive and innovative cost containment strategies focused on specialty pharmacy and clinical programs that not only minimize the price you pay, but maximizes the value you receive.

ProviDRs Care

Karen Cox, Chief Executive Officer
1102 South Hillside
Wichita, KS 67211 - United States
PHONE: (800) 801-9772
EMAIL: karencox@providrscare.net
WEB: www.ProviDRsCare.Net

ProviDRs Care (formerly known as WPPA, Inc.) is a physician owned PPO network serving the state of Kansas since 1985. The network, leased by insurance companies and self-funded plans, works in partnership with insurance agents, brokers, payers, employers, healthcare providers and facilities to deliver cost-effective health services.

Valenz, formerly United Claim Solutions

Rob Gelb, Chief Revenue Officer
23048 North 15th Avenue
Phoenix, AZ 85027 - United States
PHONE: (866) 762-4455
EMAIL: rgelb@valenzhealth.com
WEB: www.valenzhealth.com



To deliver the industry's first complete health administrative ecosystem, Valenz™ brings together provider networks, care management, claims management and assurance services on a single source, end-to-end analytics platform. This fully integrated solution provides a smarter way to manage risks, lower per-employee healthcare costs, and improve quality of care.

Visio Health and Technical Solutions, Inc.

Penny Lyons

711 North 10th Street, Suite 102
Omaha, NE 68154 - United States
PHONE: (402) 575-9035
EMAIL: pllyons@visiohts.com
WEB: www.workingclinic.com



The Working Clinic, by Visio Health, providing access to primary health care physicians at the work-site. The Working Clinic can reduce doctor office visits by as much as 70%. Includes complete wellness, biometrics and more. Request a customized ROI and see what you could be saving.

Zelis Healthcare

Rita Ferrari, Senior Director of Enterprise Marketing

2 Crossroads Drive
Bedminster, NJ 07921 - United States
PHONE: (888) 311-3505
EMAIL: rita.ferrari@zelis.com
WEB: www.zelis.com



Zelis Healthcare is a healthcare technology company and market-leading provider of integrated healthcare cost management and payments solutions including network analytics and design, network access and cost management, claims cost management and electronic payments to payers, healthcare providers and consumers in the medical, dental and workers' compensation markets.

6 ONSITE CLINICS



OnSite Care

Bruce Bartholomew, Business Development Officer
560 South 300 East, Suite 275
Salt Lake City, UT 84111 - United States
PHONE: (801) 441-1002
EMAIL: bbartholomew@onsitecareclinics.com
WEB: www.onsitecareclinics.com



OnSite Care brings exceptional healthcare right to your workplace. We operate primary care workplace clinics for public and private employers, aligning the goals of employers, employees and physicians in reducing healthcare spending while improving workforce health. We integrate occupational medicine, wellness, disease management, and pharmacy in a compelling new solution.

Zelis Healthcare

Rita Ferrari, Senior Director of Enterprise Marketing
2 Crossroads Drive
Bedminster, NJ 07921 - United States
PHONE: (888) 311-3505
EMAIL: rita.ferrari@zelis.com
WEB: www.zelis.com



Zelis Healthcare is a healthcare technology company and market-leading provider of integrated healthcare cost management and payments solutions including network analytics and design, network access and cost management, claims cost management and electronic payments to payers, healthcare providers and consumers in the medical, dental and workers' compensation markets.

ACA GPS, LLC

Trish Moynihan, Director of Public Relations, Sales & Marketing
 107 Pilgrim Village Drive, Suite # 100
 Cumming, GA 30040 - United States
 PHONE: (470) 239-5524 Ext. 4050
 EMAIL: trish.moynihan@acagps.com
 WEB: www.acagps.com



ACA GPS, LLC develops cloud based, secure software solutions to help employers, insurance companies, and government entities comply with regulatory reporting requirements and minimize exposure to penalties. SaaS solutions include Affordable Care Act Tracking and Reporting (ACA Management Tool®) and Dependent Verification Audits (DECATool). Letter 226J Consulting services are also available.

AdminaHealth®

Jennifer Collinson, Director, Marketing & Communications
 One Sound Shore Drive, Suite 100
 Greenwich, CT 06830 - United States
 PHONE: (203) 973-7521
 EMAIL: j.collinson@adminahealth.com
 WEB: www.AdminaHealth.com



AdminaHealth® is a cloud-based provider of technology and financial solutions for the benefit and insurance marketplace - offering bill consolidation, reconciliation, and payment solutions to brokers, TPAs, captive managers, and employers. AdminaHealth® has developed a unique financial product reducing funding volatility inherent in self-insured plans increasing accessibility to self-funded options.

Advanced Medical Strategies

Stacy Borans, Chief Medical Officer
 50 Salem Street, Building A
 Lynnfield, MA 01940 - United States
 PHONE: (781) 224-9711
 EMAIL: stacy.borans@mdstrat.com
 WEB: www.mdstrat.com



Advanced Medical Strategies is the leader in strategic intelligence software for clarity into complex claims. We solve affordability of care issues with a targeted focus on Specialty Pharmaceuticals, Catastrophic Diagnoses and Medical Implants. AMS' Predict Suite combines technology, clinical expertise, financial insight and data science into an easy to deploy, subscription-based service that brings strategic intelligence and risk mitigation to high cost claims issues.

Advanced Plan for Health

Yvonne Daugherty, Vice President Development
 1500 Solana Boulevard Building 3, Suite 3550
 Westlake, TX 76262 - United States
 PHONE: (972) 767-5779
 EMAIL: yvonnedaugherty@mypointexter.com
 WEB: www.mypointexter.com



Advanced Plan for Health's advanced & predictive analytics platform, Pointexter, delivers cost-saving insights & actions to help employers, TPAs & others identify & address areas of high cost & risk. Analytics (enrollment, medical / pharmacy claims, labs, biometrics, etc.) predict costs + events like ER, Admits, strokes, etc. Learn more at www.mypointexter.com.

Beacon Technologies Group, Inc.

Mark John, Co-Founder, Director
 11550 North Meridian Street, Suite 500
 Carmel, IN 46032 - United States
 PHONE: (317) 705-0500 Ext: 400
 EMAIL: mjohn@beaconspyglass.com
 WEB: www.beaconspyglass.com



Beacon is a leading edge software firm specializing in health claims processing solutions for healthcare payers in the self-funded space. SpyGlass, our innovative, cloud-based claims processing software, paired with HIPAA Director and Compass Code Edits, provides an easy-to-use, dynamic platform that maximizes automation, improves administrative efficiency, and boosts business performance.

CareClix

Augusteen Cowan, Vice President of Sales
 1990 K Street, North West, Suite 5
 Washington, DC 20006 - United States
 PHONE: (202) 438-9080
 EMAIL: acowan@careclix.com
 WEB: www.CareClix.com



CareClix provides comprehensive Telemedicine services. We can help you expand access to specialists in primary care, specialty care, and behavior health services. We enable remote consultations in a seamless and secure environment between patients and physicians and allows for the sharing and collaboration of clinical data between all parties involved.

CareValet

Aaron D. Kessinger, President
 4913 West Laurel Street
 Tampa, FL 33607 - United States
 PHONE: (866) 549-9533
 EMAIL: aaron@carevalet.com
 WEB: www.carevalet.com



CareValet is a technology platform designed for TPAs to customize a guided consumer experience including provider locators, telehealth and online appointment setting. Our solution is ideal for reference based pricing, direct provider contracting and network structure defined at the employer level. CareValet can be your member web and app service.

The future is getting brighter...

TAKE CONTROL OF HEALTH CLAIMS MANAGEMENT



BEACON
TECHNOLOGIES GROUP, INC.

Beacon is a leading edge software firm specializing in health claims management solutions for healthcare payers in the self-funded space. Our innovative, cloud-based claims processing software, **SpyGlass**, paired with

HIPAA Director and **Compass Code Edits**, provides an easy-to-use, dynamic platform that maximizes automation, boosts business performance, and thoroughly connects you with your customers for enhanced engagement. Contact us to learn more about the ways Beacon can help you take back control of your health claims management.



Claims Processing
Platform



All-In-One
EDI Gateway



Clinical Code
Editing

beaconspyglass.com

ClaimDOC

Timothy Hyde, President
 506 3rd Street, Suite 200
 Des Moines, IA 50309 - United States
 PHONE: (501) 779-6708
 EMAIL: Ben@Claim-DOC.com
 WEB: www.Claim-DOC.com



Your third party claim auditing and member advocacy firm. We offer our services as co-fiduciary to plan sponsors. Appeal and balance bill handling as well as litigation defense and support.

Clarity Software Solutions, Inc.

Beverly Sobran, Inside Sales Manager
 92 Wall Street, Suite 1
 Madison, CT 06443 - United States
 PHONE: (203) 453-3999
 EMAIL: bsobran@clarityssi.com
 WEB: www.clarityssi.com



Clarity Software Solutions, Inc. provides technology driving healthcare engagement through multimodal communications. As an industry leader, Clarity assists clients to optimize customer relationships by providing custom solutions that are built within secure web-based technology, are easy to use and allow a single communication to be published to any media type.

Claros Analytics

Todd Owen, President & Chief Executive Officer
 777 Alexander Road, Suite 201
 Princeton, NJ 08540 - United States
 PHONE: (609) 275-6550
 EMAIL: towen@clarosanalytics.com
 WEB: www.clarosanalytics.com



Claros Analytics develops cutting edge software for pricing and managing healthcare risk. Actuarial Advisor, our rating manual, and our Consulting Suite applications are used by MGUs, stop loss carriers, re-insurers, ACOs, consulting actuaries, TPAs, and benefits advisors.

Cognizant Technology Solutions

Laura Gerling, Director, Product Management
 500 Frank West Burr Boulevard
 Teaneck, NJ 07666 - United States
 PHONE: (630) 428-5207
 EMAIL: scott.marko@cognizant.com
 WEB: www.cognizant.com



Cognizant is a leading professional services company, transforming clients' business, operating, and technology models for the digital era. Our unique industry-based, consultative approach helps clients envision, build and run innovative and efficient businesses. Cognizant's TriZetto Healthcare Products software solutions help enhance revenue growth, drive administrative efficiency, and improve cost and quality of care.

Competitive Health

Kimberly Darling, Chief Executive Officer & President
 300 Spectrum Center Drive, Suite 400
 Irvine, CA 92618 - United States
 PHONE: (949) 303-8323
 EMAIL: kdarling@competitivehealth.com
 WEB: www.competitivehealth.com



Competitive Health develops and delivers technology-driven consultative solutions and products specializing in provider networks, virtual healthcare services, and risk management tools. We build custom mobile solutions to assist administrators, brokers, and groups to provide access to benefits and services, and reduction of claims.

Complete Health Systems, LC

Carolyn Jonker, Vice President
 200 West Douglas Street, Suite 360
 Wichita, KS 67202 - United States
 PHONE: (800) 524-2327 Ext. 103
 EMAIL: carolynj@completehealthsys.com
 WEB: www.completehealthsys.com



Complete Health Systems, LC has been delivering a complete and scalable information technology platform for the administration of health claims since 1991. CHS systems have evolved, as technology and business requirements changed over the years, to provide solutions that create value for our clients and help health plans eliminate unnecessary spend.

Call us at 1-800-524-2327 or visit www.completehealthsys.com.

Context 4 Healthcare

Michael Duke, Vice President of Revenue
 55 Shuman Boulevard, Suite 650
 Naperville, IL 60563 - United States
 PHONE: (630) 321-2969
 EMAIL: michael.duke@context4.com
 WEB: www.context4healthcare.com



Real-Time Payment Integrity & Medicare Reference Based Pricing in the cloud; UCR and Healthcare Data. Since 1989.

CPR Strategic Marketing Communications

Laura Carabello, Principal and Founder
 777 Terrace Avenue
 Hasbrouck Heights, NJ 07604 - United States
 PHONE: (201) 641-1911 Ext. 12
 EMAIL: lcabello@cpronline.com
 WEB: www.cpronline.com



CPR Strategic Marketing Communications (CPR) serves emerging healthcare-focused companies and not-for-profit organizations to effectively position them for growth and expansion, industry leadership and market success. Recognized for delivering innovative, multifaceted approaches and leveraging global networking opportunities, CPR develops and implements integrated strategies and content that deliver cost-effective branding and communications. Visit www.cpronline.com.

Deerwalk, Inc.

Tim Huke, Chief Growth Officer
 430 Bedford Street, Suite 175
 Lexington, MA 02420 - United States
 PHONE: (949) 216-5181
 EMAIL: thuke@deerwalk.com
 WEB: www.deerwalk.com



Deerwalk is a revolutionary Population Health Management, Data Management and Healthcare Analytics software company. Our flagship Plan Analytics software empowers our clients to make more informed decisions about their health benefit plans by providing meaningful, actionable insights on cost, quality and risk, including savings recommendations, through a modern, scalable Population Health Analytics platform.

ECHO Health, Inc.

Thomas Penko, Brand Manager
 810 Sharon Drive
 Westlake, OH 44145 - United States
 PHONE: (888) 834-3511
 EMAIL: info@EchoHealthinc.com
 WEB: www.EchoHealthinc.com



ECHO® offers efficient, cost-effective payment solutions for healthcare plan payers. With over 20 years of related experience, ECHO Health, Inc.'s one-of-a-kind ERISA, HIPPA and CORE compliant payment solution CONSOLIDATES multiple financial obligations into single provider payments, DELIVERS payments and EOBs electronically, and REWARDS your bottom line from day one.

EHO

Nicholas Opalich, Chief Executive Officer
 400 East Central Avenue
 Belton, TX 76513 - United States
 PHONE: (800) 650-1817
 EMAIL: support@ehorx.com
 WEB: www.ehorx.com



Founded in 1993, EHO combines technology with exceptional customer support to manage patient/member Rx benefit programs while providing innovative solutions to control plan costs. EHO supports its self funded clients by leveraging its proprietary, cloud-based PBM360™ claims processing platform and constructing custom plan designs tailored to its clients' needs.

FormFire

Colin Ingram, Chief Executive Officer/Co-founder
 1100 Superior Avenue
 Cleveland, OH 44114 - United States
 PHONE: (216) 502-2321
 EMAIL: colin.ingram@formfire.com
 WEB: www.formfire.com



FormFire's software platform is the preferred technology solution for selling and underwriting self-funded products. The platform allows for the end-to-end processing of self-funded programs, including MEWAs and association health plans. Whether you're a broker or carrier, we have solutions that will help you achieve your business objectives.

Maximizing cost control
Improving outcomes
Increasing satisfaction



Rx Benefits Evolve — Our Technology Adapts

At EHO, benefit plan designs are tailored to meet your financial objectives. From setup to implementation, EHO is dedicated to generating cost savings and reducing your administrative burden. EHO's proprietary, cloud-based PBM360™ platform ensures claims processing is done efficiently while providing robust reporting to keep your plan on target.



Founded in 1993
A Proven Track Record in Self Funded Plans

(800) 650-1817 • support@ehorx.com • www.EHORx.com

Health Portal Solutions

James Burkholder, President
 11550 IH-10 West, Suite 220
 San Antonio, TX 78230 - United States
 PHONE: (210) 641-7715
 EMAIL: sales@hpsglobal.net
 WEB: www.hpsglobal.net



Health Portal Solutions – a provider of custom, integrated web portals – boosts Payer efficiencies by consolidating insurance, benefits, wellness, and other healthcare programs into a single portal. Payers trust HPS to organize their disparate data and vendors into a private labeled portal that helps them communicate and manage their business operations.

HealthVue360

James G. Patton, Partner
 3806 Bunny Run
 Austin, TX 78746 - United States
 PHONE: (512) 633-5166
 EMAIL: jpatton@healthvue360.com
 WEB: www.healthvue360.com



HealthVue360 solves the inflexibilities of today's payor platforms using Salesforce.com application platform as its core system enabling revolutionary UI and UX; providing world-class security, built-in API access and analytics software; and, integrated hardware and software for one-time plan inputs providing a 360-degree view of client information anytime and anywhere.

Healthx

Kate Bragg, Marketing Communications Strategist
 9225 Priority Way West Drive, Suite 100
 Indianapolis, IN 46240 - United States
 PHONE: (317) 983-6548
 EMAIL: info@healthx.com
 WEB: www.healthx.com



Healthx empowers the healthcare experience by keeping payers, members, and providers connected. Our platform simplifies the complex healthcare journey by delivering personalized experiences that improve quality of care and help members live healthier lives. With Healthx, engaged members are healthier members, and healthier members significantly reduce healthcare costs.

Hi-Tech Health, Inc.

Michael Carrara, President
 1500 Route 517
 Hackettstown, NJ 07840 - United States
 PHONE: (908) 813-3440
 EMAIL: mcarrara@hi-techhealth.com
 WEB: www.hi-techhealth.com



If you're a "startup" Third Party Administrator, just entering the self-insurance industry, an insurance company, union, large corporation, or small brokerage firm wanting control of your client's health care claims through a turnkey, customized Claim Administration System, then your organization needs Hi-Tech Health, Inc. Please visit our website for more information regarding Custom Software Solutions that will allow you to run your business YOUR way.

Javelina from Mphasis

Ted Sweet, Vice President - Sales
 5353 North 16th Street, Suite 400
 Phoenix, AZ 85016 - United States
 PHONE: (602) 604-3100
 EMAIL: tsweet@eldocomp.com
 WEB: www.javelina.mphasis.com



Eldorado offers Javelina™, an integrated benefit management platform that is a complete solution for today's heavily regulated and consumer driven healthcare industry. Javelina offers you the most modern, digitally enabled and scalable payer platform in the business - backed by deep experience in the self-funded payer marketplace.

LifeWorks

Angel Paravicini, Head of NA Partnerships
 5731 East Sylvia Street
 Scottsdale, AZ 86254 - United States
 PHONE: (480) 220-6465
 EMAIL: kwebber@morneaushepell.com
 WEB: www.lifeworks.com



At LifeWorks by Morneau Shepell we are dedicated to enabling healthier, happier and more productive employees through our mobile-first platform. We bring together an award-winning Employee Assistance Program, best-in-class user experience and clinical support to help employees through everyday issues and concerns about family, health, life, money and work.

Lively, Inc.

Michael LaVance, Director, Business Development
 301 Howard Street, Suite 550
 San Francisco, CA 94105 - United States
 PHONE: (602) 363-9553
 EMAIL: michael@livelyme.com
 WEB: www.livelyme.com



Lively is a modern Health Savings Account (HSA) platform for employers and individuals. Lively's user-centric solution creates an intuitive user experience allowing consumers to get the most out of their HSA. Lively mission is to help consumers optimize their healthcare spending, maximize their savings, and better their livelihood. Lively is headquartered in San Francisco, CA.

Medliminal

Elise Baker
 9385 Innovation Drive
 Manassas, VA 20110 - United States
 PHONE: (540) 422-1264
 EMAIL: devinw@medliminal.com
 WEB: www.medliminal.com



Medliminal is a medical cost containment company that specializes in identifying non-compliant charges on medical bills for all payors on a national level.

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
P.O. Box 597
Muskego, WI 53150 - United States
PHONE: (414) 248-6419
EMAIL: Anna.Mathy@nttdata.com
WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or offshore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

Payer Compass

Kellie Jackson, Vice President, Sales and Client Engagement
5800 Granite Parkway, Suite 450
Plano, TX 75024 - United States
PHONE: (833) MY.PAYER
EMAIL: info@payercompass.com
WEB: www.payercompass.com



Follow the leader in innovative reimbursement strategy. We provide healthcare cost containment solutions with best-of-breed technology for Medicare, Medicaid, Commercial and RBP plans. We champion the initiatives of Third-Party Administrators, Self-Insured Employers, Benefit Advisors, Health Plans and Stop-Loss Carriers, building trust and credibility with plan savings of 65%+.

PharmPix Corporation

Carmen Mendez, Sales & Account Services Director
3340 Peachtree Road, Suite 1800
Atlanta, GA 30326 - United States
PHONE: (404) 566-2000
EMAIL: cmendez@pharmpix.com
WEB: www.pharmpix.com



PharmPix Corp is a pharmacy benefit management (PBM) company offering services to health plans, insurers, employers and union groups, government health programs and to Pharmacy Benefit Managers. The company is focused on controlling pharmacy benefit costs, and impacting medical cost through applied clinical expertise, using our state-of-the-art proprietary technology called OneArk. This claims adjudication and ancillary PBM applications platform is the key for PharmPix's proactive and preventive approach that is triggered at the point-of-sale, even before the prescription is dispensed, generating accurate alerts, which address the inefficiencies inherent in most PBM offerings. This is the most efficient and effective quality and cost control approach. Find out how we have changed the way PBM's do business.

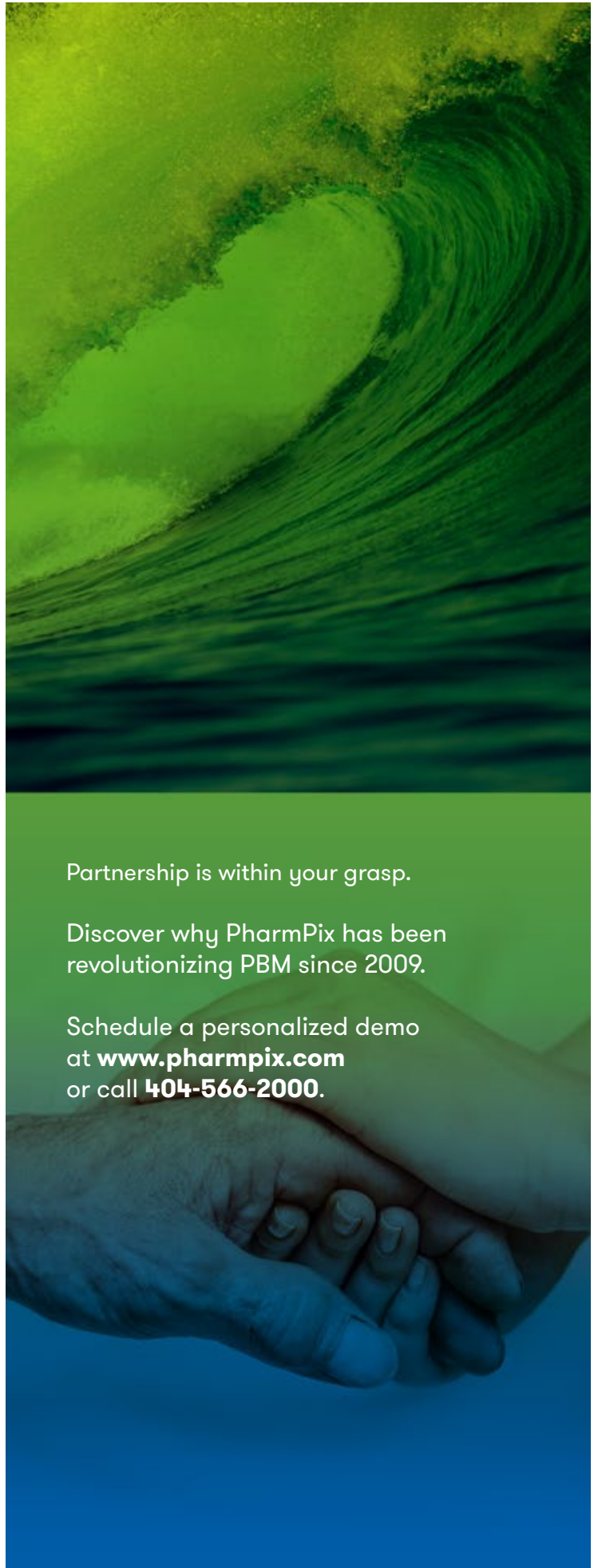
**Being Powerful.
Being Human.
Being PharmPix.**

Partnership is within your grasp.

Discover why PharmPix has been revolutionizing PBM since 2009.

Schedule a personalized demo
at www.pharmpix.com
or call **404-566-2000**.

pharmpix
POWERED BY ONEARK



RedCard

Eric Schaefer, President
 744 Office Parkway
 St. Louis, MO 63141 - United States
 PHONE: (314) 445-6003
 EMAIL: eschaefer@redcard.com
 WEB: www.redcard.com



RedCard improves the way health plans and TPAs connect with members and providers via innovative data management systems and integrated end-to-end healthcare communications. Our industry-leading DOCS® platform and episodic technology centralize communications to improve the member and provider experience while reducing costs associated with traditional communications.

Ringmaster Technologies, Inc.

Todd Roberti, Chief Executive Officer
 10801 Mastin Boulevard, Suite 1040
 Overland Park, KS 66210 - United States
 PHONE: (913) 521-2200
 EMAIL: cpachomski@ringmastertech.com
 WEB: www.ringmastertech.com



Ringmaster Technology, Inc. (RMT) is a cloud based fully automated workflow optimization solution dedicated to medical stop-loss. RMT's initial product, Quote-LinQ connects brokers, TPAs, MGUs and direct underwriters to make workflows more efficient, from document generation to quoting, contracting and ongoing contract administration. Ringmaster - Making Workflows Work Smarter.

The Phia Group, LLC

Adam Russo, Esq., Chief Executive Officer
 163 Bay State Drive
 Braintree, MA 02184 - United States
 PHONE: (781) 535-5622
 EMAIL: arusso@phiagroup.com
 WEB: www.phiagroup.com



The Phia Group's mission is to reduce the cost of healthcare with innovative technologies, legal expertise, and focused, flexible customer service. The Phia Group is an experienced provider of healthcare cost containment techniques, offering comprehensive recovery, plan document, and consulting services designed to control plan expenses and protect plan assets.

Valenz, formerly United Claim Solutions

Rob Gelb, Chief Revenue Officer
 23048 North 15th Avenue
 Phoenix, AZ 85027 - United States
 PHONE: (866) 762-4455
 EMAIL: rgelb@valenzhealth.com
 WEB: www.valenzhealth.com



To deliver the industry's first complete health administrative ecosystem, Valenz™ brings together provider networks, care management, claims management and assurance services on a single source, end-to-end analytics platform. This fully integrated solution provides a smarter way to manage risks, lower per-employee healthcare costs, and improve quality of care.

Verikai, Inc.

Chris Chen, President & Chief Operating Officer
473 Pine Street 2nd Floor
San Francisco, CA 94104 - United States
PHONE: (415) 272-8873
EMAIL: chris@verikai.com
WEB: www.verikai.com



Verikai provides scores to Stop-Loss MGU's and carriers through the use of alternative data and machine learning to help them to make better and faster decisions within underwriting. We leverage a database of 250 million people and over 1 trillion behavioral, life event, and consumer choice data points to power our scores.

Virtual Benefits Administrator (VBA)

Rachel Lanser, Vice President of Operations and Payer Solutions
W180 N11711 River Lane
Germantown, WI 53022 - United States
PHONE: (866) 731-1571
EMAIL: rachel.lanser@vbasoftware.com
WEB: www.vbasoftware.com



Virtual Benefits Administrator (VBA) is a real-time focused, software development company offering a suite of solutions to the payer markets including; end-to-end functionality for benefit administration, engagement platforms and analytics through configuration, not customization. Uniquely delivered on a secure, cloud-based offering, VBA provides one-common architecture for all Employee Benefit Administration.

WEX Health, Inc.

Lindsay Jacobs
5050 Lincoln Drive
Edina, MN 55436 - United States
PHONE: (952) 582-7110
EMAIL: ljacobs@wexhealthinc.com
WEB: www.wexinc.com



WEX is a leading financial technology service provider across a wide spectrum of sectors, including fleet, travel and healthcare. The WEX Health financial technology platform helps 343,000 employers and more than 28 million consumers better manage healthcare expenses. For more information, visit www.wexinc.com.

8 BROKER/CONSULTANTS



Advanced Benefit Consulting & Insurance Services, Inc.

Dorothy Cociu, RHU, REBC, GBA, RPA, President

5130 E. La Palma Avenue, Suite 211

Anaheim, CA 92807 - United States

PHONE: (714) 693-9754; Toll Free (866) 658-3835

EMAIL: dmcociu@advancedbenefitconsulting.com

WEB: www.advancedbenefitconsulting.com



We are a full-service health insurance agency and consulting firm, specializing in self-funded group health plans, including reference based pricing plans. Our senior management comes from years of experience in the self-insured TPA business. We are benefit as well as compliance consultants, including HIPAA, COBRA, ACA and other compliance issues.

Advanced Medical Strategies

Stacy Borans, Chief Medical Officer

50 Salem Street, Building A

Lynnfield, MA 01940 - United States

PHONE: (781) 224-9711

EMAIL: stacy.borans@mdstrat.com

WEB: www.mdstrat.com



Advanced Medical Strategies is the leader in strategic intelligence software for clarity into complex claims. We solve affordability of care issues with a targeted focus on Specialty Pharmaceuticals, Catastrophic Diagnoses and Medical Implants. AMS' Predict Suite combines technology, clinical expertise, financial insight and data science into an easy to deploy, subscription-based service that brings strategic intelligence and risk mitigation to high cost claims issues.

AmWINS Group Benefits

Sarah Ruckno Cleary, Senior Marketing Project Manager

50 Whitecap Drive

North Kingstown, RI 02852 - United States

PHONE: (704) 749-2769

EMAIL: sarah.rucknocleary@amwins.com

WEB: www.amwins.com



AmWINS Group Benefits offers the industry's most compelling solutions for self-funded group insurance programs and administrative services. Our mission is to provide benefit professionals with the tools they need to mitigate the risk associated with self-funding. Through individual attention and responsiveness, we become an invaluable partner to those we serve.

Aon - Risk, Retirement and Health

Bob Black, Executive Managing Director

200 East Randolph Street, 11th Floor

Chicago, IL 60601 - United States

PHONE: (312) 381-5344

EMAIL: Robert.Black@AonBenfield.com

WEB: www.aon.com



Aon delivers risk, capital and partnership solutions across the healthcare landscape. Driven by data and analytics, we help insurers, MGUs, TPAs, captives and health plans/systems develop health strategies, including Employer Stop Loss, by analyzing exposures and designing optimal structures to manage risk levels and achieve growth objectives.



ON YOUR TEAM.

At AmWINS Group Benefits our team of specialists wakes up every morning committed to bringing your team innovative solutions to the opportunities and challenges you and your self-funded clients face. That's the competitive advantage you get with AmWINS Group Benefits.



Benefit Dynamics, Co.

Allison Johnson, President
 5575 Tech Center Drive, #103
 Colorado Springs, CO 80919 - United States
 PHONE: (719) 575-0411
 EMAIL: ajohnson@benedyn.com
 WEB: www.benedyn.com



Benefit Dynamics Company is an exclusive Broker Concierge Organization. We work with the Broker/Consultant Community to offer innovative and specialized programs, back office support and competitive stop loss solutions for the self funded client.

Benefit Indemnity Corporation

Rodger Bayne
 The Client First Building, 303 Allegheny Avenue
 Towson, MD 21204 - United States
 PHONE: (443) 275-7412
 EMAIL: rodger.bayne@benefitindemnity.co
 WEB: www.benefitindemnity.co



Benefit Indemnity is broker focused company dedicated to lowering the hurdles for brokers and groups to enter the self-funded marketplace. We design, build and distribute health plans through professional producers nationwide through a single on line enrollment and risk analysis portal.

Canyon RE, LLC

Michael Melnik, Managing Director
 1400 Buford Highway, Suite A-3
 Buford, GA 30518 - United States
 PHONE: (770) 614-1636
 EMAIL: mmelnik@canyonre.com



Canyon RE is an A&H Broker-Intermediary specializing in partially self-funded and fully insured funding methodologies for its client base.

Castelloe Partners, LLC

Jerry Castelloe, Principal
 6029 Sharon Road
 Charlotte, NC 28210 - United States
 PHONE: (704) 572-0730
 EMAIL: jerry@castelloepartners.com
 WEB: www.Castelloepartners.com



Castelloe Partners, LLC assists Employers and Service Providers in the self-funded space in navigating the complexities of the healthcare marketplace, providing subject matter expertise, connections and strategic planning.



THE VALUE OF SELF-FUNDED PLANS & EXPERT ANALYSIS VIA THE BIC SELF-FUNDED EXCHANGE MARKETPLACE

FREE EASY ENROLLMENT MEANS FREE GROUP ASSESSMENT. Enrolling online has never been easier or more efficient. With BIC's Self-Funded Exchange technology, your groups can enroll on-line quickly and easily. Applications are more complete the first time than ever before.

ONE AUTOMATED ENROLLMENT PROCESS REACHING MULTIPLE CARRIERS NATIONALLY!

MANY GROUPS DESERVE "PREFERRED RATES" BUT NEVER ASK HOW TO FIND OUT IF THEY QUALIFY!

We show you how! Upon completion of initial enrollment from the employees, we review all data and provide a **Group Risk Assessment** that delivers valuable and actionable information that may be able to save thousands or even tens of thousands of dollars of health insurance premium!

AMONG THE BENEFITS OF SELF-FUNDING, THE FOLLOWING ELEMENTS HIGHLIGHT POTENTIAL ADVANTAGES THAT CANNOT BE IGNORED:



COMPOSITE RATES

SIMPLIFY DEFINED CONTRIBUTION

NO PPACA REBATE REPORTING

KEEP THE CLAIMS SAVINGS IN THE PLAN

STANDARD BENEFITS ACROSS STATE LINES

NO NEED FOR MULTIPLE PLANS ACROSS STATE LINES

RATES YOU DESERVE

EARN BETTER RATES FOR DESERVING GROUPS

LEARN MORE AT: WWW.BENEFITINDEMNITY.CO/SIDIRECTORY



BENEFIT INDEMNITY CORPORATION 303 W. ALLEGHENY AVENUE TOWSON, MD
☎ 443.275.7400 💻 INFO@BENEFITINDEMNITY.CO 🌐 WWW.BENEFITINDEMNITY.CO



Connect Healthcare Collaboration

Sally Pace, Chief Executive Officer
50 South B.B. King Boulevard, Suite 350
Memphis, TN 38103 - United States
PHONE: (901) 409-2048
EMAIL: Sally.pace@chc-now.com
WEB: www.chc-now.com



Connect Healthcare Collaboration is a community of proven resources built to improve lives and improve the bottom line for plan members. We deliver innovative solutions, develop an implementation process, and design communications strategies to ensure employee engagement.

Considine & Associates HealthClaim Solutions®

James Considine, MD, MBA, President and Chief Executive Officer
25401 Cabot Road, Suite 200
Laguna Hills, CA 92653 - United States
PHONE: (949) 470-1800
EMAIL: jimconsidine@healthclaim.net
WEB: www.healthclaim.net



Considine & Associates HealthClaim Solutions® provides exceptional medical claim solutions for group health, workers' comp and excess payers. Medical appropriateness, cost analysis and individualized claim payment recommendations are provided in the setting of a URAC-accredited IRO. Hospital/facility bill review is provided on a flat-fee non-contingent basis.

Crystal Clear Rx

Tim Thomas, President
19753 East Pikes Peak Avenue, Suite G 103
Parker, CO 80138 - United States
PHONE: (720) 414-2749
EMAIL: tim.thomas@crystalclearrx.com
WEB: www.Crystalclearrx.com

Crystal Clear Rx is NOT a PBM however, by being a Pharmacy Benefit consulting, analytics and research firm specializing in cost effective decisions and only working for our client's best interests we can help save money and achieve better outcomes on the Rx Benefit and for your members.

D.W. Van Dyke & Co., Inc.

Walter Roland, President
2 Corporate Drive, Suite 642
Shelton, CT 06484 - United States
PHONE: (203) 761-9300 Ext. 312
EMAIL: wroland@dwvd.com
WEB: www.dwvd.com



A&H Reinsurance Intermediary that works with carriers, reinsurers, distributors, MGUs, TPAs. We identify and secure reinsurance partners for insurers and MGUs. Product expertise in multiple lines with particular strengths in the ESL business and other healthcare finance. Annually conduct carrier and MGU survey, includes \$5+ Billion annual premium.

ECBM, LP

Charlie Bernier, President
 1400 North Providence Road, Suite 5025
 Media, PA 19063 - United States
 PHONE: (610) 668-7100
 EMAIL: cbernier@ecbm.com
 WEB: www.ecbm.com



ECBM works with our clients to identify and recapture financial leakage. Our Risk Management approach is built on processes and models that reduce claim dollars and unbundle expenses, which in turn reduces costs. ECBM builds long-term relationships to help our clients achieve their business and financial objectives.

Fortune Management, Inc.

Matthew Lund, Chief Executive Officer/President
 10702 39th Avenue North East
 Seattle, WA 98125 - United States
 PHONE: (206) 420-0149
 EMAIL: mlund@fortunemanagementinc.com
 WEB: www.fortunemanagementinc.com



Headquartered in Seattle, WA, and founded in 1989, Fortune Management Inc (FMI) was one of the first firms in the US to provide healthcare through the methodology of self-funding and today continues to be a leader in the evolution of the delivery system in healthcare and income protection.

Generous Benefits

Bret Brummitt, Founder
 755 Falcon Lane Suite 200
 Coppell, TX 75019 - United States
 PHONE: (214) 659-1236
 EMAIL: bret@generousbenefits.com
 WEB: www.generousbenefits.com



We are a benefits advisory firm focused on creating sustainable and impactful benefits for all employees, their family members, and the communities in which they live. Our goal is in our name and the dna of our culture, we exist to create Generous Benefits.

Group Marketing Services, Inc.

James Kaiser, President
 P.O. Box 19040
 Kalamazoo, MI 49019-0040 - United States
 PHONE: (800) 354-4768
 EMAIL: jbk@groupmarketingservices.com
 WEB: www.groupmarketingservices.com



Group Marketing Services, Inc. has been offering group benefits to small and medium businesses since 1972. With offices in Kalamazoo and Grand Rapids, MI, we are able to serve your group insurance needs throughout Michigan, Indiana, Ohio and the entire Midwest. We offer and administer self-funded and fully-insured Major Medical, Dental, Vision, Life and Disability insurance. We also offer COBRA and Flexible Spending Account administration. We pride ourselves in customer service and our ability to customize solutions to meet each employer's group benefit needs.

Healy Group

Anthony Nyers, Advisor/Owner
 17535 Generations Drive
 South Bend, IN 46635 - United States
 PHONE: (574) 876-9608
 EMAIL: tnyers@healygroup.com
 WEB: www.healygroup.com



Seasoned self-funded professionals, skilled in helping our clients utilize the latest alternative risk management strategies to maximize the impact of their benefits dollars.

Hi-Tech Health, Inc.

Michael Carrara, President
 1500 Route 517
 Hackettstown, NJ 07840 - United States
 PHONE: (908) 813-3440
 EMAIL: mcarrara@hi-techhealth.com
 WEB: www.hi-techhealth.com



If you're a "startup" Third Party Administrator, just entering the self-insurance industry, an insurance company, union, large corporation, or small brokerage firm wanting control of your client's health care claims through a turnkey, customized Claim Administration System, then your organization needs Hi-Tech Health, Inc. Please visit our website for more information regarding Custom Software Solutions that will allow you to run your business YOUR way.

Hub International Insurance Services

Steven Purkapile, Regional Director of Financial Consulting
 1125 17th Street, Suite 900
 Denver, CO 80202 - United States
 PHONE: (720) 207-2321
 EMAIL: steve.purkapile@hubinternational.com
 WEB: www.hubinternational.com



In a rapidly changing world, we advise businesses and individuals on how to prepare for the unexpected. When you partner with us, you're at the center of a vast network of experts who will help you reach your goals through risk services, claims management, and compliance support. And this gives you the peace of mind that what matters most to you will be protected – through unrelenting advocacy and tailored insurance solutions that put you in control.

IHS - ClaimsBridge Direct

Robert Schmidt, President
 1511 Ritchie Highway, Suite 205
 Arnold, MD 21012 - United States
 PHONE: (410) 349-3222
 EMAIL: rschmidt@claimsbridge.com
 WEB: www.claimsbridge.com



ClaimsBridge Direct provides cost containment for self-funded plans through its custom provider networks using Medicare based direct contracts customized to the self-funded plan's medical services need. ClaimsBridge Direct reduces the self-funded employer's medical spend and growth trend, without the financial risk of large network or reference based ("no network") solutions.

Innovative Insurance Solutions

Kristina Brooks, President/Chief Executive Officer
 5036 Washington Street West
 Cross Lanes, WV 25313 - United States
 PHONE: (304) 776-1111
 EMAIL: kristina@iisllc.net
 WEB: www.iisllc.net



Innovative Insurance Solutions offers knowledgeable insurance agents and specialists. With expertise in commercial insurance the IIS team excels in all areas to support your business. Health benefits, all business insurance and workers' compensation allow us to service your entire operation. We also have experience in the creation of health off shore captives. As part of our commitment to our service, IIS will evaluate your current insurance coverage and help you create a comprehensive insurance program that will meet your needs and our service will exceed your expectations.

Insurance Professionals of Arizona

David Stewart, Principal
 3521 East Brown Road, Suite 101
 Mesa, AZ 85213 - United States
 PHONE: (602) 390-7928
 EMAIL: dkstewart@insuranceproaz.com
 WEB: www.insuranceproaz.com



40 plus years arranging and managing self-funded and self-insured programs. Yes, experience matters.

J. Arthur Dail, Inc.

Mitchell Bearden, President
 6000 Fairview Road
 Charlotte, NC 28210 - United States
 PHONE: (704) 541-4711
 EMAIL: mrbearden@jadail.com
 WEB: www.jadail.com



From the beginning, J. Arthur Dail, Inc. has focused solely on employee benefit products and services. We believe that every client is unique and, as such, has unique employee benefit challenges and opportunities. That's why we have dedicated ourselves to finding creative solutions for each client. Our company was established over 30 years ago to be one of character, which we define as, the belief in a system of absolute right and wrong, combined with the will to do what is right no matter what the cost. We feel confident that you will find this to be true of us today and together with knowledge, proven experience, teamwork and dedicated determination, we will help you make the decisions that will produce your desired results. We specialize in a claims analytic approach to benefit recommendations for clients with 100 to 30,000 plus benefit eligible employees.

Kinder & Associates, Inc.

James A. Kinder, Chairman/Chief Executive Officer
 418 Terry Road
 Fountain Inn, SC 29644 - United States
 PHONE: (864) 409-8347
 EMAIL: jkinder120@icloud.com



Kinder & Associates, Inc. offers consulting services to the self-insurance/alternative risk transfer community. Jim Kinder, principal of K&A, is also available to serve as an independent director to companies within the insurance/self-insurance/alternative risk transfer community. Mr. Kinder was a founder of SIIA and served as CEO of the organization from its inception until his retirement in 2006. He currently serves as a Director of the Montana Captive Insurance Association, Inc., President/Director of Kinder Family Foundation, Inc. & Chairman/Director Self-Insurers' Publishing Corp.

Lawley Benefits Group

Thomas Revelas, Managing Partner
 361 Delaware Avenue
 Buffalo, NY 14202 - United States
 PHONE: (716) 849-8252
 EMAIL: bwhite@lawleyinsurance.com
 WEB: www.lawleyinsurance.com



Lawley Benefits Group is a large, privately-held firm, providing employee benefits brokerage and consulting services to employers. The firm provides clients an entire team of specialists within one organization. As a division of Lawley Insurance, the firm has been recognized as one of the top 100 brokers in the U.S.

Leadenhall, LLC

Nigel Wallbank, President
 2775 North West 49 Avenue, Suite 205/354
 Ocala, FL 34482 - United States
 PHONE: (305) 632-3334
 EMAIL: NigelWallbank@msn.com



Present Chairman of Self Insurance Education Foundation (SIEF), past Chairman of SIIA.
 Best Life Insurance member of B.O.D.
 Specializing in Health, Workers Compensation and equine!!!!

Lockton Dunning Benefits

Kevin Seelman, Senior Vice President
 2100 Ross Avenue, Suite 1200
 Dallas, TX 75201 - United States
 PHONE: (214) 969-6155
 EMAIL: kseelman@lockton.com
 WEB: www.lockton.com/offices/dallas



At Lockton Dunning Benefits, we specialize in health and welfare brokerage and consulting services. We have developed our core values, vision and philosophies by valuing partnerships, fostering innovation, maintaining a sense of urgency and building expertise to meet the changing demands of clients.

Marsh & McLennan Agency

Sarah Delaney, Vice President, Analytic Services
 300 Cherapa Place, Suite 601
 Sioux Falls, SD 57103 - United States
 PHONE: (800) 584-7054
 EMAIL: Sarah.Delaney@marshmma.com
 WEB: www.marshmma.com



With 120 offices located across the U.S. and Canada and the backing of the world's largest insurance broker, Marsh & McLennan Agency has the geographic presence and deep bench strength to deliver world class employee benefits and risk management solutions to the middle-market with high-touch, local service.

MCA Administrators, Inc.

Charles Davidson, President
 1910 Cochran Road, Suite 605
 Pittsburgh, PA 15220 - United States
 PHONE: (412) 638-3694
 EMAIL: ced@mcoa.com
 WEB: www.mcaadministrators.com



SBA Certified Small Woman Owned Business. TPA for over 40 years. Processes all lines of medical, dental, vision, FSA, HRA, Taft Hartley, UR/UM. Willing to act as subcontractor/vendor for RFPs requiring minority or women owned participation.

Murray Securus

Maureen Pfeiffenberger, Vice President, Client Consulting
 454 New Holland Avenue
 Lancaster, PA 17608 - United States
 PHONE: (717) 735-3070
 EMAIL: mpfeiffenberger@murrayins.com
 WEB: www.murrayins.com



Our dedicated team serves as your trusted advisor in helping develop a 3-5 year strategic benefit plan. We counsel on plan design, employee communications and wellness initiatives to help you sustain a competitive program for you employees, while managing the cost of the program.

NewAm Health, LLC

Rick Randall, President & Co-Founder
 9096 East Bahia Drive, Suite 103
 Scottsdale, AZ 85260 - United States
 PHONE: (480) 704-4385
 EMAIL: rrandall@newamhealth.com
 WEB: www.newamhealth.com

NewAm Health changes the way health care is managed and financed, by implementing better forms of health insurance, by putting Healthcare First, Insurance Last®. Initially, NewAm Health markets innovative Rx (pharmaceutical) products, a fully transparent drug cost model and stand-alone, self-insured drug plans. NewAm offers these Rx plans in all 50 states, beginning the revolution in the way individuals obtain the medications they need.

Northshore International Insurance Services, Inc.

Stephen Murphy, Chief Executive Officer
 199 Rosewood Drive, Suite 310
 Danvers, MA 01923 - United States
 PHONE: (978) 745-6655
 EMAIL: smurphy@niis.com
 WEB: www.niis.com



Consulting, due diligence and audit verifications on behalf of self-insureds, excess insurers, MGUs, reinsurers, captives and governmental entities. Claims management, litigation support, managed care, excess claims run-off services provided by US and Canadian-based professional staff experienced in all lines of Medical, Life, Workers' Compensation and Property/Casualty coverages.

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
 P.O. Box 597
 Muskego, WI 53150 - United States
 PHONE: (414) 248-6419
 EMAIL: Anna.Mathy@nttdata.com
 WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or offshore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

Oxford Insurance Brokers, Ltd.

Duncan Hopegood, Divisional Director
 6 Bevis Marks
 London, England, EC3A 7BA - United Kingdom
 PHONE: 44 (0) 20 7220 4379
 EMAIL: Duncan.Hopegood@Oxfordinsurancebrokers.co.uk
 WEB: www.oxfordinsurancebrokers.co.uk



Oxford is a Lloyd's Broker, part of U.S. Risk, LLC. The A&H / Casualty team has extensive experience in healthcare, including Stop Loss, Personal Accident, AD&D, Student Medical, STM, Travel and Government Programs - Medicaid, Medicare and Healthy Kids. Casualty includes Workers' Compensation, Occupational Accident, Contingent Liability and Texas Non-Subscription.

Pancoast Benefits Inc.

Pat Lund, Vice President Group Benefits
 4250 Hillsboro Road
 Nashville, TN 37215 - United States
 PHONE: (615) 292-3400
 EMAIL: patl@pancoastbenefits.com
 WEB: www.pancoastbenefits.com



Pancoast Benefits is a leading provider of benefits consulting. Our goal is to provide our clients with proven expertise in consulting with a strong commitment to administrative services and technology. You will find us committed to exceptional service with a focus on detail.

PayneWest Insurance

Troy Kane, Managing Director of Benefit Planning
 3289 Gabel Road, P.O. Box 30638
 Billings, MT 59102 - United States
 PHONE: (406) 238-1990
 EMAIL: tkane@paynewest.com
 WEB: www.paynewest.com



We've made a science out of analyzing health plan risks. We dive in to the chronic conditions affecting your employees and we obsess over identifying ways to control claims costs and promote healthy lifestyles that minimize potential future health catastrophes. Then we put ideas to work, that include short and long term goals. We employ a three to five year strategy that demonstrates the difference we're making – not only for the health of your employees, but also for the health of your bottom line.

PharmPix Corporation

Carmen Mendez, Sales & Account Services Director
 3340 Peachtree Road, Suite 1800
 Atlanta, GA 30326 - United States
 PHONE: (404) 566-2000
 EMAIL: cmendez@pharmpix.com
 WEB: www.pharmpix.com



PharmPix Corp is a pharmacy benefit management (PBM) company offering services to health plans, insurers, employers and union groups, government health programs and to Pharmacy Benefit Managers. The company is focused on controlling pharmacy benefit costs, and impacting medical cost through applied clinical expertise, using our state-of-the-art proprietary technology called OneArk. This claims adjudication and ancillary PBM applications platform is the key for PharmPix's proactive and preventive approach that is triggered at the point-of-sale, even before the prescription is dispensed, generating accurate alerts, which address the inefficiencies inherent in most PBM offerings. This is the most efficient and effective quality and cost control approach. Find out how we have changed the way PBM's do business.

Pritchard & Jerden

Brian Olsen, Employee Benefits Advisor
 950 East Paces Ferry Road, Suite 2000
 Atlanta, GA 30326 - United States
 PHONE: (404) 832-8641
 EMAIL: bolsen@pjins.com
 WEB: www.pjins.com



At Pritchard & Jerden, we take a strategic, proactive approach to risk management and insurance for all size companies. We have a high-visibility process, experienced people, and forward-thinking resources to make your broker experience one that you would recommend to your peers.

Professional Reinsurance Marketing Services, Inc.

Thomas Belding, President
 10917 Old River Trail
 Edmond, OK 73013 - United States
 PHONE: (405) 771-5115
 EMAIL: tom.belding@premsinc.net



We provide marketing services representing a number of quality established MGU's and Reinsurance Carriers assisting Third Party Administrators and Brokers in placing Medical Stop-Loss Insurance. We partner with various cost containment vendors to ensure they are saving their clients Claims Dollars thereby reducing the overall costs to their Plans. We also are General Agents for a number of carriers assisting Brokers with their Life, AD&D, Dental, STD, LTD and Vision Plans.

Remedy Analytics, Inc.

Mark Bingham, Chief Marketing Officer
 234 West Florida Street, Suite 150
 Milwaukee, WI 53204 - United States
 PHONE: (516) 967-0320
 EMAIL: mark.bingham@remedyanalytics.com
 WEB: www.remedyanalytics.com



Recognizing the prescription drug chain is broken – not by accident, but by design, Remedy created PharmaLogic™. This first-of-its-kind technology monitors 100% of Rx claims producing an “MRI” of complex Rx spend, saving millions of dollars, and uncovering actionable information for population health with zero changes to the existing benefit program.

Renalogic

Jim Wachtel, Executive Vice President, Sales and Marketing
 22601 North 19th Avenue, Suite 230
 Phoenix, AZ 85027 - United States
 PHONE: (623) 594-3060
 EMAIL: solutions@renalogic.com
 WEB: www.renalogic.com



Renalogic has led the industry for 17 years in dialysis cost containment. Now we are changing how employers think about dialysis. Cost savings is important but cost avoidance is better. Contact us today about our Chronic Kidney Disease Management Program.

Resolution Reinsurance Intermediaries, LLC

Jeffrey Parrish, President
 4408 Forest Drive, Suite 202
 Columbia, SC 29206 - United States
 PHONE: (803) 738-9088
 EMAIL: jparrish@resolutionre.com
 WEB: www.resolutionre.com



ResRe specializes in traditional A&H and property reinsurance placements. We are also a leading producer and program manager for supplemental medical plans in the United States.

Risk & Insurance Consulting Services

Jamie Brown, Vice President
 5500 Lilburn Stone Mountain Road, Suite B
 Stone Mountain, GA 30087 - United States
 PHONE: (770) 923-3133
 EMAIL: jamie.brown@rics-reinsurance.com
 WEB: www.rics-reinsurance.com



RICS is an independent, reinsurance intermediary bringing value-added, innovative solutions to make clients more successful. Our expertise spans across a wide range of products for MGUs, Carriers, Reinsurers, TPAs, MEWAs, Association Health Plans, Employer Groups, and Captives. Our commitment to client-focused service enables RICS to deliver exceptional risk transfer and insurance solutions.

Risk Strategies

Liz Mariner-Ford, Senior Vice President
 10 South 5th Street, Suite 900
 Minneapolis, MN 55402 - United States
 PHONE: (612) 766-9782
 EMAIL: lmariner-ford@risk-strategies.com
 WEB: www.risk-strategies.com/reinsurance



As the Reinsurance Team of Risk Strategies' National Health Care Practice, we are intermediaries/consultants with seasoned expertise in the life, accident, health, disability, stop loss and special risk markets. Our experience makes us knowledgeable and connected. Our culture makes us nimble and responsive. We combine a deep understanding of the global reinsurance industry with an in-depth knowledge of your business to help you solve your challenges and create new opportunities. Our know-how and connections bring you the right solutions.

RMC Group

Ashley Simpson, Marketing Manager
27200 Riverview Center Boulevard, #311
Bonita Springs, FL 34134 - United States
PHONE: (239) 298-8210
EMAIL: asimpson@rmcgp.com
WEB: www.rmcgp.com



RMC Group is an international provider of insurance, risk management, retirement and actuarial consulting services. From around the globe, our professionals help advisors, employers, and individuals anticipate, quantify, and understand the risks they face. We work with clients of all sizes to define, design, and deliver solutions to better manage risk.

SGRisk, LLC

E. James Stergiou, Chairman & Chief Executive Officer
1050 Wall Street West, Suite 610
Lyndhurst, NJ 07071 - United States
PHONE: (201) 935-3434
EMAIL: santalucia@sgrisk.com
WEB: www.sgrisk.com

SGRisk, a national independent actuarial top 15 firm since 1980, provides loss reserve analyses and regulatory certifications, profitability projections, financial forecasting, rate development, reinsurance purchase recommendations, underwriting and claims auditing and management reports for all coverages to a variety of clients – mathematical and understandable!

We make sense from your statistics!

Spring Consulting Group

Karin Landry, Managing Partner
30 Federal Street, 4th Floor
Boston, MA 02110 - United States
PHONE: (617) 589-0930
EMAIL: insight@springgroup.com
WEB: www.springgroup.com



Spring Consulting Group, An Alera Group Company, LLC is an employee benefits, risk management and actuarial consulting firm. Spring has continuously been recognized for helping clients effectively navigate the complicated waters of employer health plans, employee disability, captive insurance, medical stop-loss and much more. Spring combines seasoned experience with youthful creativity to bring a fresh perspective to the traditional world of insurance, and ultimately enable organizations to improve their health, wealth and productivity.

Stop Loss Insurance Brokers, Inc.

Denise Doyle, President
20 Park Plaza, Suite 628
Boston, MA 02116 - United States
PHONE: (617) 542-1600
EMAIL: ddoyle@stoplossins.com
WEB: www.stoplossins.com



Insurance Brokers specializing in the placement of Stop-Loss Insurance for Self-Funded employers. Full services include tracking, reporting and filing of all stop-loss claims.

Strategic Underwriting Solutions, LLC

Thomas Frank, National Director of Sales and Marketing
2593 Development Drive, Suite 200
Green Bay, WI 54311 - United States
PHONE: (630) 696-1875
EMAIL: tfrank@stratuw.com
WEB: www.strategicunderwritingsolutions.com



Strategic Underwriting Solutions is a full-service MGU and consultant, providing a wide range of stop-loss products and services to the self-funded marketplace. SUS brings unparalleled expertise in the underwriting of level-funded and traditional stop loss coverages for employer groups of all sizes as well as the development of customized solutions for MEWAs, block acquisitions, Captives, and other specialized markets. With 25+ years of experience, up-to-date technology and top-rated carrier and reinsurer partners, SUS offers “best-in-class” service and support to meet all your underwriting, compliance, and consulting needs.

The Phia Group, LLC

Adam Russo, Esq., Chief Executive Officer
163 Bay State Drive
Braintree, MA 02184 - United States
PHONE: (781) 535-5622
EMAIL: arusso@phiagroup.com
WEB: www.phiagroup.com



The Phia Group's mission is to reduce the cost of healthcare with innovative technologies, legal expertise, and focused, flexible customer service. The Phia Group is an experienced provider of healthcare cost containment techniques, offering comprehensive recovery, plan document, and consulting services designed to control plan expenses and protect plan assets.



UTILIZATION REVIEW/ CASE MANAGEMENT

American Health Holding, Inc.

Nichole Jones, Sales and Strategy Consultant
7400 West Campus Road
New Albany, OH 43054 - United States
PHONE: (866) 614-4244
EMAIL: ahhinfo@ahhinc.com
WEB: www.americanhealthholding.com



American Health Holding, Inc. is a URAC-accredited, national medical management company providing comprehensive, integrated solutions that support millions of members across the health care continuum. American Health delivers health care cost savings through flexible solutions, clinical expertise, leading proprietary technology and advanced reporting, while improving the quality of care.

Aratai International, LLC

Sheryl Wainwright, President/Chief Executive Officer
P.O. Box 911682
St. George, UT 84791 - United States
PHONE: (888) 448-2470
EMAIL: sheryl.wainwright@arataiinternational.com
WEB: www.arataiinternational.com



Aratai International provides expert utilization management, case management, claims audit, data analysis, and predictive modeling services to self-funded insurers and captives. Our team of highly experienced staff have provided services for over 20-years, and we invest time in understanding each organizations goals, and we customize services to meet your needs.

ASCENDpbm

Rob Church, Vice President, Sales - East
6480 Technology Avenue, Suite A-103
Kalamazoo, MI 49009 - United States
PHONE: (833) 200-5040
EMAIL: r.church@ascendpbm.com
WEB: www.ASCENDpbm.com

ASCEND transforms your strategic advantage by collaborating across the healthcare continuum to align diagnostics and therapeutics with prescribing to drive better clinical outcomes and superior value for all. Specializing in pharmacy benefits, ASCEND delivers innovative, patient-focused solutions to contain cost, revolutionize spend, and optimize patient outcomes.

CompAlliance

Linda Van Dillen, Vice President Communications
6700 Antioch Road, Suite 460
Merriam, KS 66204 - United States
PHONE: (913) 815-6162
EMAIL: lvandillen@compalliance.com
WEB: www.CompAlliance.com



CompAlliance is a URAC accredited provider of Medical and Vocational Case Management, UR/UM, 24/7 Triage, Transitional Duty, Ergonomic Assessment, Surgical Cost Projections, Bill Review, PPO Networks and Data Analytics. We provide these services in an ethical, collaborative, cost-effective manner, benefiting all stakeholders.



- Consulting
- Case Management
- Big and Small Data Analysis & Predictive Modeling
- Claims Audits
- Risk Management



customerservice@arataiinternational.com
www.arataiinternational.com

Call Us Toll Free: (888) 448-2470

Aratai International provides services to build and develop cost-effective and high quality healthcare strategies. We invest time in understanding your business goals, and we develop programs to help you reach them. We are committed to developing strong business relationships by exceeding your expectations.

MEDICAL LEGAL | CONSULTING | MANAGEMENT | DATA ANALYSIS

UTILIZATION REVIEW/ CASE MANAGEMENT

Considine & Associates HealthClaim Solutions®

James Considine, MD, MBA, President and Chief Executive Officer
25401 Cabot Road, Suite 200
Laguna Hills, CA 92653 - United States
PHONE: (949) 470-1800
EMAIL: jimconsidine@healthclaim.net
WEB: www.healthclaim.net



Considine & Associates HealthClaim Solutions® provides exceptional medical claim solutions for group health, workers' comp and excess payers. Medical appropriateness, cost analysis and individualized claim payment recommendations are provided in the setting of a URAC-accredited IRO. Hospital/facility bill review is provided on a flat-fee non-contingent basis.

EHO

Nicholas Opalich, Chief Executive Officer
400 East Central Avenue
Belton, TX 76513 - United States
PHONE: (800) 650-1817
EMAIL: support@ehorx.com
WEB: www.ehorx.com



Founded in 1993, EHO combines technology with exceptional customer support to manage patient/member Rx benefit programs while providing innovative solutions to control plan costs. EHO supports its self funded clients by leveraging its proprietary, cloud-based PBM360™ claims processing platform and constructing custom plan designs tailored to its clients' needs.

Gilsbar

Doug Layman, President of Health & Life
2100 Covington Centre
Covington, LA 70433 - United States
PHONE: (800) 445-7227
EMAIL: gilsbarmarketing@gilsbar.com
WEB: www.Gilsbar.com



For more than half a century, Gilsbar has offered services and solutions for businesses looking for happier constituents and healthier bottom lines. As one of the nation's largest privately held health and benefits management organizations, Gilsbar delivers an unwavering commitment to partnerships guided by a corporate vision focused on the clients we serve—employers, brokers, consultants, affinity groups, insurance carriers and more. These professionals choose Gilsbar for our innovation, ingenuity, knowledge and world-class service. Our expertise makes Gilsbar the trusted choice for clients across the nation.

HealthSmart

Ron Wozny, Vice President of Marketing
222 West Las Colinas Boulevard, Suite 500N
Irving, TX 75039 - United States
PHONE: (214) 574-2362
EMAIL: ron.wozny@healthsmart.com
WEB: www.healthsmart.com



HealthSmart is one of the largest third party administrators of self-funded health plans and the premier provider of innovative, customizable healthcare and claims solutions for employers, brokers and payers. We offer benefit administration, pharmacy solutions, provider networks, care management and wellness programs, as well as claims and administration services for property, casualty and workers' compensation.

UTILIZATION REVIEW/ CASE MANAGEMENT

Hines & Associates, Inc.

Anna Hansen, CSFS®, Director of Sales and Client Solutions
115 East Highland Avenue
Elgin, IL 60120 - United States
PHONE: (800) 735-1200 Ext. 3702
EMAIL: ahansen@hinesassoc.com
WEB: www.hinesassoc.com



Hines & Associates, Inc. celebrates over 30 years! Independent, leader in Medical Management. Stop Loss preferred due to Consistent Results. Customized services. Excellence in Total Population Management. Precertification/Utilization Management, Advocacy and Care Coordination, Specialty Case Management, Healthy Tomorrows Prevention, Chronic Condition Management, Reference Base Price Coordination, Onsite Lab and Biometric Screenings; URAC accredited.

MCA Administrators, Inc.

Charles Davidson, President
1910 Cochran Road, Suite 605
Pittsburgh, PA 15220 - United States
PHONE: (412) 638-3694
EMAIL: ced@mcoa.com
WEB: www.mcaadministrators.com



SBA Certified Small Woman Owned Business. TPA for over 40 years. Processes all lines of medical, dental, vision, FSA, HRA, Taft Hartley, UR/UM. Willing to act as subcontractor/vendor for RFPs requiring minority or women owned participation.

MCM Solutions for Better Health

Gloria Mejia, Director of Client Services
200 West Monroe Street, Suite 1850
Chicago, IL 60606 - United States
PHONE: (800) 367-9938 Ext. 224
EMAIL: gmejia@medicalcost.com
WEB: www.medicalcost.com



Are you positive that the health care benefits you are receiving are right for you? MCM Solutions for Better Health takes pride in our seamless implementation of progressive solutions for our clients. Our 30 years of experience consisting of utilization management, case management, disease management, and wellness programs gives our clients access to absolute optimal health care. With our history of longevity in the industry, we have established successful relationships with the best-in-class TPAs, brokers, reinsurance carriers, reference-based pricing and cost containment companies across the U.S. The ability to work closely with our vendor partners gives us the unique opportunity to create the optimum comprehensive healthcare solution for our clients. Let us do the work for you! Learn more about MCM Solutions for Better Health at www.medicalcost.com.

MedWatch, LLC

Nancy Aguirre, Manager Business Support & Medical Bill Review
400 Colonial Center Parkway, Suite 320
Lake Mary, FL 32746 - United States
PHONE: (321) 249-9172
EMAIL: nancy.aguirre@urmedwatch.com
WEB: www.urmedwatch.com



MedWatch provides URAC Accredited Population Health Management services for Utilization, Case and Disease Management, plus innovative cost saving solutions that include bundled programs for MH/SA-Pharmaceutical Treatments-Surgical procedures. Additional ancillary services addressing industry needs include Member Concierge, RBP, Medical Transportation Cost Management, ESRD, Kidney Care, Diabetic Monitoring and more.

MINES and Associates, Inc.

Dani Kimlinger, Chief Executive Officer
10367 West Centennial Road
Littleton, CO 80127 - United States
PHONE: (800) 873-7138
EMAIL: dckimlinger@minesandassociates.com
WEB: www.minesandassociates.com



MINES & Associates is a national behavioral healthcare firm with almost 40 years of experience providing cost-saving managed care and risk management strategies. Our Specialty Network of Behavioral Health providers reduces healthcare costs for organizations of any size or industry.

Nova Healthcare Administrators

Todd Martin, National Sales Director
6400 Main Street, Suite 210
Buffalo, NY 14221 - United States
PHONE: (716) 932-5105
EMAIL: tmartin@novahealthcare.com
WEB: www.novahealthcare.com



Nova offers personalized service with a tailored approach to cost management and customized, actionable strategies to improve health plan performance. Beyond traditional administrative services, Nova supports plans with DPC and RPB leveraging in-house medical management, HSA, FSA and HRA products. Nova also provides a variety of private-labeled solutions.

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
P.O. Box 597
Muskego, WI 53150 - United States
PHONE: (414) 248-6419
EMAIL: Anna.Mathy@nttdata.com
WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or offshore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

OptiMed Health Partners

Rusti Greis, Director, Industry Relations & Market Access
6480 Technology Avenue, Suite A
Kalamazoo, MI 49009 - United States
PHONE: (877) 232-2857
EMAIL: rgreis@optimedhealthpartners.com
WEB: www.OptiMedHealthPartners.com



OptiMed Health Partners specializes in ensuring competitive and innovative cost containment strategies focused on specialty pharmacy and clinical programs that not only minimize the price you pay, but maximizes the value you receive.

UTILIZATION REVIEW/ CASE MANAGEMENT

Orchard Medical Consulting

Christine Cody, National Sales Executive

P.O. Box 54846

Phoenix, AZ 85078 - United States

PHONE: (480) 848-7210

EMAIL: jtincker@orchardmed.com

WEB: www.orchardmed.com

Orchard Medical Consulting is an industry leader for outcome driven case management and award winning customer service in the Southwest. As an unbundled case management provider, we offer services ranging from field case management and catastrophic assignment to return to work coordination; saving our workers compensation clients valuable time and money.

Payer Compass

Kellie Jackson, Vice President, Sales and Client Engagement

5800 Granite Parkway, Suite 450

Plano, TX 75024 - United States

PHONE: (833) MY.PAYER

EMAIL: info@payercompass.com

WEB: www.payercompass.com



Follow the leader in innovative reimbursement strategy. We provide healthcare cost containment solutions with best-of-breed technology for Medicare, Medicaid, Commercial and RBP plans. We champion the initiatives of Third-Party Administrators, Self-Insured Employers, Benefit Advisors, Health Plans and Stop-Loss Carriers, building trust and credibility with plan savings of 65%+.

Prairie States Enterprise, Inc.

Felicia Wilhelm RN, Chief Executive Officer

35 E Wacker Drive Suite 3200

Chicago, IL 60601 - United States

PHONE: (312) 464-1888

EMAIL: fwilhelm@prairieontheweb.com

WEB: www.prairieontheweb.com



Health Benefit Plan Third Party Administration (TPA) Services for Self-Insured Organizations with Health Management Services by RNs, Wellness Programs, Consulting, Data Analytics, Risk Mitigation & Predictive Modeling. Services include Medical, Dental, Vision, Disability, Hospital Bill Audit, and more. Trend maintained at 2.6% for 10 years. 99% financial accuracy rate guaranteed.

Renalogic

Jim Wachtel, Executive Vice President, Sales and Marketing

22601 North 19th Avenue, Suite 230

Phoenix, AZ 85027 - United States

PHONE: (623) 594-3060

EMAIL: solutions@renalogic.com

WEB: www.renalogic.com






Renalogic has led the industry for 17 years in dialysis cost containment. Now we are changing how employers think about dialysis. Cost savings is important but cost avoidance is better. Contact us today about our Chronic Kidney Disease Management Program.



Dialysis costs
aren't inevitable.
They're avoidable.

CONTACT US TODAY TO GET
YOUR FREE RISK ANALYSIS

Our services include:

-  Data Analysis and Risk Prediction
-  Chronic Kidney Disease and Diabetes Management
-  Dialysis Cost Containment

Learn more at renalogic.com

renalogic

The Health Plan

Richard Legg, Vice President
1110 Main Street
Wheeling, WV 26003 - United States
PHONE: (740) 699-6260
EMAIL: rlegg@healthplan.org
WEB: www.healthplan.org



We are a fast growing TPA as well as an insurance carrier, offering fully insured plans, doing government programs administration. Our clinical services are best class in the industry, along with our claims processing, customer service. We have our own Behavioral Health Unit, our own Prescription Benefit Manager.

Valenz, formerly United Claim Solutions

Rob Gelb, Chief Revenue Officer
23048 North 15th Avenue
Phoenix, AZ 85027 - United States
PHONE: (866) 762-4455
EMAIL: rgelb@valenzhealth.com
WEB: www.valenzhealth.com



To deliver the industry's first complete health administrative ecosystem, Valenz™ brings together provider networks, care management, claims management and assurance services on a single source, end-to-end analytics platform. This fully integrated solution provides a smarter way to manage risks, lower per-employee healthcare costs, and improve quality of care.

10 FINANCIAL SERVICES



Advanced Medical Strategies

Stacy Borans, Chief Medical Officer
50 Salem Street, Building A
Lynnfield, MA 01940 - United States
PHONE: (781) 224-9711
EMAIL: stacy.borans@mdstrat.com
WEB: www.mdstrat.com



Advanced Medical Strategies is the leader in strategic intelligence software for clarity into complex claims. We solve affordability of care issues with a targeted focus on Specialty Pharmaceuticals, Catastrophic Diagnoses and Medical Implants. AMS' Predict Suite combines technology, clinical expertise, financial insight and data science into an easy to deploy, subscription-based service that brings strategic intelligence and risk mitigation to high cost claims issues.

Ansley Capital Group

Russ Burks, Managing Director
465 West Coleman Boulevard, Suite 202
Charleston, SC 29464 - United States
PHONE: (630) 579-1683
EMAIL: russburks@ansleycapital.com
WEB: www.ansleycapital.com



Ansley Capital Group is a boutique investment bank focused on the self-funded employer. Ansley specializes in private placements, recapitalizations, mergers, acquisitions, debt financing, and executive search.

ECHO Health, Inc.

Thomas Penko, Brand Manager
810 Sharon Drive
Westlake, OH 44145 - United States
PHONE: (888) 834-3511
EMAIL: info@EchoHealthinc.com
WEB: www.EchoHealthinc.com



ECHO® offers efficient, cost-effective payment solutions for healthcare plan payers. With over 20 years of related experience, ECHO Health, Inc.'s one-of-a-kind ERISA, HIPPA and CORE compliant payment solution CONSOLIDATES multiple financial obligations into single provider payments, DELIVERS payments and EOBs electronically, and REWARDS your bottom line from day one.

Madison Scottsdale

Anjanette Fowler, Managing Director/Portfolio Manager
8777 North Gainey Center Drive, Suite 220
Scottsdale, AZ 85258 - United States
PHONE: (480) 596-3338
EMAIL: anj@madisonscottsdale.com
WEB: www.madisonscottsdale.com

Managing assets for insurance companies, SIG's, Captives, RRG's and other risk transfer entities has been our sole focus for over 23 years. We provide customized Enterprise Risk balanced solutions in fixed income, equity, and alternative strategies built upon company specific financial and operational considerations, investment goals, and risk tolerances.



Excellence in Insurance Asset Management



Comprehensive
investment
solutions
customized to fit
your needs.

Expertise in managing
for all types and sizes of
insurance companies or
risk related entities

Enterprise Risk
Management focused
solutions

Additional investment
related services and
support

Fixed income, equity and
alternatives expertise

Direct interface with
portfolio managers

24/7 online investment
and statutory accounting

800-767-8020 | 480-596-3338

info@madisonscottsdale.com | madisonscottsdale.com

Madison Scottsdale is the insurance asset management division of Madison Investment Advisors, LLC.

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
 P.O. Box 597
 Muskego, WI 53150 - United States
 PHONE: (414) 248-6419
 EMAIL: Anna.Mathy@nttdata.com
 WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or off-shore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

Opus Investment Mangement

Kevin Seabury, Director Business Development
 440 Lincoln Street
 Worcester, MA 01653 - United States
 PHONE: (508) 855-3112
 EMAIL: kseabury@opusinvestment.com
 WEB: www.opusinvestment.com



Opus Investment Management is dedicated to consistent investment performance, tailored to the specific needs and risk appetite of the clients we serve. Opus strives to empower its clients to become strong advocates for their portfolios, while we navigate operating constraints, regulatory issues, and rating agency considerations.

Opus MedStrategies

Heather Ingram, Director of Marketing
 Oak View I, Suite 260 1165 Sanctuary Parkway
 Alpharetta, GA 30009 - United States
 PHONE: (877) 746-6535
 EMAIL: heather.ingram@opusmedstrategies.com
 WEB: www.opusmedstrategies.com



Opus MedStrategies, Inc. delivers valuable programs to healthcare Payers that accompany the Patient Journey to guide cost-effective, quality healthcare worldwide. We offer Directional Care, Care Insights and Cost of Care programs to ensure we are moving healthcare forward for all stakeholders.

SGRisk, LLC

E. James Stergiou, Chairman & Chief Executive Officer
 1050 Wall Street West, Suite 610
 Lyndhurst, NJ 07071 - United States
 PHONE: (201) 935-3434
 EMAIL: santalucia@sgrisk.com
 WEB: www.sgrisk.com

SGRisk, a national independent actuarial top 15 firm since 1980, provides loss reserve analyses and regulatory certifications, profitability projections, financial forecasting, rate development, reinsurance purchase recommendations, underwriting and claims auditing and management reports for all coverages to a variety of clients – mathematical and understandable!

We make sense from your statistics!

The Health Plan

Richard Legg, Vice President

1110 Main Street

Wheeling, WV 26003 - United States

PHONE: (740) 699-6260

EMAIL: rlegg@healthplan.org

WEB: www.healthplan.org



We are a fast growing TPA as well as an insurance carrier, offering fully insured plans, doing government programs administration. Our clinical services are best class in the industry, along with our claims processing, customer service. We have our own Behavioral Health Unit, our own Prescription Benefit Manager.

Zelis Healthcare

Rita Ferrari, Senior Director of Enterprise Marketing

2 Crossroads Drive

Bedminster, NJ 07921 - United States

PHONE: (888) 311-3505

EMAIL: rita.ferrari@zelis.com

WEB: www.zelis.com



Zelis Healthcare is a healthcare technology company and market-leading provider of integrated healthcare cost management and payments solutions including network analytics and design, network access and cost management, claims cost management and electronic payments to payers, healthcare providers and consumers in the medical, dental and workers' compensation markets.

11 ATTORNEYS, ACTUARIES, ACCOUNTANTS, & AUDITORS



Aeromedevac, Inc. Air Ambulance

Michael Weiland, Director of Business Development
1860 Joe Crosson Drive, Hangar I
El Cajon, CA 92020 - United States
PHONE: (800) 462-0911
EMAIL: michael@aeromedevac.com
WEB: www.aeromedevac.com



National and international air ambulance service. Eliminate Assignment of Benefit billing risk. All cases quoted in advance in full. Medical, surgical, behavioral health, trauma patients. Intensive & critical care. Dedicated air ambulances & medical teams. FAA Air Carrier #F09A4761.

Brady, Connolly & Masuda, P.C.

Peter Stavropoulos, Attorney at Law
10 S. LaSalle Street, Suite 900
Chicago, IL 60603 - United States
PHONE: (312) 425-3131
EMAIL: pstavropoulos@bcm-law.com
WEB: www.bcm-law.com



Brady, Connolly & Masuda, P.C. provides strong representation for Self-Insureds defending workers' compensation claims and civil litigation matters in Illinois, Missouri and Wisconsin.

Casualty Actuarial Consultants, Inc.

Ed Costner, President
7000 Executive Center Drive, Suite 312
Brentwood, TN 37027 - United States
PHONE: (615) 371-5339
EMAIL: ecostner@caci1.com
WEB: www.caci1.com



Casualty Actuarial Consultants, Inc. has been serving the self-insurance and alternative risk communities for over 30 years. Our staff includes six credentialed actuaries with over 200 years of combined experience. Available services include Loss Reserve Determinations, Loss Projections and Rate Analyses, Captive Feasibility Studies, Expert Witness Reviews, and Excess Limits Analyses.

Contribution Health

Rick Burd, FSA, MAAA, President
930 Red Rose Court, Suite 102
Lancaster, PA 17601 - United States
PHONE: (717) 394-4488
EMAIL: rburd@contributionhealth.com
WEB: www.contributionhealth.com



Contribution Health helps employers manage the high cost and complexity of providing employee benefits by offering specialty actuarial, software, and compliance services for risk management, data analysis, legal compliance, and stop loss purchasing strategies. We work with licensed producers and brokers, human resources consultants, ACO's, risk pools, and third party administrators as their behind-the-scenes employee benefit subject matter experts providing compliance and actuarial services.

ATTORNEYS, ACTUARIES, ACCOUNTANTS, & AUDITORS

11

Corporate Benefit Audits, a division of Risk Strategies Company

Kevin Egan, Vice President

21 High Street Suite 202

North Andover, MA 01845 - United States

PHONE: (508) 847-6000

EMAIL: kegan@getcba.com

WEB: www.getcba.com



CBA provides health claim auditing services within the medical stop loss, managed care and small group health fully insured markets. For over 25 years we have saved millions of claim dollars for our regarded client base. Clients include Reinsurers, Carriers, MGU's, TPA's & Employer groups.

CRI

Craig Snell

7550 Halcyon Summit Drive

Montgomery, AL 36117 - United States

PHONE: (334) 386-5225

EMAIL: csnell@cricpa.com

WEB: www.cricpa.com



CRI's insurance industry knowledge, insight, and responsiveness ensure the delivery of timely, high-quality, and cost-effective solutions. Core services include financial statement audits, internal audits, IT security, SOC reports, regulatory consulting, claims analysis, reinsurance review and assistance, captive insurance consulting and formation, and other specialized services.

Greenberg Traurig, LLP

Fred Karlinsky, Co-Chair, Insurance Regulatory and Transactions

401 East Las Olas Boulevard, Suite 2000

Fort Lauderdale, FL 33301 - United States

PHONE: (954) 768-8278

EMAIL: karlinskyf@gtlaw.com

WEB: www.gtlaw.com



Greenberg Traurig, LLP is an international, multi-practice law firm with more than 2000 attorneys serving clients from 39 offices in the United States, Latin America, Europe, Asia and the Middle East. Our Insurance Regulatory & Transactions Group meets the needs of clients from all segments of the insurance and reinsurance industry.

Healthcare Horizons

Gary King, President

2220 Sutherland Avenue

Knoxville, TN 37919 - United States

PHONE: (865) 684-2917

EMAIL: bhealey@healthcarehorizons.com

WEB: www.healthcarehorizons.com



Healthcare Horizons is a leading expert in providing healthcare claims audit services and assessing the performance of claims payers. Our approach examines 100% of paid medical claims. We have recovered over \$200MM for our clients with uncompromising ethics and accuracy. Contact bhealey@healthcarehorizons.com.

Serving self-insured employers for 26 years.

ATTORNEYS, ACTUARIES, ACCOUNTANTS, & AUDITORS

Johnson Lambert LLP

Adam Dubuque, Partner
One Lawson Lane
Burlington, VT 05402 - United States
PHONE: (802) 383-4812
EMAIL: adubuque@johnsonlambert.com
WEB: www.johnsonlambert.com



Johnson Lambert LLP is one of the nation's largest insurance-focused CPA and consulting firms; we provide audit, tax, and advisory services to a nationwide client base, which includes 500+ insurance entity clients.

Liscord, Ward & Roy, Inc.

Paul Kinson, Consulting Actuary
530 Chestnut Street, Suite 3A
Manchester, NH 03101 - United States
PHONE: (603) 657-7055
EMAIL: pkinson@lwrinc.com
WEB: www.LWRinc.com



Liscord, Ward & Roy, Inc. is an independent casualty actuarial consulting firm serving self-insured corporations, groups, and public entities, as well as captive insurance companies. We perform actuarial reserve, funding, and retention analyses, cost and dividend allocations, and offer consulting services in data control management.

Medwise Consulting Partners, Inc.

Richard Swift
7975 North Hayden Road, Suite A-203
Scottsdale, AZ 85258 - United States
PHONE: (480) 646-9112
EMAIL: rswift@medwisepartners.com
WEB: www.medwisepartners.com



Medwise Partners provides Carriers, MGUs and Reinsurers with Risk Assessment & Medical review expertise including Medical Underwriters, Turnkey Level-Funded Programs, ACA Risk Mitigation Strategies, Underwriting Resourcing and Outsourcing: Large Group and ASO, Medical Risk Analyses, Health Risk Assessments for Small Group Self-Funded, Interim Underwriting Leadership, Financial Turn-around Programs, Association and Specialty Pool Underwriting.

Merlinos & Associates, Inc.

Scott Wellham
3274 Medlock Bridge Road
Peachtree Corners, GA 30092 - United States
PHONE: (678) 684-4871
EMAIL: swellham@merlinosinc.com
WEB: www.merlinosinc.com



Merlinos & Associates is a leading actuarial consulting firm providing expert insurance and risk advice to insurers/reinsurers, regulators, captives, risk retention groups, law firms, audit firms, brokers, agencies, municipalities, self-insured entities, and more.

Milliman, Inc.

Steve DiCenso, Consulting Actuary
80 Lambertson Road
Hartford, CT 06095 - United States
PHONE: (860) 687-0160
EMAIL: stephen.dicenso@milliman.com
WEB: www.milliman.com



Milliman is among the world's largest independent actuarial and consulting firms. The firm employs over 3,500 people, including a professional staff of over 1,600 qualified actuaries and consultants in 60 offices around the world. Milliman serves the full spectrum of business, financial, government, union, education and nonprofit organizations.

Northshore International Insurance Services, Inc.

Stephen Murphy, Chief Executive Officer
199 Rosewood Drive, Suite 310
Danvers, MA 01923 - United States
PHONE: (978) 745-6655
EMAIL: smurphy@niis.com
WEB: www.niis.com



Consulting, due diligence and audit verifications on behalf of self-insureds, excess insurers, MGUs, reinsurers, captives and governmental entities. Claims management, litigation support, managed care, excess claims run-off services provided by US and Canadian-based professional staff experienced in all lines of Medical, Life, Workers' Compensation and Property/Casualty coverages.

Oliver Wyman Actuarial Consulting

Chad Wischmeyer, FCAS, MAAA, CFA, Managing Partner, Actuarial
3560 Lenox Road, Suite 2400
Atlanta, GA 30326 - United States
PHONE: (404) 239-6422
EMAIL: chad.wischmeyer@oliverwyman.com
WEB: www.oliverwyman.com

Since 1986, Oliver Wyman's actuarial practice has assisted clients with all aspects of managing P&C, Health, and Life risks. We maintain actuarial offices across North America and Europe and employ over 200 actuaries with credentials from the CAS, the SOA, the CIA or the DAV. Oliver Wyman Group employs more than 5,000 employees worldwide.

Perr&Knight

Dean Ferdico, Principal, Director of Business Development
401 Wilshire Boulevard, Suite 300
Santa Monica, CA 90401 - United States
PHONE: (310) 230-9339 Ext. 3
EMAIL: dferdico@perrknight.com
WEB: www.PerrKnight.com

We offer comprehensive insurance operations solutions and innovative software that increases efficiency and reduces cost. From actuarial consulting and product design, to regulatory compliance, to web apps that revolutionize the way you handle state filings and statistical reporting, we aim to take care of you in every way possible. With relentless pursuit of superior service delivery and product innovation, our team of 25+ credentialed actuaries and 100+ insurance professionals can help your organization succeed in extraordinary ways. We have offices in Santa Monica, Boca Raton, the New York Metro Area, Fort Worth and Cincinnati making Perr&Knight among the largest independent actuarial and insurance consulting firms in the United States.

ATTORNEYS, ACTUARIES, ACCOUNTANTS, & AUDITORS

Pinnacle Actuarial Resources, Inc.

Laura Fromme, Marketing and Communications Coordinator
3109 Cornelius Drive
Bloomington, IL 61704 - United States
PHONE: (309) 807-2300
EMAIL: lfromme@pinnacleactuaries.com
WEB: www.pinnacleactuaries.com



Pinnacle Actuarial Resources is one of the largest property/casualty actuarial consulting firms in the U.S. Our expertise, communication and customer service help you drive better business decisions. Experts in program design, funding and loss reserve analyses, we serve self-insured clients, group captives, enterprise risk captives, RRGs and many others.

Roxborough, Pomerance, Nye & Adreani LLP

Joseph Gjonola, Esq.
5820 Canoga Avenue, Suite 250
Woodland Hills, CA 91367 - United States
PHONE: (818) 992-9999
EMAIL: jcg@rpnalaw.com
WEB: www.rpnalaw.com

RPNA's attorneys have successfully represented employers in labor, insurance, and workers' compensation bath faith disputes concerning: Adjuster claims mishandling • Collateral setting • Denial of coverage • Unreasonable delay of benefits • Reserving practices • Failure to properly investigate claims • Failure to settle within policy limits • Failure to defend • Professional negligence • and Breach of Contract.

SGRisk, LLC

E. James Stergiou, Chairman & Chief Executive Officer
1050 Wall Street West, Suite 610
Lyndhurst, NJ 07071 - United States
PHONE: (201) 935-3434
EMAIL: santalucia@sgrisk.com
WEB: www.sgrisk.com

SGRisk, a national independent actuarial top 15 firm since 1980, provides loss reserve analyses and regulatory certifications, profitability projections, financial forecasting, rate development, reinsurance purchase recommendations, underwriting and claims auditing and management reports for all coverages to a variety of clients – mathematical and understandable!

We make sense from your statistics!

Shores, Tagman, Butler & Company, P.A.

William Shores, President
17 S Magnolia Avenue
Orlando, FL 32801 - United States
PHONE: (407) 872-0744
EMAIL: cpa@shorescpa.com
WEB: www.shorescpa.com



Shores, Tagman, Butler and Company, P.A. has provided service to the insurance industry for decades. Our services include audits; tax preparation, compliance & minimization; NAIC annual statements, assistance, & preparation; management consultation; expert witness services; regulatory matters & more!

Spring Consulting Group

Karin Landry, Managing Partner
30 Federal Street, 4th Floor
Boston, MA 02110 - United States
PHONE: (617) 589-0930
EMAIL: insight@springgroup.com
WEB: www.springgroup.com



Spring Consulting Group, An Alera Group Company, LLC is an employee benefits, risk management and actuarial consulting firm. Spring has continuously been recognized for helping clients effectively navigate the complicated waters of employer health plans, employee disability, captive insurance, medical stop-loss and much more. Spring combines seasoned experience with youthful creativity to bring a fresh perspective to the traditional world of insurance, and ultimately enable organizations to improve their health, wealth and productivity.

TaylorChandler

Norman Chandler
5151 Hampstead Highstreet, Suite 200
Montgomery, AL 36116 - United States
PHONE: (334) 260-7774 Ext. 325
EMAIL: creative@ihightide.com
WEB: www.taylorchandler.com



TaylorChandler is a certified public accounting and consulting firm providing cost-effective service while maintaining the highest quality service. TaylorChandler is built upon a tradition of service, technical expertise, and innovative thinking to meet the needs of a rapidly changing world. The experience and academic credentials of our partners and staff provide clients with the expertise of a large firm, while our commitment to superior customer service offers a personal, one-on-one approach.

The Phia Group, LLC

Adam Russo, Esq., Chief Executive Officer
163 Bay State Drive
Braintree, MA 02184 - United States
PHONE: (781) 535-5622
EMAIL: arusso@phiagroup.com
WEB: www.phiagroup.com



The Phia Group's mission is to reduce the cost of healthcare with innovative technologies, legal expertise, and focused, flexible customer service. The Phia Group is an experienced provider of healthcare cost containment techniques, offering comprehensive recovery, plan document, and consulting services designed to control plan expenses and protect plan assets.

Total Claims Management, LLC

Randy Scott, President
720 Executive Park Drive, Suite 3000C
Greenwood, IN 46143 - United States
PHONE: (317) 423-2334
EMAIL: rscott@tcm4u.com

TCM specializes in audit, claim review and consulting services for the self-insurance industry. Our clients are Brokers, Carriers, Consultants, MGUs, Reinsurers and Self-funded employers. We offer our Aggregate and Specific claim review services on a temporary or permanent basis. Our staff's experience allows us to provide the highest quality of review.

ATTORNEYS, ACTUARIES, ACCOUNTANTS, & AUDITORS

Trilogy Consulting Group, Inc.

Kathy Martin-Smith, Vice President

2021 Midwest Road, Suite 200

Oak Brook, IL 60523 - United States

PHONE: (630) 953-6278

EMAIL: kmartin-smith@trilogy-consulting.com

WEB: www.trilogy-consulting.com



Trilogy is a focused consulting practice specializing in the performance of claim administration audits and operational reviews of all types - self-funded, excess loss and fully insured. Trilogy's clients include group employers, Taft-Hartley Funds, TPAs, MGUs, HMOs, Carriers, and Reinsurers. Trilogy also publishes The Trilogy Claims Administrative Handbook.

Webb & Morton, PLLC

W. Y. Alex Webb, Senior Manager

910 North Sandhills Boulevard

Aberdeen, NC 28315 - United States

PHONE: (910) 944-9555

EMAIL: alex@webbmorton.com

WEB: www.webbmorton.com



Operating in one of the fastest growing domiciles. Boutique law firm headed by Founder and former Chairman of the NCCIA. Focused on all tax aspects of business and finance, especially as relates to captive insurance companies. Mr. Webb serves as Resident Director for many captives (pure and protected cell).

Windsor Strategy Partners

David Wilson, Chief Executive Officer

777 Alexander Road, Suite 201

Princeton, NJ 08540 - United States

PHONE: (609) 275-6550

EMAIL: dwilson@wspactuaries.com

WEB: www.wspactuaries.com



Windsor Strategy Partners is a leading healthcare actuarial firm specializing in Pricing, Program Evaluation, Product Development, and Portfolio Risk Management. For over 30 years our actuaries and executives have been the firm of choice for helping companies successfully enter the healthcare business, design creative new products and position their programs for success. Companies already in the Health Care market rely on Windsor to help them design and launch new products or extend and enhance their current product offerings.



CONSUMER DRIVEN HEALTH CARE SERVICES

12

AOT Language Services

Markhabo El Nasser, Language Services Manager

3210 Lake Emma Road, Suite 2000

Lake Mary, FL 32746 - United States

PHONE: (855) 237-5537

EMAIL: languageservices@accessontime.com

WEB: www.aotlanguage.com

AOT Language Services provides professional interpretation in-person/over-the-phone, recorded statements, document translation and transcription. We offer our language services across all business sectors in more than 200 languages and dialects for all your organization's language needs.

ASCENDpbm

Rob Church, Vice President, Sales - East

6480 Technology Avenue, Suite A-103

Kalamazoo, MI 49009 - United States

PHONE: (833) 200-5040

EMAIL: r.church@ascendpbm.com

WEB: www.ASCENDpbm.com

ASCEND transforms your strategic advantage by collaborating across the healthcare continuum to align diagnostics and therapeutics with prescribing to drive better clinical outcomes and superior value for all. Specializing in pharmacy benefits, ASCEND delivers innovative, patient-focused solutions to contain cost, revolutionize spend, and optimize patient outcomes.

Competitive Health

Kimberly Darling, Chief Executive Officer & President

300 Spectrum Center Drive, Suite 400

Irvine, CA 92618 - United States

PHONE: (949) 303-8323

EMAIL: kdarling@competitivehealth.com

WEB: www.competitivehealth.com



Competitive Health develops and delivers technology-driven consultative solutions and products specializing in provider networks, virtual healthcare services, and risk management tools. We build custom mobile solutions to assist administrators, brokers, and groups to provide access to benefits and services, and reduction of claims.

Five Wishes

Joanne Eason, Vice President | Partner Relations

P.O. Box 1661

Tallahassee, FL 32302 - United States

PHONE: (850) 681-2010

EMAIL: Joanne@FiveWishes.org

WEB: www.FiveWishes.org



Five Wishes @ Work is a health incentive program that provides your employees with peace of mind in the face of serious illness for them or their loved ones. As the nation's premier advance care planning organization, Five Wishes improves patient and family satisfaction with care, reduces the cost of care, and reduces unnecessary hospitalizations.

CONSUMER DRIVEN HEALTH CARE SERVICES

Gilsbar

Doug Layman, President of Health & Life
2100 Covington Centre
Covington, LA 70433 - United States
PHONE: (800) 445-7227
EMAIL: gilsbarmarketing@gilsbar.com
WEB: www.Gilsbar.com



For more than half a century, Gilsbar has offered services and solutions for businesses looking for happier constituents and healthier bottom lines.

As one of the nation's largest privately held health and benefits management organizations, Gilsbar delivers an unwavering commitment to partnerships guided by a corporate vision focused on the clients we serve—employers, brokers, consultants, affinity groups, insurance carriers and more.

These professionals choose Gilsbar for our innovation, ingenuity, knowledge and world-class service. Our expertise makes Gilsbar the trusted choice for clients across the nation.

Green Imaging, LLC

Catherine Dickerson, Managing Counsel
2020 Albans
Houston, TX 77005 - United States
PHONE: (713) 524-9190
EMAIL: legal@greenimaging.net
WEB: www.greenimaging.net



Green Imaging is a radiologist founded full-service direct care radiology network. We offer self-funded employers and other entities access to high-quality imaging across the country, often at 1/3 or less than the average price paid for in self-funded health plan. Centralized concierge, centralized claims.

Nova Healthcare Administrators

Todd Martin, National Sales Director
6400 Main Street, Suite 210
Buffalo, NY 14221 - United States
PHONE: (716) 932-5105
EMAIL: tmartin@novahealthcare.com
WEB: www.novahealthcare.com



Nova offers personalized service with a tailored approach to cost management and customized, actionable strategies to improve health plan performance. Beyond traditional administrative services, Nova supports plans with DPC and RPB leveraging in-house medical management, HSA, FSA and HRA products. Nova also provides a variety of private-labeled solutions.

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
P.O. Box 597
Muskego, WI 53150 - United States
PHONE: (414) 248-6419
EMAIL: Anna.Mathy@nttdata.com
WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or offshore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

CONSUMER DRIVEN HEALTH CARE SERVICES

12

OptiMed Health Partners

Rusti Greis, Director, Industry Relations & Market Access
6480 Technology Avenue, Suite A
Kalamazoo, MI 49009 - United States
PHONE: (877) 232-2857
EMAIL: rgreis@optimedhealthpartners.com
WEB: www.OptiMedHealthPartners.com



OptiMed Health Partners specializes in ensuring competitive and innovative cost containment strategies focused on specialty pharmacy and clinical programs that not only minimize the price you pay, but maximizes the value you receive.

Predictive Health Partners

Jim Lewis, Founder and Chief Executive Officer
5550 Wild Rose Lane 4th Floor
West Des Moines, IA 50266 - United States
PHONE: (515) 991-5900
EMAIL: jim@predictivehealthpartners.com
WEB: www.predictivehealthpartners.com

Predictive Health Partners® reduces wasteful routine healthcare spending through predictive claims analytics, price and quality transparency engines (medical and Rx), and consumer engagement technology. Predictive Health Partners transforms an organization and their employees into efficient healthcare consumers by giving them Benjamin™ and the insight they urgently need - Price Transparency.

Teladoc Health

Paul Kowalski, Vice President & General Manager, TPA / Reseller Sales
2 Manhattanville Road
Purchase, NY 10577 - United States
PHONE: (813) 326-2396
EMAIL: pkowalski@teladochealth.com
WEB: www.teladochealth.com



Teladoc Health is the global virtual care leader, offering the only comprehensive virtual care solution spanning telehealth, expert medical, and licensed platform services. Teladoc Health serves the world's leading insurers, employers, and health systems and helps millions of people around the world resolve their healthcare needs with confidence. Learn more at TeladocHealth.com.

The Health Plan

Richard Legg, Vice President
1110 Main Street
Wheeling, WV 26003 - United States
PHONE: (740) 699-6260
EMAIL: rlegg@healthplan.org
WEB: www.healthplan.org



We are a fast growing TPA as well as an insurance carrier, offering fully insured plans, doing government programs administration. Our clinical services are best class in the industry, along with our claims processing, customer service. We have our own Behavioral Health Unit, our own Prescription Benefit Manager.

CONSUMER DRIVEN HEALTH CARE SERVICES

The Phia Group, LLC

Adam Russo, Esq., Chief Executive Officer

163 Bay State Drive
Braintree, MA 02184 - United States
PHONE: (781) 535-5622
EMAIL: arusso@phiagroup.com
WEB: www.phiagroup.com



The Phia Group's mission is to reduce the cost of healthcare with innovative technologies, legal expertise, and focused, flexible customer service. The Phia Group is an experienced provider of healthcare cost containment techniques, offering comprehensive recovery, plan document, and consulting services designed to control plan expenses and protect plan assets.

Valenz, formerly United Claim Solutions

Rob Gelb, Chief Revenue Officer

23048 North 15th Avenue
Phoenix, AZ 85027 - United States
PHONE: (866) 762-4455
EMAIL: rgelb@valenzhealth.com
WEB: www.valenzhealth.com



To deliver the industry's first complete health administrative ecosystem, Valenz™ brings together provider networks, care management, claims management and assurance services on a single source, end-to-end analytics platform. This fully integrated solution provides a smarter way to manage risks, lower per-employee healthcare costs, and improve quality of care.



CAPTIVE MANAGEMENT SERVICES

13

Active Captive Management

Michael McKahan, Chief Operations Officer
24422 Avenida de la Carlota, Suite 400
Laguna Hills, CA 92653 - United States
PHONE: (949) 727-0155
EMAIL: mmckahan@activecaptive.com
WEB: www.activecaptive.com



Since 2005, Active Captive Management has assisted companies like yours design and develop alternative risk transfer solutions in multiple industries. Whether your needs are better suited to a domestic captive or an offshore entity; Active Captive Management's team can provide a turnkey captive solution.

Advantage Insurance Management

Les Boughner, Chairman
12 Gillon Street
Charleston, SC 29401 - United States
PHONE: (312) 315-3166
EMAIL: l.boughner@aihusa.com
WEB: www.aihusa.com



Advantage's Business Insurance group specializes in the creation of customized risk finance, risk protection and risk transfer solutions for domestic and international businesses using captive insurers, Risk Retention Groups, and other alternative risk transfer methods. Advantage has offices in Charleston, SC, Burlington, Vermont, Phoenix, AZ, Cayman and Puerto Rico.

Aeromedevac, Inc. Air Ambulance

Michael Weiland, Director of Business Development
1860 Joe Crosson Drive, Hangar I
El Cajon, CA 92020 - United States
PHONE: (800) 462-0911
EMAIL: michael@aeromedevac.com
WEB: www.aeromedevac.com



National and international air ambulance service. Eliminate Assignment of Benefit billing risk. All cases quoted in advance in full. Medical, surgical, behavioral health, trauma patients. Intensive & critical care. Dedicated air ambulances & medical teams. FAA Air Carrier #F09A4761.

Aon - Risk, Retirement and Health

Bob Black, Executive Managing Director
200 East Randolph Street, 11th Floor
Chicago, IL 60601 - United States
PHONE: (312) 381-5344
EMAIL: Robert.Black@AonBenfield.com
WEB: www.aon.com



Aon delivers risk, capital and partnership solutions across the healthcare landscape. Driven by data and analytics, we help insurers, MGUs, TPAs, captives and health plans/systems develop health strategies, including Employer Stop Loss, by analyzing exposures and designing optimal structures to manage risk levels and achieve growth objectives.

Arsenal

Norman Chandler, President
 5151 Hampstead Highstreet
 Montgomery, AL 36109 - United States
 PHONE: (855) 250-5550
 EMAIL: creative@ihightide.com
 WEB: www.captivesusa.com



Arsenal has been an industry leader in alternative risk management for over thirteen years. With extensive experience in alternative risk programs, we partner with you to take control of your insurance and risk management requirements. Whether a captive or risk retention group, Arsenal is your valued partner.

Artex Risk Solutions

Christine Mikel, Vice President Marketing & Promotion
 2850 Golf Road
 Rolling Meadows, IL 60008 - United States
 PHONE: (630) 438-1560
 EMAIL: christine_mikel@artexrisk.com
 WEB: www.artexrisk.com



Artex is a solutions company providing a full range of alternative risk management solutions created for our clients' individual challenges. Artex operates in over 30 domiciles and has staff in 15 international offices. We have the proven capacity to continue to supply a needed alternative to the traditional insurance market.

Atlas Insurance Management

Martin Eveleigh, Chairman
 7301 Carmel Executive Park
 Charlotte, NC 28226 - United States
 PHONE: (704) 945-6620
 EMAIL: jellington@atlascaptives.com
 WEB: www.atlascaptives.com



As a leading independent insurance management firm, Atlas Insurance Management focuses on creating innovative captive insurance strategies for all kinds of companies and on delivering superior personal service in all the domiciles in which we operate. Enthusiasm, depth of experience and consistent performance are hallmarks of Atlas's captive management services.

Berkley Accident and Health

Brad Nieland, President
 2445 Kuser Road
 Hamilton Square, NJ 08690 - United States
 PHONE: (609) 584-6990
 EMAIL: contact@BerkleyAH.com
 WEB: www.BerkleyAH.com



Berkley Accident and Health is a risk management leader that offers a creative, analytical approach to risk and the strong backing of our parent company, W. R. Berkley Corporation, a Fortune 500 company. We are a direct writer of Stop Loss insurance in all 50 states. Policies are issued by Berkley Life and Health Insurance Company, rated A+ (Superior) by A.M. Best. We also offer Stop Loss Group Captives, which provide small- and midsize companies a gateway to self-funding.

Blue Ridge Captive Solutions PCC, Inc.

Jonathan Socko, Senior Vice President, Sales & Business Development
121 West Main Street, Suite B
Spartanburg, SC 29306 - United States
PHONE: (864) 542-1565
EMAIL: jsocko@ecumgu.com
WEB: www.ecumgu.com



Blue Ridge Captive Solutions (BRCS) is a captive program underwritten by ECU offering individual employer groups the opportunity to participate in their profit sharing Industry Best Practices captive cell at no risk. BRCS also manages agency captive cells for clients wanting to create a more customizable captive for employer groups.

Capterra Risk Solutions, LLC

Sandra Fenters, President
842 5th Avenue
Coraopolis, PA 15108 - United States
PHONE: (412) 802-2600
EMAIL: sfenters@capterrarisk.com
WEB: www.capterrarisk.com



Capterra Risk Solutions, LLC offers an unparalleled level of risk management and underwriting expertise to firms desiring to expand insurance coverage, control losses, harness profits, and preserve assets through captive insurance planning and other alternative risk solutions. We provide feasibility studies, business plan development, corporate governance, and underwriting services.

Captive Alternatives

Mark Sims, President of Global Business Development
1155 Mount Vernon Highway North East, Suite 800
Atlanta, GA 30338 - United States
PHONE: (404) 823-6200
EMAIL: msims@captivealternatives.com
WEB: www.captivealternatives.com



Captive Alternatives is a risk management company with more than 175 private insurance clients under management. Our goal is to create opportunity for mid-sized companies by making Fortune 500 Risk Management solutions more universally accessible to all business owners wishing to protect and grow their businesses.

Captive Planning Associates, LLC.

John Capasso, President
Five Greentree Centre, 525 Route 73 North, Suite 218
Marlton, NJ 08053 - United States
PHONE: (800) 305-8889
EMAIL: jcapasso@captiveplanning.com
WEB: www.captiveplanning.com



Captive Planning Associates is a boutique captive management firm specializing in innovative alternative risk solutions to closely-held family-owned businesses and large corporations. The firm is known for its holistic approach to the design, formation and implementation of captive insurance companies. CPA manages a variety of captive structures in various industries.

CAPTIVE MANAGEMENT SERVICES

CaptiveOne Advisors

Harry Tipper, Chief Operating Officer
1035 State Road 7
Wellington, FL 33414 - United States
PHONE: (800) 781-4301
EMAIL: h.tipper@captiveone.com
WEB: www.captiveone.com



CaptiveOne is a family of companies that offers captive assessment, formation, and management services. Our team brings together the best and brightest minds in the field of captive insurance to establish US-domiciled captives. Our experienced captive insurance professionals take care of every detail in order to obtain the maximum benefits available from captive ownership.

Considine & Associates HealthClaim Solutions®

James Considine, MD, MBA, President and Chief Executive Officer
25401 Cabot Road, Suite 200
Laguna Hills, CA 92653 - United States
PHONE: (949) 470-1800
EMAIL: jimconsidine@healthclaim.net
WEB: www.healthclaim.net



Considine & Associates HealthClaim Solutions® provides exceptional medical claim solutions for group health, workers' comp and excess payers. Medical appropriateness, cost analysis and individualized claim payment recommendations are provided in the setting of a URAC-accredited IRO. Hospital/facility bill review is provided on a flat-fee non-contingent basis.

Elevate Captives LLC

Jerry Messick, Chief Executive Officer
1103 Sovereign Row, Suite D
Oklahoma City, OK 73108 - United States
PHONE: (405) 673-5603
EMAIL: cb@elevatecaptives.com
WEB: www.elevatecaptives.com



The Elevate Captives Team brings over 100 years of combined experience from the world's leading experts. Elevate Captives specializes in assisting both clients and their advisors through the entire process of creating, managing and owning a captive insurance company.

Everlong Group Medical Captive Services, LLC

Niels Heemskerk, Senior Vice President
1901 Butterfield Road, Suite 120
Downers Grove, IL 60515 - United States
PHONE: (630) 869-5360
EMAIL: niels_heemskerk@everlongcaptive.com
WEB: www.everlongcaptive.com



Everlong is an exclusive, member-owned medical Captive that enables employers to offer the same level of group health benefits at the lowest cost possible AND improve the health of their employees. Employers who are members of the Everlong Captive take the profits that health insurance carriers make and pay that money back to themselves with an innovative insurance and funding solution. Members also reduce long-term claims costs through sophisticated initiatives to improve employee health.

GPW and Associates, Inc.

Lawrence Prudhomme, CPA, Vice President
3101 North Central Avenue, Suite 400
Phoenix, AZ 85012 - United States
PHONE: (602) 200-6937
EMAIL: lprudhomme@gpwa.com
WEB: www.gpwa.com



GPW is a management and actuarial consulting firm providing professional services to insurance companies, captives and self-insurers. GPW provides financial, actuarial, tax and regulatory compliance services to assist clients in the efficient and cost effective management of their risk and insurance issues.

Hi-Tech Health, Inc.

Michael Carrara, President
1500 Route 517
Hackettstown, NJ 07840 - United States
PHONE: (908) 813-3440
EMAIL: mcarrara@hi-techhealth.com
WEB: www.hi-techhealth.com



If you're a "startup" Third Party Administrator, just entering the self-insurance industry, an insurance company, union, large corporation, or small brokerage firm wanting control of your client's health care claims through a turnkey, customized Claim Administration System, then your organization needs Hi-Tech Health, Inc. Please visit our website for more information regarding Custom Software Solutions that will allow you to run your business YOUR way.

IHS - ClaimsBridge Direct

Robert Schmidt, President
1511 Ritchie Highway, Suite 205
Arnold, MD 21012 - United States
PHONE: (410) 349-3222
EMAIL: rschmidt@claimsbridge.com
WEB: www.claimsbridge.com



ClaimsBridge Direct provides cost containment for self-funded plans through its custom provider networks using Medicare based direct contracts customized to the self-funded plan's medical services need. ClaimsBridge Direct reduces the self-funded employer's medical spend and growth trend, without the financial risk of large network or reference based ("no network") solutions.

Intuitive Captive Solutions LLC

Rick Eldridge, President
8400 East Prentice Avenue, Suite 645
Greenwood Village, CO 80111 - United States
PHONE: (720) 431-7112
EMAIL: reldridge@intuitivecompanies.com
WEB: www.intuitivecaptivesolutions.com



Intuitive designs, builds and manages captive insurance companies for privately held and publicly traded companies. We have over 32 years of underwriting and insurance management experience, offices in Colorado, Delaware and Vermont and can help you run a profitable insurance company.

CAPTIVE MANAGEMENT SERVICES

Kinder & Associates, Inc.

James A. Kinder, Chairman/Chief Executive Officer
418 Terry Road
Fountain Inn, SC 29644 - United States
PHONE: (864) 409-8347
EMAIL: jkinder120@icloud.com



Kinder & Associates, Inc. offers consulting services to the self-insurance/alternative risk transfer community. Jim Kinder, principal of K&A, is also available to serve as an independent director to companies within the insurance/self-insurance/alternative risk transfer community. Mr. Kinder was a founder of SIIA and served as CEO of the organization from its inception until his retirement in 2006. He currently serves as a Director of the Montana Captive Insurance Association, Inc., President/Director of Kinder Family Foundation, Inc. & Chairman/Director Self-Insurers' Publishing Corp.

Medical Captive Underwriters

Donald McCully, Managing Member
540 North State Street, #2108
Chicago, IL 60654 - United States
PHONE: (703) 966-9797
EMAIL: don@medicalcaptive.com
WEB: www.medicalcaptive.com



Medical Captive Underwriters manages programs utilizing alternative risk transfer solutions to lower employer insurance costs in both accident and health & property and casualty. Employee benefit advisors utilize ClearCaptive to lower medical spend and medical trend. ClearCaptive is a 50 state open access stop-loss captive solution for employers above 50 enrolled.

National Underwriting Services, Inc.

Dana Driscoll, FLMI, Executive Vice President
14893 S.H. 16 North, Suite 1
Helotes, TX 78023 - United States
PHONE: (210) 695-2381
EMAIL: ddriscoll@nus1.com
WEB: www.nus1.com



National Underwriting Services, Inc. has provided turn-key underwriting, administration and management services for innovative and customized stop loss solutions for over 34 years. NUS has become the expert underwriter for reference based pricing, direct contract plans and other specialty programs including captive underwriting and administration.

Northshore International Insurance Services, Inc.

Stephen Murphy, Chief Executive Officer
199 Rosewood Drive, Suite 310
Danvers, MA 01923 - United States
PHONE: (978) 745-6655
EMAIL: smurphy@niis.com
WEB: www.niis.com



Consulting, due diligence and audit verifications on behalf of self-insureds, excess insurers, MGUs, reinsurers, captives and governmental entities. Claims management, litigation support, managed care, excess claims run-off services provided by US and Canadian-based professional staff experienced in all lines of Medical, Life, Workers' Compensation and Property/Casualty coverages.

Pro Group Captive Management Services, Inc.

Robert Vogel, President
575 South Saliman Road
Carson City, NV 89701 - United States
PHONE: (775) 887-2480
EMAIL: tanyaolson@pgmnv.com
WEB: www.pgmnv.com



Pro Group offers a suite of award-winning services specializing in analysis, design, implementation and ongoing management of captive insurance companies. A diverse, extensive and experienced team for business owners who demand the best, we provide services to individual companies, employers, agencies, associations, and groups that require solutions for their insurance needs.

Renalogic

Jim Wachtel, Executive Vice President, Sales and Marketing
22601 North 19th Avenue, Suite 230
Phoenix, AZ 85027 - United States
PHONE: (623) 594-3060
EMAIL: solutions@renalogic.com
WEB: www.renalogic.com



Renalogic has led the industry for 17 years in dialysis cost containment. Now we are changing how employers think about dialysis. Cost savings is important but cost avoidance is better. Contact us today about our Chronic Kidney Disease Management Program.

Risk & Insurance Consulting Services

Jamie Brown, Vice President
5500 Lilburn Stone Mountain Road, Suite B
Stone Mountain, GA 30087 - United States
PHONE: (770) 923-3133
EMAIL: jamie.brown@rics-reinsurance.com
WEB: www.rics-reinsurance.com



RICS is an independent, reinsurance intermediary bringing value-added, innovative solutions to make clients more successful. Our expertise spans across a wide range of products for MGUs, Carriers, Reinsurers, TPAs, MEWAs, Association Health Plans, Employer Groups, and Captives. Our commitment to client-focused service enables RICS to deliver exceptional risk transfer and insurance solutions.

RMC Group

Ashley Simpson, Marketing Manager
27200 Riverview Center Boulevard, #311
Bonita Springs, FL 34134 - United States
PHONE: (239) 298-8210
EMAIL: asimpson@rmcgp.com
WEB: www.rmcp.com



RMC Group is an international provider of insurance, risk management, retirement and actuarial consulting services. From around the globe, our professionals help advisors, employers, and individuals anticipate, quantify, and understand the risks they face. We work with clients of all sizes to define, design, and deliver solutions to better manage risk.

SIG Solutions, Inc.

Michael Lyon, President/Chief Executive Officer

4961 Katella Avenue

Los Alamitos, CA 90720 - United States

PHONE: (714) 820-2784

EMAIL: gmichaell@sigsolutionsca.com

WEB: www.sigsolutionsca.com



Our company specializes in the administration of workers compensation self insured programs.

Webb & Morton, PLLC

W. Y. Alex Webb, Senior Manager

910 North Sandhills Boulevard

Aberdeen, NC 28315 - United States

PHONE: (910) 944-9555

EMAIL: alex@webbmorton.com

WEB: www.webbmorton.com



Operating in one of the fastest growing domiciles. Boutique law firm headed by Founder and former Chairman of the NCCIA. Focused on all tax aspects of business and finance, especially as relates to captive insurance companies. Mr. Webb serves as Resident Director for many captives (pure and protected cell).



AmWINS Group Benefits

Sarah Ruckno Cleary, Senior Marketing Project Manager
50 Whitecap Drive
North Kingstown, RI 02852 - United States
PHONE: (704) 749-2769
EMAIL: sarah.rucknocleary@amwins.com
WEB: www.amwins.com



AmWINS Group Benefits offers the industry's most compelling solutions for self-funded group insurance programs and administrative services. Our mission is to provide benefit professionals with the tools they need to mitigate the risk associated with self-funding. Through individual attention and responsiveness, we become an invaluable partner to those we serve.

Aon - Risk, Retirement and Health

Bob Black, Executive Managing Director
200 East Randolph Street, 11th Floor
Chicago, IL 60601 - United States
PHONE: (312) 381-5344
EMAIL: Robert.Black@AonBenfield.com
WEB: www.aon.com



Aon delivers risk, capital and partnership solutions across the healthcare landscape. Driven by data and analytics, we help insurers, MGUs, TPAs, captives and health plans/systems develop health strategies, including Employer Stop Loss, by analyzing exposures and designing optimal structures to manage risk levels and achieve growth objectives.

AXA XL Reinsurance America, Inc.

Steve Donnelly, Senior Vice President - Accident&Health Reinsurance
Seaview House - 70 Seaview Avenue
Stamford, CT 06902 - United States
PHONE: (203) 964-3899
EMAIL: steve.donnelly@axaxl.com
WEB: www.axaxl.com/reinsurance



With an experienced staff the Health team at AXA XL Reinsurance America is focused on providing creative solutions to meet the demands of a dynamic Medical Reinsurance marketplace. The addition of the 49 state stop-loss policy filing of Greenwich Insurance Company provides us with an additional tool to satisfy the needs of your clients.

Considine & Associates HealthClaim Solutions®

James Considine, MD, MBA, President and Chief Executive Officer
25401 Cabot Road, Suite 200
Laguna Hills, CA 92653 - United States
PHONE: (949) 470-1800
EMAIL: jimconsidine@healthclaim.net
WEB: www.healthclaim.net



Considine & Associates HealthClaim Solutions® provides exceptional medical claim solutions for group health, workers' comp and excess payers. Medical appropriateness, cost analysis and individualized claim payment recommendations are provided in the setting of a URAC-accredited IRO. Hospital/facility bill review is provided on a flat-fee non-contingent basis.

Crum & Forster

Lauren Woods, SVP, Marketing & Business Development, A&H Division
 5 Christopher Way
 Eatontown, NJ 07724 - United States
 PHONE: (732) 676-9833
 EMAIL: lauren.woods@cfins.com
 WEB: www.cfins.com



The Crum & Forster Accident & Health team is dedicated to developing and distributing a wide variety of niche insurance and reinsurance products including Stop Loss, Managed Care Excess, Fixed Indemnity, Accident Medical, AD&D, Occupational Accident, Special Risk, College Sports, K-12, Travel, Inbound/Outbound, Bloodstock and Pet along with international product capabilities through its Lloyds coverholder arrangement.

D.W. Van Dyke & Co., Inc.

Walter Roland, President
 2 Corporate Drive, Suite 642
 Shelton, CT 06484 - United States
 PHONE: (203) 761-9300 Ext. 312
 EMAIL: wroland@dwvd.com
 WEB: www.dwvd.com



A&H Reinsurance Intermediary that works with carriers, reinsurers, distributors, MGUs, TPAs. We identify and secure reinsurance partners for insurers and MGUs. Product expertise in multiple lines with particular strengths in the ESL business and other healthcare finance. Annually conduct carrier and MGU survey, includes \$5+ Billion annual premium.



CRUM & FORSTER®

A FAIRFAX COMPANY

The Crum & Forster Accident & Health team is dedicated to developing and distributing a wide variety of niche insurance and reinsurance products. We proudly offer creative solutions while providing excellent customer service and support.

OUR PRODUCT PORTFOLIO INCLUDES:

Employer Stop Loss	K-12 Accident Insurance/K-12 Cat	Pet Accident & Sickness
Provider & HMO Excess	Blanket Special Risk	Bloodstock
Medical Excess Reinsurance	Intercollegiate Sports	Travel Insurance (Retail, Group, Wholesale)
Fixed Indemnity	Dental/Vision/Critical Illness*	International Travel Medical
Short Term Medical		Occupational Accident & Contingent Liability

**Availability based upon opportunity*

FOR MORE INFORMATION, PLEASE CONTACT:

Lauren Woods, SVP, Marketing & Business Development
 732-676-9833 | Lauren.Woods@cfins.com
www.cfins.com

Hannover Re

Miriam Kaufman, Assistant Vice President, Health & Special Risk
112 Main Street, 2nd Floor
East Rockaway, NY 11518 - United States
PHONE: (516) 593-9733
EMAIL: miriam.kaufman@hlramerica.com
WEB: www.hannover-re.com



Hannover Life Reassurance Company of America (Hannover Re US) is the North American subsidiary of the Hannover Re Group, one of the largest reinsurance groups in the world. The New York office offers a diverse portfolio of health, life, and special risk products including: Medical Specific & Aggregate, Medical Excess, Managed Care, Gap/Limited Medical, Specialty Carve-outs, Accident Medical, Student A&H, Critical Illness, Disability, Dental, Group Life and Accident.

Indigo Insurance Services, LLC

Christopher Collins, Managing Director, Indigo Stop Loss
101 Huntington Avenue
Boston, MA 02199 - United States
PHONE: (617) 246-5939
EMAIL: christopher.collins@bcbsma.com
WEB: www.indigo-insurance.com



Let us show you the Indigo Advantage, Stop Loss coverage that exceeds expectations. Through expertise and innovation, we exceed employers' ever-changing stop loss needs by providing flexible solutions that protect more than their bottom line. We only partner with A-rated carriers, and we're a wholly-owned subsidiary of the largest commercial health insurer in Massachusetts—so we'll be there when we're needed the most.

Midwest Employers Casualty

Renee Lunceford, Assistant Vice President, Marketing
14755 North Outer 40 Drive, Suite 300
Chesterfield, MO 63017 - United States
PHONE: (636) 449-7000
EMAIL: rlunceford@mecasualty.com
WEB: www.mecasualty.com




Midwest Employers Casualty provides tailored workers' compensation excess insurance products to individual employers, groups and insurance companies, nationwide. Midwest Employers Casualty helps customers take greater control of their costs by providing innovative solutions that will lower their total cost of risk. A+ rated. Member Company of W.R. Berkley Corporation.

Navigators Re

Duane Ludden, Senior Vice President, Accident & Health
83 Wooster Heights Road
Danbury, CT 06810 - United States
PHONE: (203) 546-2851
EMAIL: dludden@navg.com
WEB: www.navg.com



Navigators Re is the reinsurance division of Navigators Insurance Company, a brand of The Hartford (rated A by AM Best). The management and underwriting team have over 60+ years in A&H insurance and reinsurance. We offer solutions as either a carrier or reinsurer. Our focus is on quota share and excess of loss health and ancillary products.



somewhat
different

Contact us to learn more about our expert reinsurance solutions

Hannover Re's New York office is a leading provider of reinsurance solutions for medical plans: medical excess, medical specific and aggregate stop loss, and managed care (HMO and provider excess). Backed by a global reinsurance powerhouse, Hannover Re Group, we have considerable financial strength while remaining flexible and responsive to our clients' needs. We also offer a diverse portfolio of traditional and niche reinsurance solutions including:

- Limited Medical – Hospital Indemnity, Mini Med and Gap Products
- Accident Medical
- Specialty Carve-outs
- Student Accident and Health
- Critical Illness
- Disability
- Dental
- Group Life
- Accident

We partner with direct carriers, intermediaries, managing general underwriters (MGUs), specialty insurance marketers, accountable care organizations (ACOs) and captives.

Hannover Life Reassurance Company of America
112 Main Street, 2nd Floor
East Rockaway, NY 11518
Tel. 516-593-9733
Miriam Kaufman, miriam.kaufman@hlramerica.com
www.hannover-re.com
Member of the Hannover Re Group

hannover re®

Northshore International Insurance Services, Inc.

Stephen Murphy, Chief Executive Officer
199 Rosewood Drive, Suite 310
Danvers, MA 01923 - United States
PHONE: (978) 745-6655
EMAIL: smurphy@niis.com
WEB: www.niis.com



Consulting, due diligence and audit verifications on behalf of self-insureds, excess insurers, MGUs, reinsurers, captives and governmental entities. Claims management, litigation support, managed care, excess claims run-off services provided by US and Canadian-based professional staff experienced in all lines of Medical, Life, Workers' Compensation and Property/Casualty coverages.

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
P.O. Box 597
Muskego, WI 53150 - United States
PHONE: (414) 248-6419
EMAIL: Anna.Mathy@nttdata.com
WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or off-shore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

OdysseyRe

Paul Skrtich, Senior Vice President
300 First Stamford Place
Stamford, CT 06902 - United States
PHONE: (203) 977-8031
EMAIL: pskrtich@odysseyre.com
WEB: www.odysseyre.com



Odyssey Reinsurance Company consistently offers quality service, security and innovative solutions to our clients. Our experienced Accident & Health team offers a variety of reinsurance coverage within the U.S. Our expertise lies within four product lines: Excess Medical; Quota Share Medical; Accidental Death & Dismemberment; and Personal and Student Accident.

PartnerRe America Insurance Company

Ali Duerr, Area Vice President, Marketing & Communications
450 Sansome Street
San Francisco, CA 94111 - United States
PHONE: (415) 354-1584
EMAIL: ali.duerr@partnerre.com
WEB: www.partnerre.com/health



PartnerRe continues its strong tradition of providing tailored, effective risk solutions for medical exposures through the Health Division. Its broad portfolio of products and services includes HMO and medical reinsurance, employer, provider, and ACO excess of loss insurance, international medical reinsurance and its PULSE + Plus™ Program.

Partners Managing General Underwriters (Partners MGU)

Matt Ward, Chief Sales and Marketing Officer
 11811 North Tatum Boulevard, Suite 3078
 Phoenix, AZ 85028 - United States
 PHONE: (602) 715-0396
 EMAIL: matt.ward@partnersmgu.com
 WEB: www.partnersmgu.com



Partners is an entrepreneurial organization underwriting medical Stop Loss for the self-insured marketplace. Licensed in all 50 states, our team is comprised of seasoned professionals with a long history in employee benefits. We offer a unique opportunity unlike anything in the marketplace and it's available only to our Producer-Partners.

Resolution Reinsurance Intermediaries, LLC

Jeffrey Parrish, President
 4408 Forest Drive, Suite 202
 Columbia, SC 29206 - United States
 PHONE: (803) 738-9088
 EMAIL: jparrish@resolutionre.com
 WEB: www.resolutionre.com



ResRe specializes in traditional A&H and property reinsurance placements. We are also a leading producer and program manager for supplemental medical plans in the United States.

Risk & Insurance Consulting Services

Jamie Brown, Vice President
 5500 Lilburn Stone Mountain Road, Suite B
 Stone Mountain, GA 30087 - United States
 PHONE: (770) 923-3133
 EMAIL: jamie.brown@rics-reinsurance.com
 WEB: www.rics-reinsurance.com



RICS is an independent, reinsurance intermediary bringing value-added, innovative solutions to make clients more successful. Our expertise spans across a wide range of products for MGUs, Carriers, Reinsurers, TPAs, MEWAs, Association Health Plans, Employer Groups, and Captives. Our commitment to client-focused service enables RICS to deliver exceptional risk transfer and insurance solutions.

Risk Strategies

Liz Mariner-Ford, Senior Vice President
 10 South 5th Street, Suite 900
 Minneapolis, MN 55402 - United States
 PHONE: (612) 766-9782
 EMAIL: lmariner-ford@risk-strategies.com
 WEB: www.risk-strategies.com/reinsurance



As the Reinsurance Team of Risk Strategies' National Health Care Practice, we are intermediaries/consultants with seasoned expertise in the life, accident, health, disability, stop loss and special risk markets. Our experience makes us knowledgeable and connected. Our culture makes us nimble and responsive. We combine a deep understanding of the global reinsurance industry with an in-depth knowledge of your business to help you solve your challenges and create new opportunities. Our know-how and connections bring you the right solutions.

RMC Group

Ashley Simpson, Marketing Manager
27200 Riverview Center Boulevard, #311
Bonita Springs, FL 34134 - United States
PHONE: (239) 298-8210
EMAIL: asimpson@rmcgp.com
WEB: www.rmcgp.com



RMC Group is an international provider of insurance, risk management, retirement and actuarial consulting services. From around the globe, our professionals help advisors, employers, and individuals anticipate, quantify, and understand the risks they face. We work with clients of all sizes to define, design, and deliver solutions to better manage risk.

StarLine

Michael Ann Johnson, Executive Sales Director, National Markets
804 Main Street, Suite 2A
Osterville, MA 02655 - United States
PHONE: (425) 739-1185
EMAIL: m.johnson@starlinegroup.com
WEB: www.linkedin.com/company/star-line-group



Approachable, Knowledgeable, Dependable—these qualities are at the core of StarLine's Excess of Loss Self-Insurance and reinsurance offerings. From stable underwriting, to claim and compliance expertise, to our Orion Navigator medical resource, StarLine's trusted team prides itself on offering the best underwriting management experience. We look forward to working with you.

Stop Loss Insurance Services

Gerry Gates, President
100 Front Street, Suite 600
Worcester, MA 01608 - United States
PHONE: (800) 944-7659 Ext. 3073
EMAIL: gerald.gates@amwins.com
WEB: www.stoploss.amwins.com



Stop Loss Insurance Services leverages more than 30 years of stop-loss experience to deliver a competitive edge to our broker, consultant and TPA clients. Our value-added services deliver peace-of-mind and frees you to focus on what really matters – satisfying clients' needs. Your time matters. Leave the Stop Loss to SLIS.

The Health Plan

Richard Legg, Vice President
1110 Main Street
Wheeling, WV 26003 - United States
PHONE: (740) 699-6260
EMAIL: rlegg@healthplan.org
WEB: www.healthplan.org



We are a fast growing TPA as well as an insurance carrier, offering fully insured plans, doing government programs administration. Our clinical services are best class in the industry, along with our claims processing, customer service. We have our own Behavioral Health Unit, our own Prescription Benefit Manager.

Trean Reinsurance Services, LLC

Kyle Plath
150 Lake Street West
Wayzata, MN 55391 - United States
PHONE: (952) 974-2221
EMAIL: kplath@treanre.com
WEB: www.treanre.com



Trean Re is one of the top independent, employee-owned reinsurance intermediary and risk consultants in the medical A&H arena. The areas of expertise include developing carrier relationships; reinsurance placement, negotiation, and servicing; consultation to HMOs, MGUs, TPAs, and insurers on stop-loss insurance; and captive stop-loss development and implementation.



International Subrogation Management

Richard Ives, President
 24402 West Lockport Street, Suite 227
 Plainfield, IL 60544 - United States
 PHONE: (815) 267-5000
 EMAIL: rives@niis.com
 WEB: www.ismsubro.com

ISM's experienced staff are dedicated to recovering Medical Benefit payments, overpayments, Property Damage, Trucking and Workers' Compensation benefits made on behalf of the self-funded and insurance markets; our clients include self-funded groups, TPAs, MGUs, Excess (Stop Loss) Carriers, Managed Care Organizations, Reinsurers, Lloyd's and London Markets. Additionally, ISM offers Property/Casualty recovery services for Municipal Pools.

Law Office Of Bryan B. Davenport, P.C.

Bryan Davenport, Attorney
 160 Fairway Lakes Drive
 Franklin, IN 46131-8300 - United States
 PHONE: (317) 738-9540
 EMAIL: bdavenport@erisasubro.com
 WEB: www.erisasubro.com



The Law Office of Bryan B. Davenport, P.C. provides subrogation and reimbursement recovery services to self-insured plans and medical stop loss carriers, aggregate and specific stop loss overpayment recovery services and handles appeal issues in complex claim denial cases.

Northshore International Insurance Services, Inc.

Stephen Murphy, Chief Executive Officer
 199 Rosewood Drive, Suite 310
 Danvers, MA 01923 - United States
 PHONE: (978) 745-6655
 EMAIL: smurphy@niis.com
 WEB: www.niis.com



Consulting, due diligence and audit verifications on behalf of self-insureds, excess insurers, MGUs, reinsurers, captives and governmental entities. Claims management, litigation support, managed care, excess claims run-off services provided by US and Canadian-based professional staff experienced in all lines of Medical, Life, Workers' Compensation and Property/Casualty coverages.

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
 P.O. Box 597
 Muskego, WI 53150 - United States
 PHONE: (414) 248-6419
 EMAIL: Anna.Mathy@nttdata.com
 WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or off-shore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

The Health Plan**Richard Legg**, Vice President

1110 Main Street

Wheeling, WV 26003 - United States

PHONE: (740) 699-6260

EMAIL: rlegg@healthplan.org

WEB: www.healthplan.org



We are a fast growing TPA as well as an insurance carrier, offering fully insured plans, doing government programs administration. Our clinical services are best class in the industry, along with our claims processing, customer service. We have our own Behavioral Health Unit, our own Prescription Benefit Manager.

The Phia Group, LLC**Adam Russo, Esq.**, Chief Executive Officer

163 Bay State Drive

Braintree, MA 02184 - United States

PHONE: (781) 535-5622

EMAIL: arusso@phiagroup.com

WEB: www.phiagroup.com



The Phia Group's mission is to reduce the cost of healthcare with innovative technologies, legal expertise, and focused, flexible customer service. The Phia Group is an experienced provider of healthcare cost containment techniques, offering comprehensive recovery, plan document, and consulting services designed to control plan expenses and protect plan assets.

Advanced Medical Strategies

Stacy Borans, Chief Medical Officer
50 Salem Street, Building A
Lynnfield, MA 01940 - United States
PHONE: (781) 224-9711
EMAIL: stacy.borans@mdstrat.com
WEB: www.mdstrat.com



Advanced Medical Strategies is the leader in strategic intelligence software for clarity into complex claims. We solve affordability of care issues with a targeted focus on Specialty Pharmaceuticals, Catastrophic Diagnoses and Medical Implants. AMS' Predict Suite combines technology, clinical expertise, financial insight and data science into an easy to deploy, subscription-based service that brings strategic intelligence and risk mitigation to high cost claims issues.

ClaimDOC

Timothy Hyde, President
506 3rd Street, Suite 200
Des Moines, IA 50309 - United States
PHONE: (501) 779-6708
EMAIL: Ben@Claim-DOC.com
WEB: www.Claim-DOC.com



Your third party claim auditing and member advocacy firm. We offer our services as co-fiduciary to plan sponsors. Appeal and balance bill handling as well as litigation defense and support.

CPR Risk Management

Mary Pozuelo, President
9329 Blind Pass Road
St. Petersburg, FL 33706 - United States
PHONE: (203) 667-8093
EMAIL: mpozuelo@cpr-rm.com
WEB: www.cpr-rm.com



CPR provides an independent assessment of medical risk. Due to the size of our blocks of business, we have credible claims information/history. CPR has national clients, so able to identify trends and costs more-so than a single entity with only their information.

H.H.C. Group

Bob Serber, Director of Marketing and Special Projects
438 North Frederick Avenue, #200A
Gaithersburg, MD 20877 - United States
PHONE: (301) 963-0762
EMAIL: sales@hhcgroup.com
WEB: www.hhcgroup.com



H.H.C. Group is a national cost-containment company dedicated to ensuring its clients pay only the appropriate amounts for healthcare services. HHC combines customized cost-reducing solutions, bulldog tenacity and personalized customer service to deliver the savings our clients demand and the service they deserve. A URAC accredited Independent Review Organization.



Discover What Makes Us Different

Finding the right partners in the emerging field of value-based pricing can be difficult. Inexpensive models often come with liability gaps, while pricier vendors bridge gaps yet fail on service expectations. ClaimDOC, a leader in the pursuit of fair payments for self-funded health plans, is setting a new standard.

Visit claim-doc.com or call (888) 330-7295.

LOSS PREVENTION/ CONTROL SERVICES

16

MultiPlan

Kurt Fullmer, Vice President, Sales and Account Management
222 West Las Colinas Boulevard
Irving, TX 75039 - United States
PHONE: (972) 884-1401
EMAIL: kurt.fullmer@multiplan.com
WEB: www.multiplan.com



MultiPlan is committed to helping healthcare payers manage the cost of care, improve their competitiveness and inspire positive change. Leveraging sophisticated technology, data analytics, and a team rich with industry experience, the company interprets clients' needs and customizes innovative solutions that combine its payment integrity, network-based and analytics-based services.

National Bill Audit Services, LLC

Jeremy Perkinson, Chief Operating Officer
9075 Seminole Boulevard
St. Petersburg, FL 33772 - United States
PHONE: (800) 719-6227
EMAIL: jperkinson@nbasaudits.com
WEB: www.nbasaudits.com



NBAS is an independent medical bill auditing firm providing Billing Error Review, Reasonable & Customary Review, Medicare Based Pricing, Claims Negotiation and other cost containment solutions. Our experienced team works with health plans, insurance companies, TPAs, MGUs and reinsurance carriers, auditing large dollar hospital and physician claims. Over 99% of our findings are upheld through NBAS's support.

PMA Companies

Michael MacAulay, Senior Vice President, Sales
380 Sentry Parkway
Blue Bell, PA 19422 - United States
PHONE: (856) 727-3157
EMAIL: Michael_MacAulay@pmagroup.com
WEB: www.pmacompanies.com



PMA is a leading provider of workers' compensation and liability Third-Party Administrator (TPA) and Risk Services to employers. Our holistic approach integrates pre-loss, loss-reduction and post-loss strategies to reduce clients' total cost of risk. With average client retention of 98% and 95% client satisfaction, our TPAs, PMA Management Corp. and PMA Management Corp. of New England, exceed clients' expectations.

ScriptSourcing LLC

Gary Becker, Chief Executive Officer
6080 Falls Road, Suite 201
Baltimore, MD 21209 - United States
PHONE: (410) 902-7313
EMAIL: gary@scriptsourcing.com
WEB: www.scriptsourcing.com



ScriptSourcing empowers employees to be great consumers of name brand and specialty medications. We make available \$0 Rx co-pays to health plan members while saving employers 70-90% on prescription spend.

Specialty Care Management LLC

Robert Clemente, FACHE, President & Chief Executive Officer

39 Iron Hill Road, Suite 18-20

Doylestown, PA 18901 - United States

PHONE: (908) 229-1876

EMAIL: bclemente@specialtycm.com

WEB: www.specialtycm.com



Taking a new approach to managing dialysis claims, SCM provides a complete risk solution that normalizes costs and reclaims your renal spend. With exclusive dialysis programs featuring flat case rates, no set-up fees, and a full administrative carve-out, SCM doubles your savings compared to typical network discounts, delivering maximized savings.

Spring Consulting Group

Karin Landry, Managing Partner

30 Federal Street, 4th Floor

Boston, MA 02110 - United States

PHONE: (617) 589-0930

EMAIL: insight@springgroup.com

WEB: www.springgroup.com



Spring Consulting Group, An Alera Group Company, LLC is an employee benefits, risk management and actuarial consulting firm. Spring has continuously been recognized for helping clients effectively navigate the complicated waters of employer health plans, employee disability, captive insurance, medical stop-loss and much more. Spring combines seasoned experience with youthful creativity to bring a fresh perspective to the traditional world of insurance, and ultimately enable organizations to improve their health, wealth and productivity.

Captive Insurance Council of The District of Columbia, Inc. (CIC-DC)

20 F Street NW, Suite 700
 Washington, DC 20001 - United States
 PHONE: (888) 302-4232
 EMAIL: info@dccaptives.org
 WEB: www.dccaptives.org

The Captive Insurance Council of the District of Columbia, Inc. (CIC-DC) was formed in 2001 and represents the corporate and association community interested in operating captive insurance companies in the District of Columbia. CIC-DC was formed to advance the District of Columbia's presence in the captive marketplace, especially as it relates to professional and industry trade associations by educating the public about the role of captives through educational programs and conferences.

Delaware Captive Insurance Association, Inc. (DCIA)

4023 Kennett Pike, Box 801
 Wilmington, DE 19807 - United States
 PHONE: (888) 413-7388
 EMAIL: ggrote@delawarecaptive.org
 WEB: www.delawarecaptive.org

DCIA supports the development and growth of the captive industry and the Delaware domicile through legislative initiatives, representation, marketing, and educational networking events.

HCAA

Carol Berry, CSFS, Chief Executive Officer
 1015 Grupp Road #31373
 St. Louis, MO 63131 - United States
 PHONE: (818) 340-0486
 EMAIL: cberry@hcaa.org
 WEB: www.hcaa.org



For over 40 years, HCAA (Health Care Administrators Association), a national membership-based trade organization has fulfilled its core purpose, to improve the quality and cost effectiveness of health care benefit administration, by providing its members education, information, resources and a forum to freely exchange ideas.

Montana Captive Insurance Association, Inc. (MCIA)

1302 24th Street West, #303
 Billings, MT 59102-3861 - United States
 PHONE: (866) 388-6242
 EMAIL: info@mtcaptives.org
 WEB: www.mtcaptives.org



The Montana Captive Insurance Association, Inc. (MCIA) is a trade association solely dedicated to promoting a vibrant captive insurance industry in the state of Montana. The association furthers the interests of its members by keeping them up to date on the latest industry impacting news and regulation, producing educational conferences and seminars and offering unparalleled networking opportunities.

Self-Insurance Institute of America, Inc. (SIIA)

P.O. Box 1237
Simpsonville, SC 29681 - United States
PHONE: (800) 851-7789
EMAIL: info@siia.org
WEB: www.siia.org



The Self-Insurance Institute of America, Inc. (SIIA) is a non-profit trade association focused on protecting the business interests of its members who are involved in the self-insurance marketplace. Major membership constituencies include self-insured entities, third party administrators, stop-loss insurance carriers/MGUs, captive managers, brokers/advisors and key industry service providers.

Tennessee Captive Insurance Association, Inc. (TCIA)

Justin Miller, Executive Director
4636 Lebanon Pike, Box 207
Nashville, TN 37076-1316 - United States
PHONE: (888) 668-3188
EMAIL: jmiller@tncaptives.org
WEB: www.tncaptives.org

The Tennessee Captive Insurance Association, Inc. (TCIA) is a not-for-profit trade association focused on building a successful captive insurance domicile in Tennessee. Consistent with this objective, TCIA invites captive insurance industry professionals to join the association so they can be part of this exciting initiative while receiving valuable membership benefits. If you intend to do captive insurance business in Tennessee, then TCIA membership is a must.



REFERENCE BASED PRICING SERVICES

18

6 Degrees Health

Heath Potter, Senior Vice President
5800 North East Pinefarm Court, Suite 200
Hillsboro, OR 97124 - United States
PHONE: (503) 640-9933
EMAIL: Heathpotter@6degreeshealth.com
WEB: www.6degreeshealth.com



6 Degrees Health is built to bring equity and fairness back into the healthcare reimbursement equation. Our cost containment efforts utilize MediVI technology, which supports our solutions with objective, transparent and defensible data. Solutions include everything from provider market analyses, reasonable value claim reports, claim negotiations, and referenced based repricing.

AccuRisk Solutions LLC

Dan Boisvert, President & Chief Executive Officer
10 South LaSalle Street, Suite 3450
Chicago, IL 60603 - United States
PHONE: (312) 857-9100
EMAIL: info@accurisksolutions.com
WEB: www.accurisksolutions.com



AccuRisk Solutions, LLC is a Chicago-based Managing General Underwriter focused on providing its producers with innovative insurance products and outstanding customer service. We have partnered with leading insurance carriers and healthcare industry visionaries to provide a comprehensive array of healthcare and employee benefit solutions to meet your employer clients' needs.

Advanced Benefit Consulting & Insurance Services, Inc.

Dorothy Cociu, RHU, REBC, GBA, RPA, President
5130 East La Palma Avenue, Suite 211
Anaheim, CA 92807 - United States
PHONE: (714) 693-9754; Toll Free (866) 658-3835
EMAIL: dmcociu@advancedbenefitconsulting.com
WEB: www.advancedbenefitconsulting.com



We are a full-service health insurance agency and consulting firm, specializing in self-funded group health plans, including reference based pricing plans. Our senior management comes from years of experience in the self-insured TPA business. We are benefit as well as compliance consultants, including HIPAA, COBRA, ACA and other compliance issues.

CareValet

Aaron D. Kessinger, President
4913 West Laurel Street
Tampa, FL 33607 - United States
PHONE: (866) 549-9533
EMAIL: aaron@carevalet.com
WEB: www.carevalet.com



CareValet is a technology platform designed for TPAs to customize a guided consumer experience including provider locators, telehealth and online appointment setting. Our solution is ideal for reference based pricing, direct provider contracting and network structure defined at the employer level. CareValet can be your member web and app service.

REFERENCE BASED PRICING SERVICES

Claim Watcher/Homestead Smart Health Plans

William J. Green, Chief Executive Officer
50 South 16th Street
Philadelphia, PA 19102 - United States
PHONE: (844) 307-3788
EMAIL: bill.green@homesteadplans.com
WEB: www.homesteadplans.com



Homestead offers an innovative RBP model creating a healthier bottom line for employers. We enable employers and employees to save up to 30% through Claim Watcher, our proprietary auditing and repricing solution, while improving quality for employees. Learn more about our win-win full BUCA replacement, slice offering, or out-of-network solutions.

ClaimDOC

Timothy Hyde, President
506 3rd Street, Suite 200
Des Moines, IA 50309 - United States
PHONE: (501) 779-6708
EMAIL: Ben@Claim-DOC.com
WEB: www.Claim-DOC.com



Your third party claim auditing and member advocacy firm. We offer our services as co-fiduciary to plan sponsors. Appeal and balance bill handling as well as litigation defense and support.

ClearHealth Strategies

Brian Wroblewski, Executive Vice President - Sales & Marketing
27299 Riverview Boulevard, Suite 100
Bonita Springs, FL 34134 - United States
PHONE: (414) 899-4100
EMAIL: bwroblewski@clearhealthstrategies.com
WEB: www.clearhealthstrategies.com



ClearHealth Strategies is a leading turnkey reference-based pricing organization offering out-of-network (behind PPO), partial or full PPO replacement, or contract-management capabilities using Medicare as the pricing source. ClearHealth offers the most comprehensive claim pricing and program configuration available, and is trusted by health plans and third party administrators across the country.

ELAP Services

Steve Kelly, Co-Founder & Chief Executive Officer
1550 Liberty Ridge Drive, Suite 330
Wayne, PA 19087 - United States
PHONE: (610) 321-1030 Ext. 108
EMAIL: mmcDonald@elapservices.com
WEB: www.elapservices.com



ELAP Services is a leading reference-based pricing solution for self-funded employers, offering unparalleled cost savings and advocacy services. Since 2007, ELAP has helped organizations in the US reduce their healthcare spend by as much as 30%. ELAP collaborates with health systems across the nation to build bridges with employers in the communities they serve. Through direct contracts, these partnerships offer new, cost-efficient healthcare solutions to local companies and a strong alternative to traditional PPO plans.

We've got a novel solution to improving health care benefits:

Build plans that actually benefit the employers and employees who use them.

At Homestead, we believe that's the right way to go. Which means building plans with no network restrictions. No referrals. No hoops to jump through. Just plans built around the needs of our self-funded employer clients and their employees. Plus, on average, a Homestead Smart Health Plan saves as much as 30% on the total cost of healthcare without cost shifting to employees. All of which we think makes benefits...well, beneficial.

Our proprietary, platform-agnostic Claim Watcher system is a powerful reference-based pricing tool for auditing and repricing that can either stand alone or work as part of a comprehensive benefits plan. And our Stop Loss services protect companies against catastrophic claims.

Whether you are a TPA or a broker, a Homestead Smart Health Plan gives you a strong alternative to present to your clients that puts them at the center of the benefits equation. And that's a real solution to improving health care benefits.

Homestead Smart Health Plans. Better Health For All...together.



homesteadplans.com
info@homesteadplans.com
844.307.3788

Fairos

John Fabrizio, Senior Vice President, Business Development
 1800 South Washington, Suite 300
 Amarillo, TX 79102 - United States
 PHONE: (410) 382-0408
 EMAIL: john.fabrizio@fairos.com
 WEB: www.fairos.com



Fairos specializes in successfully executing reference-based pricing strategies. Employing the expertise that has made us the industry's leading medical contracting firm, we have developed the next generation of RBP intellectual capital which dramatically improves member experience while delivering industry-leading cost savings.

Gilsbar

Doug Layman, President of Health & Life
 2100 Covington Centre
 Covington, LA 70433 - United States
 PHONE: (800) 445-7227
 EMAIL: gilsbarmarketing@gilsbar.com
 WEB: www.Gilsbar.com



For more than half a century, Gilsbar has offered services and solutions for businesses looking for happier constituents and healthier bottom lines. As one of the nation's largest privately held health and benefits management organizations, Gilsbar delivers an unwavering commitment to partnerships guided by a corporate vision focused on the clients we serve—employers, brokers, consultants, affinity groups, insurance carriers and more. These professionals choose Gilsbar for our innovation, ingenuity, knowledge and world-class service. Our expertise makes Gilsbar the trusted choice for clients across the nation.

Golden Triangle Specialty Network

Hy Byrd, Chief Operating Officer
 2195 Osburn Road
 Arrington, TN 37214 - United States
 PHONE: (615) 712-6289
 EMAIL: byrdh@gtspecnet.com
 WEB: www.gtspecnet.com



Golden Triangle Specialty Network is a medical cost containment company with a proven track record in delivering secure savings for both dialysis and medical spend specialty pharmacy. Contact GTSN to learn more about GTRx and how our holistic approach can deliver significant savings for self-insured clients.

Health Cost Control

Scott Swarts, Vice President Client Services
 922 14th Street North #101
 Texas City, TX 77590 - United States
 PHONE: (866) 751-1599
 EMAIL: sswarts@healthcostcontrol.com
 WEB: www.healthcostcontrol.com



Health Cost Control is a leading national provider of cost containment solutions. Drawing from a range of services, we'll create a customized program to deliver outstanding results. HCC provides specialized services including Medical Bill Review, Reference-Based Pricing, Dialysis Claim Review, Air Ambulance Review, Behavioral Health Review and Patient Advocacy.

REFERENCE BASED PRICING SERVICES

18

HealthSmart

Ron Wozny, Vice President of Marketing
222 West Las Colinas Boulevard, Suite 500N
Irving, TX 75039 - United States
PHONE: (214) 574-2362
EMAIL: ron.wozny@healthsmart.com
WEB: www.healthsmart.com



HealthSmart is one of the largest third party administrators of self-funded health plans and the premier provider of innovative, customizable healthcare and claims solutions for employers, brokers and payers. We offer benefit administration, pharmacy solutions, provider networks, care management and wellness programs, as well as claims and administration services for property, casualty and workers' compensation.

Hi-Tech Health, Inc.

Michael Carrara, President
1500 Route 517
Hackettstown, NJ 07840 - United States
PHONE: (908) 813-3440
EMAIL: mcarrara@hi-techhealth.com
WEB: www.hi-techhealth.com



If you're a "startup" Third Party Administrator, just entering the self-insurance industry, an insurance company, union, large corporation, or small brokerage firm wanting control of your client's health care claims through a turnkey, customized Claim Administration System, then your organization needs Hi-Tech Health, Inc. Please visit our website for more information regarding Custom Software Solutions that will allow you to run your business YOUR way.

Hopewell Risk Strategies, LLC

Leo Oliver, Director
18090 Kings Row
Houston, TX 77058 - United States
PHONE: (800) 293-1397
EMAIL: leo.oliver@hopewellgrp.com
WEB: www.hopewellrsk.com



Hopewell's bill review product is designed to provide significant reductions in medical claim costs in concurrence with timely and accurate payment recommendations. Hopewell Risk Strategy provides industry leading medical claim review services. We provide state-of-the-art bill review and repricing solutions for group health medical claims.

HST

Ryan Day, President
23382 Mill Creek Drive, Suite 200
Laguna Hills, CA 92653 - United States
PHONE: (949) 682-7692
EMAIL: rday@hstechnology.com
WEB: www.hstechnology.com



Since 2009, HST's alternative health plan has delivered Value-Based Payments (VBP) to over 700,000 members. HST's pricing technology provides cost benchmarks which help objectively determine the value of medical services and introduce pricing accountability. We have successfully established a sustainable benefit plan that represents quality and transparency and has helped cut our groups healthcare cost by an average of 22%.

Your Business. Your Time. Your Way.

Innovative, turnkey claims administration software with a global footprint.

Hi-Tech Health Inc. is a leading supplier of application software, data migration, and implementation services with 30 years of experience and installations on 4 continents.



Unlock Your Business's Potential with Our Series 3000 Claims Administration System Offering:

- Custom, Cloud-Based Web Application
- GDPR, HIPAA, and HITECH Compliant
- Automated Claims Adjudication and Premium Management
- Integrated Electronic Payments
- Mobile Applications and Portal Connectivity



hi-tech health

Solutions as individual as You

1500 Route 517 Suite 200
Hackettstown, NJ 07840
(908) 813-3440
hi-techhealth.com
sales@hi-techhealth.com

REFERENCE BASED PRICING SERVICES

IHS - ClaimsBridge Direct

Robert Schmidt, President
 1511 Ritchie Highway, Suite 205
 Arnold, MD 21012 - United States
 PHONE: (410) 349-3222
 EMAIL: rschmidt@claimsbridge.com
 WEB: www.claimsbridge.com



ClaimsBridge Direct provides cost containment for self-funded plans through its custom provider networks using Medicare based direct contracts customized to the self-funded plan's medical services need. ClaimsBridge Direct reduces the self-funded employer's medical spend and growth trend, without the financial risk of large network or reference based ("no network") solutions.

Maestro Health

Jillian Best
 500 West Madison Street, Suite 1250
 Chicago, IL 60661 - United States
 PHONE: (312) 517-3500
 EMAIL: jbest@maestrohealth.com
 WEB: www.maestrohealth.com



Maestro Health is on a mission to make employee health & benefits people-friendly again. Our innovative health plan management approach to self-funding, known as (me)SELF-FUNDED BENEFITS™, integrates the best technology, high-quality care and personalized service to improve the health of employees and lower costs for employers.

MultiPlan

Kurt Fullmer, Vice President, Sales and Account Management
 222 West Las Colinas Boulevard
 Irving, TX 75039 - United States
 PHONE: (972) 884-1401
 EMAIL: kurt.fullmer@multiplan.com
 WEB: www.multiplan.com



MultiPlan is committed to helping healthcare payers manage the cost of care, improve their competitiveness and inspire positive change. Leveraging sophisticated technology, data analytics, and a team rich with industry experience, the company interprets clients' needs and customizes innovative solutions that combine its payment integrity, network-based and analytics-based services.

National Underwriting Services, Inc.

Dana Driscoll, FLMI, Executive Vice President
 14893 S.H. 16 North, Suite 1
 Helotes, TX 78023 - United States
 PHONE: (210) 695-2381
 EMAIL: ddriscoll@nus1.com
 WEB: www.nus1.com

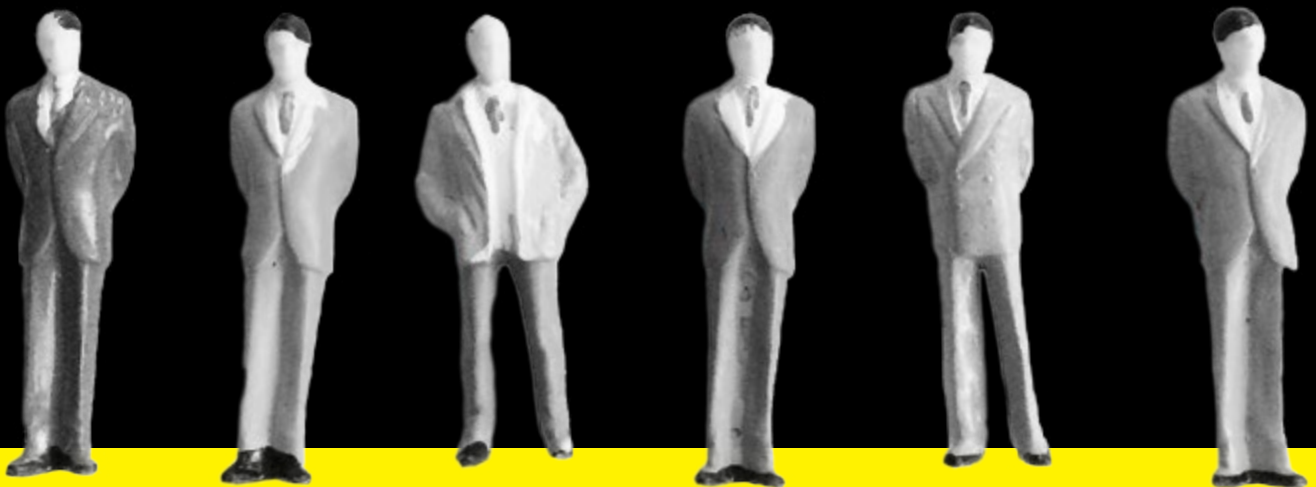


National Underwriting Services, Inc. has provided turn-key underwriting, administration and management services for innovative and customized stop loss solutions for over 34 years. NUS has become the expert underwriter for reference based pricing, direct contract plans and other specialty programs including captive underwriting and administration.

PROFIT OVER PEOPLE IS NOT HEALTHCARE.

The healthcare industry prioritizes profit over people. Employers and their employees end up suffering the most, leading to sky-high costs and poor health outcomes. This shouldn't be healthcare.

We're on mission to change that. With our innovative health plan management approach to self-funded benefits, we're helping cut through the fraud, waste and abuse that's all too common in today's healthcare industry. We're partnering with employers, brokers and consultants to lower costs and improve the health and benefits experience for everyone involved. Together, we can **#ReclaimHealthcare.**



ThisIsNotHealthcare.com

REFERENCE BASED PRICING SERVICES

18

Nova Healthcare Administrators

Todd Martin, National Sales Director
6400 Main Street, Suite 210
Buffalo, NY 14221 - United States
PHONE: (716) 932-5105
EMAIL: tmartin@novahealthcare.com
WEB: www.novahealthcare.com



Nova offers personalized service with a tailored approach to cost management and customized, actionable strategies to improve health plan performance. Beyond traditional administrative services, Nova supports plans with DPC and RPB leveraging in-house medical management, HSA, FSA and HRA products. Nova also provides a variety of private-labeled solutions.

OptiMed Health Partners

Rusti Greis, Director, Industry Relations & Market Access
6480 Technology Avenue, Suite A
Kalamazoo, MI 49009 - United States
PHONE: (877) 232-2857
EMAIL: rgreis@optimedhealthpartners.com
WEB: www.OptiMedHealthPartners.com



OptiMed Health Partners specializes in ensuring competitive and innovative cost containment strategies focused on specialty pharmacy and clinical programs that not only minimize the price you pay, but maximizes the value you receive.

Payer Compass

Kellie Jackson, Vice President, Sales and Client Engagement
5800 Granite Parkway, Suite 450
Plano, TX 75024 - United States
PHONE: (833) MY.PAYER
EMAIL: info@payercompass.com
WEB: www.payercompass.com



Follow the leader in innovative reimbursement strategy. We provide healthcare cost containment solutions with best-of-breed technology for Medicare, Medicaid, Commercial and RBP plans. We champion the initiatives of Third-Party Administrators, Self-Insured Employers, Benefit Advisors, Health Plans and Stop-Loss Carriers, building trust and credibility with plan savings of 65%+.

PayneWest Insurance

Troy Kane, Managing Director of Benefit Planning
3289 Gabel Road, P.O. Box 30638
Billings, MT 59102 - United States
PHONE: (406) 238-1990
EMAIL: tkane@paynewest.com
WEB: www.paynewest.com



We've made a science out of analyzing health plan risks. We dive in to the chronic conditions affecting your employees and we obsess over identifying ways to control claims costs and promote healthy lifestyles that minimize potential future health catastrophes. Then we put ideas to work, that include short and long term goals. We employ a three to five year strategy that demonstrates the difference we're making – not only for the health of your employees, but also for the health of your bottom line.

REFERENCE BASED PRICING SERVICES

RMC Group

Ashley Simpson, Marketing Manager
27200 Riverview Center Boulevard, #311
Bonita Springs, FL 34134 - United States
PHONE: (239) 298-8210
EMAIL: asimpson@rmcgp.com
WEB: www.rmcgp.com



RMC Group is an international provider of insurance, risk management, retirement and actuarial consulting services. From around the globe, our professionals help advisors, employers, and individuals anticipate, quantify, and understand the risks they face. We work with clients of all sizes to define, design, and deliver solutions to better manage risk.

Specialty Care Management LLC

Robert Clemente, FACHE, President & Chief Executive Officer
39 Iron Hill Road, Suite 18-20
Doylestown, PA 18901 - United States
PHONE: (908) 229-1876
EMAIL: bclemente@specialtycm.com
WEB: www.specialtycm.com



Taking a new approach to managing dialysis claims, SCM provides a complete risk solution that normalizes costs and reclaims your renal spend. With exclusive dialysis programs featuring flat case rates, no set-up fees, and a full administrative carve-out, SCM doubles your savings compared to typical network discounts, delivering maximized savings.

The Health Plan

Richard Legg, Vice President
1110 Main Street
Wheeling, WV 26003 - United States
PHONE: (740) 699-6260
EMAIL: rlegg@healthplan.org
WEB: www.healthplan.org



We are a fast growing TPA as well as an insurance carrier, offering fully insured plans, doing government programs administration. Our clinical services are best class in the industry, along with our claims processing, customer service. We have our own Behavioral Health Unit, our own Prescription Benefit Manager.

The Phia Group, LLC

Adam Russo, Esq., Chief Executive Officer
163 Bay State Drive
Braintree, MA 02184 - United States
PHONE: (781) 535-5622
EMAIL: arusso@phiagroup.com
WEB: www.phiagroup.com



The Phia Group's mission is to reduce the cost of healthcare with innovative technologies, legal expertise, and focused, flexible customer service. The Phia Group is an experienced provider of healthcare cost containment techniques, offering comprehensive recovery, plan document, and consulting services designed to control plan expenses and protect plan assets.

REFERENCE BASED PRICING SERVICES

Valenz, formerly United Claim Solutions

Rob Gelb, Chief Revenue Officer
23048 North 15th Avenue
Phoenix, AZ 85027 - United States
PHONE: (866) 762-4455
EMAIL: rgelb@valenzhealth.com
WEB: www.valenzhealth.com



To deliver the industry's first complete health administrative ecosystem, Valenz™ brings together provider networks, care management, claims management and assurance services on a single source, end-to-end analytics platform. This fully integrated solution provides a smarter way to manage risks, lower per-employee healthcare costs, and improve quality of care.

WellRithms, Inc.

Anna Quarum, Chief Culture Officer
3718 SW Condor Avenue, Suite 100
Portland, OR 97239 - United States
PHONE: (503) 421-4460
EMAIL: aquarum@wellrithms.com
WEB: www.wellrithms.com



WellRithms is a medical bill review and full-service cost containment company. We first review bills for errors, fraud, and abuse. Then, we incorporate proprietary and legally defensible repricing methodology to reconcile claims on a line-by-line basis. With decades of medical, legal, and technical expertise, WellRithms provides financial wellness using proven algorithms.

19 DIRECT PRIMARY CARE



Accresa

Anne Richter, President
2508 Highlander Way Suite 200
Carrollton, TX 75006 - United States
PHONE: (469) 389-1690
EMAIL: arichter@accresa.com
WEB: www.accresa.com



Meet the direct primary care integration the employer benefits market has been waiting for. Through its robust payments technology and easy-to-use administrative platform, Accresa seamlessly facilitates network development, enrollment, eligibility, and payment reconciliation between employers and provider networks to make DPC and emerging healthcare models accessible within workplace benefit plans.

CareValet

Aaron D. Kessinger, President
4913 West Laurel Street
Tampa, FL 33607 - United States
PHONE: (866) 549-9533
EMAIL: aaron@carevalet.com
WEB: www.carevalet.com



CareValet is a technology platform designed for TPAs to customize a guided consumer experience including provider locators, telehealth and online appointment setting. Our solution is ideal for reference based pricing, direct provider contracting and network structure defined at the employer level. CareValet can be your member web and app service.

Nova Healthcare Administrators

Todd Martin, National Sales Director
6400 Main Street, Suite 210
Buffalo, NY 14221 - United States
PHONE: (716) 932-5105
EMAIL: tmartin@novahealthcare.com
WEB: www.novahealthcare.com



Nova offers personalized service with a tailored approach to cost management and customized, actionable strategies to improve health plan performance. Beyond traditional administrative services, Nova supports plans with DPC and RPB leveraging in-house medical management, HSA, FSA and HRA products. Nova also provides a variety of private-labeled solutions.

**Get back to basics
with direct care.**



A traditional idea for the modern world. Accresa enables the customized delivery of a full-administration direct care program within a modern-day workplace benefit framework.

**Bring greater value.
Provide better benefits.
Capture more opportunity.**



ENROLLMENT | ADMINISTRATION
NETWORK CUSTOMIZATION
PAYMENTS | COMPLIANCE

ACCRESA.COM



Advantria, LLC

Larry Taylor, President & Chief Marketing Officer
5625 Alpinista Circle
Reno, NV 89511 - United States
PHONE: (866) 756-8666 Ext. 200
EMAIL: ltaylor@advantria.net
WEB: www.advantria.net



Catastrophic Claim Negotiations, Dialysis Claim Solutions, MLR for Native American Indian Organizations.

ArmadaHealth

Teresa OKeefe
230 Schilling Circle, Suite 100
Hunt Valley, MD 21031 - United States
PHONE: (410) 308-6782
EMAIL: tokeefe@armadahealth.com
WEB: www.armadahealth.com



High Quality Physician Referrals for Specialty and Primary Care

Formed by physicians and data scientists, we navigate your members to high quality physicians through objective, evidenced-based technology. We use High Tech, Right Touch™ navigation to ensure your members have productive visits with the right doctor for their condition.

Breckpoint

Annabelle Lee, Director of Marketing & Communications
8918 Spanish Ridge Avenue, Suite 200
Las Vegas, NV 89148 - United States
PHONE: (800) 592-0047
EMAIL: annabelle.lee@breckpoint.com
WEB: www.breckpoint.com



We are dedicated to helping brokers, employers and other organizations review and understand self-insurance financing options and benefits. Through the Breckpoint platform, we are an administrator for self-insured groups in workers' compensation and help design and implement customized solutions in captive and benefit programs.

CastiaRx

Mike McGinnity, Executive Vice President Sales
2275 Half Day Road, Suite 210
Bannockburn, IL 60015 - United States
PHONE: (715) 370-1058
EMAIL: mmcginnity@castiarx.com
WEB: www.castiarx.com



CastiaRx unifies a solid foundation in specialty pharmacy with deep expertise in pharmacy benefit management. As a Specialty Benefit Manager, we offer full-service PBM capabilities, finding innovative ways to solve healthcare challenges so payers can offer a high value pharmacy benefit. To learn more, visit www.CastiaRx.com.

ClearScript

Kyle Johnson, Vice President of Sales
2550 University Avenue West, Suite 320N
St. Paul, MN 55114 - United States
PHONE: (612) 672-6500
EMAIL: info@clearscript.org
WEB: www.ClearScript.org



ClearScript a low cost, flexible PBM. Services include a national network of pharmacies, a state-of-the-art claims platform, mail order and an array of pharmacy programs to better manage costs and help improve outcomes. We also provide world-class specialty drug and therapy management programs.

Coriell Life Sciences, Inc.

Sean Sigmon, Business Development Executive
4747 South Broad Street Building 101, Suite 222
Philadelphia, PA 19112 - United States
PHONE: (888) 415-7834, Ext. 116
EMAIL: ssigmon@coriell.com
WEB: www.coriell.com



Coriell Life Sciences, Inc. is a trusted provider of highly Personalized Medication Safety Management services. We leverage the power of genomics to bring the best available information to pharmacists, physicians and their patients. Our highly scalable Enterprise Pharmacogenomic (E-PGx) program is the most comprehensive medication safety solution on the market.

Cottrill's Specialty Pharmacy

Dan Carroll, Manager
4919 Ellicott Road
Orchard Park, NY 14127 - United States
PHONE: (716) 508-8481, Ext. 116
EMAIL: dcarroll@cottrillspharmacy.com
WEB: www.cottrillspharmacy.com



Cottrill's Specialty Pharmacy is an innovative national provider of Specialty Medications. Cottrill's SP is accredited by ACHC and URAC and specializes in the treatment of rare diseases and chronic or complex medical conditions. We will help you manage your medication spend more effectively, and help you to avoid unnecessary costs.

Delaware Insurance Department

Steve Kinion, Director of Captive Insurance
1007 North Orange Street, Suite 1010
Wilmington, DE 19801 - United States
PHONE: (302) 577-5258
EMAIL: steve.kinion@delaware.gov
WEB: www.insurance.delaware.gov



Delaware is the world's 5th largest captive insurance domicile and 3rd largest in the U.S. It has licensed more than 900 captive insurers with total premium exceeding \$12.5 billion. It reached this level because it applies the simple rule, In order to regulate captives, you must understand captives.

ECHO Health, Inc.

Thomas Penko, Brand Manager
 810 Sharon Drive
 Westlake, OH 44145 - United States
 PHONE: (888) 834-3511
 EMAIL: info@EchoHealthinc.com
 WEB: www.EchoHealthinc.com



ECHO® offers efficient, cost-effective payment solutions for healthcare plan payers. With over 20 years of related experience, ECHO Health, Inc.'s one-of-a-kind ERISA, HIPPA and CORE compliant payment solution CONSOLIDATES multiple financial obligations into single provider payments, DELIVERS payments and EOBs electronically, and REWARDS your bottom line from day one.

Emerging Therapy Solutions, Inc.

Ashley Hume, Vice President of Operations
 Emerging Therapy Solutions, Inc. 2001 Killebrew Drive, Suite 240
 Minneapolis, MN 55425-1865 - United States
 PHONE: (651) 249-9530
 EMAIL: ashley,hume@emergingtherapies.com
 WEB: www.emergingtherapies.com



ETS provides a fully outsourced solution for the payer community related to gene and cell therapies. ETS provides clinical trial pipeline curation, exposure analytics, medical policy and care guidelines developed and recommended by expert physicians, patient placement and tracking, credentialed centers, educational forums, as well as contract and claim solutions.

Gilsbar

Doug Layman, President of Health & Life
 2100 Covington Centre
 Covington, LA 70433 - United States
 PHONE: (800) 445-7227
 EMAIL: gilsbarmarketing@gilsbar.com
 WEB: www.Gilsbar.com



For more than half a century, Gilsbar has offered services and solutions for businesses looking for happier constituents and healthier bottom lines. As one of the nation's largest privately held health and benefits management organizations, Gilsbar delivers an unwavering commitment to partnerships guided by a corporate vision focused on the clients we serve—employers, brokers, consultants, affinity groups, insurance carriers and more. These professionals choose Gilsbar for our innovation, ingenuity, knowledge and world-class service. Our expertise makes Gilsbar the trusted choice for clients across the nation.

Hi-Tech Health, Inc.

Michael Carrara, President
 1500 Route 517
 Hackettstown, NJ 07840 - United States
 PHONE: (908) 813-3440
 EMAIL: mcarrara@hi-techhealth.com
 WEB: www.hi-techhealth.com



If you're a "startup" Third Party Administrator, just entering the self-insurance industry, an insurance company, union, large corporation, or small brokerage firm wanting control of your client's health care claims through a turnkey, customized Claim Administration System, then your organization needs Hi-Tech Health, Inc. Please visit our website for more information regarding Custom Software Solutions that will allow you to run your business YOUR way.

Magellan Rx Management

Veronica Vance, Sales Coordination Director
15950 North 76th Street, Suite 200
Scottsdale, AZ 85260 - United States
PHONE: (480) 624-9244
EMAIL: vavance@magellanhealth.com
WEB: www.magellanrx.com



Magellan Rx Management is a full-service PBM that helps our customers and members solve complex pharmacy challenges by connecting them to the people, technology and information they need to make smarter healthcare decisions. We are energized by delivering new and better solutions for today, a rapidly evolving healthcare environment.

Navitus Health Solutions

Byron Mickle, Senior Vice President, Sales and Marketing
361 Integrity Drive
Madison, WI 53717 - United States
PHONE: (512) 231-3150
EMAIL: byron.mickle@navitus.com
WEB: www.navitus.com

Navitus Health Solutions, a division of SSM Health Care, serves as the industry's alternative pharmacy benefit manager (PBM). As a full pass through PBM, Navitus is committed to taking unnecessary costs out of Rx benefits. By combining pass through, lowest-net-cost drugs and robust clinical care, Navitus reduces costs and improves health. Learn more: www.navitus.com.

NTT DATA Services

Anna Mathy, HealthCare Staffing Services Senior Director
P.O. Box 597
Muskego, WI 53150 - United States
PHONE: (414) 248-6419
EMAIL: Anna.Mathy@nttdata.com
WEB: www.nttdataservices.com/healthcarestaffing



NTT DATA can meet your healthcare staffing needs. Whether you need assistance with business continuity issues or seasonal surges in volumes, NTT DATA provides the staff you need, when you need them, and where: onsite, remote, onshore or off-shore. NTT DATA provides business solutions for TPAs, PPOs and health plans.

Q4intelligence, LLC

Kevin Trokey, Founding Partner
215 South Kirkwood Road, Suite 201
Kirkwood, MO 63122 - United States
PHONE: (314) 973-7422
EMAIL: kevin@q4intel.com
WEB: www.Q4intel.com



Q4intelligence is a business, sales, and marketing consulting firm working with insurance and benefits agencies. We advise, train, and coach agencies on how to achieve new levels of success in their businesses. Our goal in working with clients is to develop each one into a strong, thriving business that is seen as the feared competitor in their market.

Our greatest celebrations are those we share with our clients. Using resources and curriculum we've created, coupled with ongoing guidance, we help our clients achieve celebration-worthy results focused on keeping their businesses independent, strong, and growing.

Quantros, Inc.

Shane Wolverton, Senior Vice President, Corporate Development
 55 Beattie Place, Suite 1600
 Greenville, SC 29601 - United States
 PHONE: (864) 918-3998
 EMAIL: swolverton@quantros.com
 WEB: www.quantros.com



Quantros is a leading provider of software-based solutions and services to healthcare. We provide hospitals, health systems, and purchasers of healthcare with better data and better insights to enable better healthcare. Our solutions can be fully integrated and configured to help improving the quality and safety of patient care.

Rx Manage**Casey Macpherson**

4/31 Apollo Drive
 Auckland, 00632 - New Zealand
 PHONE: (833) 479-6482
 EMAIL: casey@globalrxmanage.com
 WEB: www.rxmanage.com



Rx Manage specializes in pharmaceutical cost containment for self-funded employer groups. We provide plan sponsors the opportunity to save up to 70% on prescription costs by offering plan members a voluntary, zero co-pay, mail order prescription benefit through our network of licensed international pharmacies.

Are you getting **the performance you want** out of your PBM partner?

True
transparency

Guaranteed
clinical Performance

Trust

Technology to transform
the service experience



Let's discuss how we can control cost and regain **the trust you need in a PBM.**



WellDyneRx.com

Script Care, Ltd.

Tab Bryan, Vice President of Sales & Marketing
6380 Folsom Drive
Beaumont, TX 77706 - United States
PHONE: (800) 880-9902
EMAIL: tbryan@scriptcare.com
WEB: www.scriptcare.com



Script Care, Ltd. is the longest operating privately held Pharmacy Benefit Manager in the industry and is fully URAC PBM accredited. Through various business lines - PBM, Managed Care, Correctional Services, Outsourced Business Solutions, as well as our sister company SCL 340B CARE - we offer innovative solutions for a wide range of clients.

Shared Health Alliance/SHARx

Paul Pruitt, Chief Marketing Officer
3155 Sutton Boulevard, Suite 201
St. Louis, MO 63143 - United States
PHONE: (314) 594-0600, Ext. 106
EMAIL: paul@sharedhealthalliance.com
WEB: www.sharxplan.com



Attack prescription spend with SHARx and save up to 70%. By targeting high cost medication costs through the pharmacy and medical benefit, most employers realize savings over \$1,000 per enrolled employee per year while providing your members access to medications at no cost.

The Jefferson Health Plan

Dr. George Ash, Chief Executive Officer
2023 Sunset Boulevard
Steubenville, OH 43952 - United States
PHONE: (740) 283-3347
EMAIL: broker@thejeffersonhealthplan.org
WEB: www.thejeffersonhealthplan.org



The Jefferson Health Plan enables governments to finance health plans with the economy of self-funding while mitigating risk factors.

The Phia Group, LLC

Adam Russo, Esq., Chief Executive Officer
163 Bay State Drive
Braintree, MA 02184 - United States
PHONE: (781) 535-5622
EMAIL: arusso@phiagroup.com
WEB: www.phiagroup.com



The Phia Group's mission is to reduce the cost of healthcare with innovative technologies, legal expertise, and focused, flexible customer service. The Phia Group is an experienced provider of healthcare cost containment techniques, offering comprehensive recovery, plan document, and consulting services designed to control plan expenses and protect plan assets.



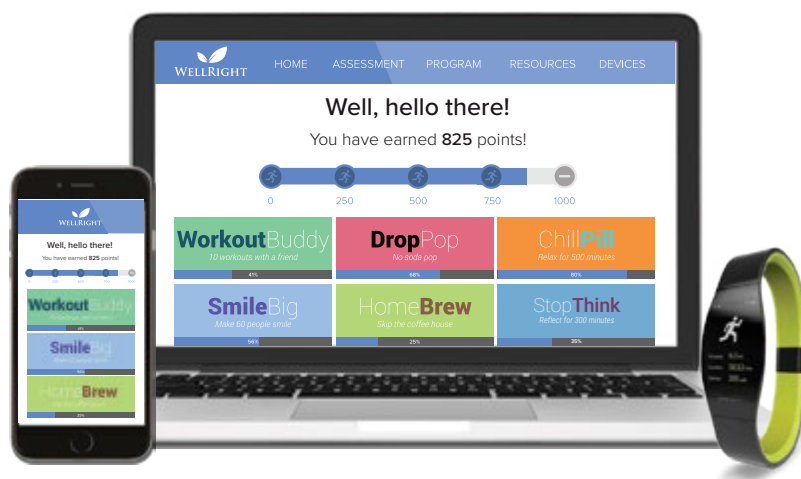
Got Wellness?

Offer WellRight's configurable wellness platform.

- » Increase the value you deliver to your employer groups and their members
- » Improve your retention rates
- » Generate an additional source of revenue
- » Integrate directly with other offerings
- » Associate your name or your client's name with an exceptional member experience

WellRight delivers an innovative, fun, meaningful, and individualized program that creates a habit-forming environment, driving behavior change across the six dimensions of holistic well-being: physical, emotional, financial, social, occupational, and purpose.

Talk with a WellRight representative today to learn how!



WellRight, LLC

312-724-6906

info@wellright.com

wellright.com

Trilogy Consulting Group, Inc.

Kathy Martin-Smith, Vice President

2021 Midwest Road, Suite 200

Oak Brook, IL 60523 - United States

PHONE: (630) 953-6278

EMAIL: kmartin-smith@trilogy-consulting.com

WEB: www.trilogy-consulting.com



Trilogy is a focused consulting practice specializing in the performance of claim administration audits and operational reviews of all types - self-funded, excess loss and fully insured. Trilogy's clients include group employers, Taft-Hartley Funds, TPAs, MGUs, HMOs, Carriers, and Reinsurers. Trilogy also publishes The Trilogy Claims Administrative Handbook.

WellDyneRx

Mark SantaCroce, Chief Commercial Officer

500 Eagles Landing Drive

Lakeland, FL 33810 - United States

PHONE: (863) 241-6746

EMAIL: msantacroce@WellDyneRx.com

WEB: www.WellDyneRx.com



WellDyneRx is an independent Pharmacy Benefit Manager (PBM) committed to delivering transparent, lowest net cost solutions through integrated data and technology. Our members have access to more than 66,000 nationwide retail pharmacies; mail order prescription services; a wholly-owned, award-winning specialty pharmacy, US Specialty Care, and highly targeted pharmacy programs.

WellRight

Lynn Zimmerman, Vice President Marketing

600 West Van Buren, Suite 800

Chicago, IL 60607 - United States

PHONE: (312) 724-6906

EMAIL: info@wellright.com

WEB: www.wellright.com



WellRight delivers a configurable wellness platform that drives change across the six dimensions of well-being: physical, emotional, financial, social, occupational, and purpose. Health plans and TPAs are able to white label adding value to members and employer groups, improving their retention rates and becoming a source of revenue.

WorkCompCentral

Kristen Chavez, President

4081 Mission Oaks Boulevard, Suite A

Camarillo, CA 93012 - United States

PHONE: (805) 484-0333

EMAIL: kristen@workcompcentral.com

WEB: www.workcompcentral.com

WorkCompCentral is the leading provider of news, education, and specialty tools for the workers' compensation industry. Our dependable products and reliable services make us a trusted nationwide resource. We strive to provide information and unique collaboration opportunities which empower individuals to make a difference in workers' compensation.



Company	Page Number
6 Degrees Health	135
ABA	5
ACA GPS, LLC	61
Accresa	146, 147
AccuRisk Solutions, LLC	28, 29, 135
ACS Benefit Services, LLC	5
Active Captive Management	111
AdminaHealth®	61
Advanced Benefit Consulting & Insurance Services, Inc.	74, 135
Advanced Medical Strategies	61, 74, 96, 129
Advanced Plan for Health	62
Advantage Insurance Management	111
Advantria, LLC	148
Aeromedevac, Inc. Air Ambulance	5, 24, 28, 49, 53, 100, 111
Aither Health	5
Allegiance Benefit Plan Management, Inc.	6
American Fidelity Assurance Company	28
American Health Holding, Inc.	89
AmeriHealth Administrators, Inc.	6
AmWINS Group Benefits	6, 30, 74, 75, 119
Ansley Capital Group	96
Anthem Stop Loss	30
Aon - Risk, Retirement and Health	74, 111, 119
AOT Language Services	107
Aratai International, LLC	89, 90
Arbor Benefit Group, L.P.	30, 31
ARC Fertility Employer Program	53, 54
ArmadaHealth	148
Arsenal	112
Artex Risk Solutions	112
ASCENDpbm	89, 107
Atlas Insurance Management	112
AudioNet America, Inc.	6
Auxiant	7
AvMed	7
AXA XL Reinsurance America, Inc.	30, 119
Bardon Insurance Group, Inc.	31
Beacon Risk Strategies, An AmWINS Group Benefits Company	31
Beacon Technologies Group, Inc.	62, 63
Benefit Dynamics, Co.	76
Benefit Indemnity Corporation	32, 76, 77
Benefit Management Administrators, Inc. (BMA)	7
BenefitMall	32, 33
Berkley Accident and Health	32, 112
Berkshire Hathaway Specialty Insurance	32
Blue Ridge Captive Solutions PCC, Inc.	113
Brady, Connolly & Masuda, P.C.	100
Breckpoint	148
Brentwood Reinsurance Intermediaries, Inc.	49
BRMS	7
Canyon RE, LLC	76
Capterra Risk Solutions, LLC	113
Captive Alternatives	113
Captive Insurance Council of The District of Columbia, Inc. (CIC-DC)	133
Captive Planning Associates, LLC.	113
CaptiveOne Advisors	114
Care2Care Medical Travel	53
CareClix	53, 62
CareValet	54, 62, 135, 146
Castelloe Partners, LLC	76
CastiaRx	148
Casualty Actuarial Consultants, Inc.	100
Certus Management Group	33
Claim Watcher/Homestead Smart Health Plans	136, 137
ClaimDOC	64, 129, 130, 136
Clarity Software Solutions, Inc.	64
Claros Analytics	64
ClearHealth Strategies	136
ClearScript	149
Cognizant Technology Solutions	64
Collective Health	8
CompAlliance	89
Competitive Health	65, 107
Complete Health Systems, LC	65
Connect Healthcare Collaboration	78
Considine & Associates HealthClaim Solutions®	8, 24, 33, 49, 78, 91, 114, 119
Consociate Health	8
Context 4 Healthcare	65
Continental Benefits	8
Contribution Health	100
Coriell Life Sciences, Inc.	149
Corporate Benefit Audits, a division of Risk Strategies Company	101
Cottrill's Specialty Pharmacy	149
CPR Risk Management	129
CPR Strategic Marketing Communications	65
CRI	101
Crum & Forster	34, 120
Crystal Clear Rx	78
Custom Design Benefits	9
D.W. Van Dyke & Co., Inc.	9, 34, 78, 120
DAKOTACARE Administrative Services, Inc. (DAS)	9
Deerwalk, Inc.	66
Delaware Captive Insurance Association, Inc. (DCIA)	133
Delaware Insurance Department	149
Delta Health Systems	9
DHR Management, LLC	34
Diversified Group	10
East Coast Underwriters, LLC	34
ECBM, LP	79
ECHO Health, Inc.	Inside Front Cover, 66, 96, 150

EHO	66, 67, 91	Indigo Insurance Services, LLC	121
ELAP Services	136	Innovative Insurance Solutions	81
Elevate Captives LLC	114	Insurance Professionals of Arizona	81
Eliance Health Solutions	10	Interactive Medical Systems – IMS	15
ELMC Risk Solutions	50	Intermediary Insurance Services, Inc. (IISI)	38
Emerging Therapy Solutions, Inc.	150	International Risk Consultants	38
Employee Benefit Logistics	10	International Subrogation Management	127
Employee Plans, LLC	10	Intuitive Captive Solutions LLC	115
Ethos Underwriting Services	35	IPMG	16, 25, 26
Everlong Group Medical Captive Services, LLC	114	J. Arthur Dail, Inc.	81
Evolution Risk Partners, LLC	35	Javelina from Mphasis	69
Exceedent	11	Johnson Lambert LLP	102
Excess Reinsurance Underwriters, Inc.	35	Key Benefit Administrators	16
Excess Risk Reinsurance/Ironshore Insurance Service LLC	35	Kinder & Associates, Inc.	81, 116
Excess Risk Solutions, Inc.	36	Law Office of Bryan B. Davenport, P.C.	127
Exclusive Surgeries Solutions, LLC	54	Lawley Benefits Group	82
Exemplar Health Benefits Administrator, LLC	11	Leadenhall, LLC	82
Fairos	138	Leading Edge Administrators, Inc.	16
First Health	55	Lifetime Benefit Solutions	16
Five Wishes	107	LifeTrac, Inc.	57
FormFire	66	LifeWorks	69
Fortune Management, Inc.	79	Liscord, Ward & Roy, Inc.	102
Generous Benefits	79	Lively Inc.	69
Gilsbar	11, 55, 91, 108, 138, 150	Lockton Dunning Benefits	82
Global Benefits Group (GBG)	12	M-D Underwriting Services, Inc.	38
Golden Triangle Specialty Network	36, 55, 138	Madison Scottsdale	96, 97
GPW and Associates, Inc.	115	Maestro Health	17, 141, 142
Green Imaging, LLC	55, 108	Magellan Rx Management	151
Greenberg Traurig, LLP	101	Marsh & McLennan Agency	82
Greymatter Risk Management, LLC	36	MCA Administrators, Inc.	17, 83, 92
Group & Pension Administrators, Inc.	12	MCM Solutions for Better Health	92
Group Management Services	12	Medical Captive Underwriters	38, 116
Group Marketing Services, Inc.	12, 36, 79	Medical Risk Managers, Inc.	39
H.H.C. Group	129	MediOrbis/MySpecialistMD	57
Hannover Re	121, 122	Medliminal	69
Hawaii-Mainland Administrators, LLC	13	MedWatch, LLC	92
HCAA	133	Medwise Consulting Partners, Inc.	102
Health & Wellness Bazaar	56	Meritain Health	17
Health City Cayman Islands	56	Merlinos & Associates, Inc.	102
Health Cost Control	138	Midlands Management Corporation	25, 50, 51
Health One Alliance	13	Midwest Employers Casualty	50, 121
Health Payment Systems	56	Milliman, Inc.	103
Health Plans, Inc.	13	MINES and Associates, Inc.	93
Health Portal Solutions	68	Montana Captive Insurance Association, Inc. (MCIA)	133
Healthcare Horizons	101	Monumental Risk Strategies	39
HealthComp	13	MultiPlan	57, 131, 141
HealthSCOPE Benefits	14	Murray Securus	83
HealthSmart	14, 24, 56, 91, 139	National Bill Audit Services, LLC	131
HealthVue360	14, 68	National Underwriting Services, Inc.	39, 116, 141
Healthx	68	Nationwide Specialty Insurance	39
Healy Group	80	Navigators Re	121
Hi-Tech Health, Inc.	14, 37, 68, 80, 115, 139, 140, 150	Navitus Health Solutions	151
HIIG Accident & Health	37	NewAm Health, LLC	83
Hines & Associates, Inc.	92	Northshore International Insurance Services, Inc.	83, 103, 116, 123, 127
HM Insurance Group	37	NorthWind, LLC	40
HMA	15	Nova Healthcare Administrators	17, 93, 108, 143, 146
HOMELINK	57	NTT DATA Services	18, 40, 58, 70, 84, 93, 98, 108, 123, 127, 151
Hopewell Risk Strategies, LLC	139	OdysseyRe	123
HRMP, LLC	15	Oliver Wyman Actuarial Consulting	103
HST	139		
Hub International Insurance Services	80		
IHS - ClaimsBridge Direct	15, 37, 80, 115, 141		

OneBeacon Accident & Health	41	Summit Reinsurance Services, Inc.	44
OnSite Care	60	Sun Life Financial	44
OptiMed Health Partners	58, 93, 109, 143	Sutton Special Risk	44
Optum	41	Swiss Re Corporate Solutions	45, 46
Opus Investment Mangement	98	Symetra	45
Opus MedStrategies	98	TaylorChandler	105
Orchard Medical Consulting	94	TCC Benefits Administrator	20
Oxford Insurance Brokers, Ltd.	84	Teladoc Health	109
Pancoast Benefits Inc.	84	Tennessee Captive Insurance Association, Inc. (TCIA)	134
PartnerRe America Insurance Company	123	The Health Plan	22, 45, 95, 99, 109, 126, 128, 144
Partners Managing General Underwriters (Partners MGU)	41, 124	The Jefferson Health Plan	153
Payer Compass	70, 94, 143	The Phia Group, LLC	72, 88, 105, 110, 128, 144, 153
PayneWest Insurance	84, 143	Tokio Marine HCC - Stop Loss Group	45
Perr&Knight	103	Total Claims Management, LLC	105
Pharmacy Benefit Dimensions	18	TPAC Underwriters	52
PharmPix Corporation	18, 70, 71, 85	Trean Reinsurance Services, LLC	126
Phoenix Excess Risk Underwriters, LLC	41	Trilogy Consulting Group, Inc.	106, 155
Pinnacle Actuarial Resources, Inc.	104	Trustmark Health Benefits	22
Planned Administrators, Inc.	19, 25	UMR	21, 22
PMA Companies	25, 131	USBenefits Insurance Services, LLC	47
Prairie States Enterprise, Inc.	19, 94	Valenz, formerly United Claim Solutions	58, 72, 95, 110, 145
Predictive Health Partners	109	Verikai, Inc.	47, 73
Pritchard & Jerden	85	Virtual Benefits Administrator (VBA)	73
Pro Group Captive Management Services, Inc.	117	Visio Health and Technical Solution, Inc.	59
Pro Group Management, Inc.	27	Voya Employee Benefits	47, 48
ProAct, Inc.	19	Webb & Morton, PLLC	106, 118
Professional Reinsurance Marketing Services, Inc.	85	WellDyneRx	152, 155
ProviDRs Care	58	Wellfleet	22
Q4intelligence, LLC	151	WellRight	154, 155
QBE	42	WellRithms, Inc.	145
Quantros, Inc.	152	Western Skies MGU	47
RedCard	72	WEX Health, Inc.	73
Remedy Analytics, Inc.	85	Windsor Strategy Partners	106
Renalogic	19, 27, 42, 50, 86, 94, 95, 117	WorkCompCentral	155
Resolution Reinsurance Intermediaries, LLC	86, 124	WorldCare International, Inc.	23
Ringmaster Technologies, Inc.	72	Zelis Healthcare	23, 27, 59, 60, 99
Risk & Insurance Consulting Services	42, 86, 117, 124		
Risk Strategies	86, 124		
RMC Group	87, 117, 125, 144		
Roxborough, Pomerance, Nye & Adreani LLP	104		
Rx Manage	152		
RxReins, LLC	42		
Safety National	52		
Script Care, Ltd.	153		
ScriptSourcing LLC	131		
Self-Insurance Institute of America, Inc. (SIIA)	134		
Sextant Self Funding, LLC	43		
SGRisk, LLC	87, 98, 104		
Shared Health Alliance/SHARx	153		
Shores, Tagman, Butler & Company, P.A.	104		
SIG Solutions, Inc.	118		
SISCO	20		
Southern Premier Administrators	20		
Specialty Care Management LLC	132, 144		
Spectrum Underwriting Managers, Inc.	43		
Spring Consulting Group	87, 105, 132		
StarLine	43, 125		
Stop Loss Insurance Brokers, Inc.	87		
Stop Loss Insurance Services	43, 125		
Strategic Underwriting Solutions, LLC	44, 88		
Summit Administration Services, Inc.	20		

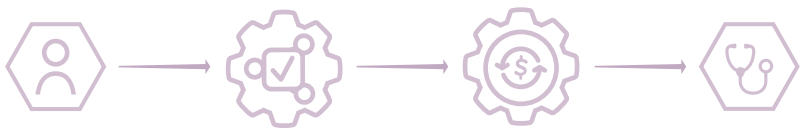


IS 1 TRILLION DOLLARS in annual healthcare waste & abuse too much?

YES.

At Zelis Healthcare, we've combined our technology, expertise, and services to pull waste from the system, improve workflow and deliver industry leading levels of service and performance. **Every Network. Every Claim. Every Payment. Every Day.**

In fact, over **85%** of the time, we identify additional savings other companies are unable to find.¹



Contact Zelis today at 888.311.3505 or visit [zelis.com](https://www.zelis.com) to find out how our pre-payment solutions are helping control the rising cost of healthcare.

Better Service. Better Performance.

[zelis.com](https://www.zelis.com)

Copyright 2019 Zelis Healthcare. All rights reserved.

¹Data on File. Zelis Healthcare. 2018.





FEEL LIKE YOUR SYSTEM IS FROM ANOTHER ERA?

Your benefits administration needs have evolved and with Virtual Benefits Administrator, your system can too. Highly configurable and scalable across all lines of business, VBA provides one common architecture for all administration needs through a suite of solutions including end-to-end functionality for benefit administration, engagement platforms and analytics.



**We've seen your future of benefits administration.
It looks good on you.**